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In Nuclear Weapons Debate, U.S. Voters Have Sharp Choice

military's plans to build new nuclear-

weapons systems, possibly including mis-

In contrast, Mr. Bush says that modern nuclear arms have brought the United

States increased security by enhancing its

political stature and demonstrating

He favors deployment of new weapons designed to shoot down enemy satellites

and a new land-based missile capable of

striking Soviet targets with pinpoint ac-

curacy. He also favors continued under-

ground nuclear tests and continued flight

testing of ballistic missiles.

sile defenses.

American resolve.

No. 32,866

PARIS, TUESDAY, OCTOBER 25, 1988

**ESTABLISHED 1887** 

A Flood

# Nabisco

# **Betters Proposal**

By John Meehan onal Herald Tribune firm of Kohlberg, Kravis, Roberts & Co., pushing prices of U.S. corporate acquisitions ever higher, an-

**Kraft Shares Soar** Shares of Kraft Inc. soared Monday after the company sunched a \$14 billion plan to

take the company private, making

history.

Last week's package was put together by a management group that includes F. Ross Johnson, the pres-A. Horrigan, head of the compa-

The bid for RJR Nabisco comes amid increased takeover activity among U.S. food companies, many of which have well-established.

Kohlberg Kravis, a New York investment firm that specializes in leveraged buyouts, offered 590 a share in cash and securities for 87 .. percent of RJR Nabisco's shares outstanding. After the merger, the remaining 13 percent of the shares would be exchanged for securities valued at \$90 a share.

In a leveraged buyout, investors, torrow heavily to purchase a comcanv and then pay off the debt with

The specific terms of the securities that will be included in the RJR Nabisco deal will be determined after consultations with the compaay's board, according to Kohlberg

There was no immediate renga II.Kes W sponse from Mr. 10 executives at RJR Nabisco who, with the support of the investment firm Shearson Lehman Hutton, told the company's board they here considering a cash bid of \$75

See NABISCO, Page 15

#### Kiosk

#### N.Y.C. Havoc: **Building Falls**

NEW YORK (UPI) - Part of a six-story commercial huilding collapsed in Manhattan on Monday, injuring at least nine persons and leaving up to five others unaccounted

for, officials said. The incident at 24 W. 31st Si. just before the afternoon rush forced officials to slow subway service on 11 different lines and rail service out of Pennsylvania Station because of fears that more of the building would collapse and affect underground tunnels.



Wide pants with tweed jacket from Chanel. Suzy

Menkes reports. Page 8. General News

Milan police say a U.S. organiration was to get photographs of American hostages. Page 7. Pakistan opens an election campaign full of banners and

Susiness/Finance Maytag is to acquire the maker of Hoover appliances for \$1

Dow Close In New York

DM 1.7925 Pound 1.7483 Yen 126.975

# Stakes Raised for

# \$20 Billion Bid by Management

NEW YORK — The investment nounced Monday that it was offering \$20.28 billion for RJR Nabisco inc., the consumer products giant.
The offer surpasses a tentative proposal Thursday of \$17 billion to

Fight off a bid from Philip Morris Cos. Page 9.

it the richest takeover proposal in

ident of RJR Nabisco, and Edward ny's tobacco busines

profitable brand names.

the target company's cash flow or the sale of its assets.

- arre we Kravis.

If there is a counterproposal, analysis speculated that Shearson

# Lack of OPEC Accord **Sends Oil Prices Down**

By R. Jeffrey Smith

Washington Post Service

ings with his arms-control advisers, Gov-

ernor Michael S. Dukakis is said to re-

turn again and again to a question that sharply defines a central difference with

his Republican opponent, Vice President

George Bush. Why, Mr. Dukakis asks, does the Unit-

ed States need any more strategic nuclear

weapons than it has now?

The Massachusetts governor, an advo-cate in 1982 of the United States and

Soviet Union freezing their nuclear-

WASHINGTON — In private meet-

Compeled by Our Staff From Disparches meet an offer by six non-OPEC NEW YORK — World oil prices countries to cut their exports by 5 tumbled by \$1 per barrel or more percent if OPEC reciprocated.

Monday after OPEC members

But in London, some oil train

dropped \$1.21 to close at \$13.16 per barrel for December delivery on the New York Mercantile Exchange, its low for the day. North Sea Brent for December delivery, the most widely traded crude oil, fell \$1 to \$12.50.

In London earlier, Brent for prompt delivery dropped more than \$1 to close at \$12.25, from Friday's \$13.40. The oil slump dented the value of

the British pound on foreign-exchange markets — Britain is a ma-jor oil producer — which in turn gave some support to the dollar

(Page 15). The joint meeting of price monitoring and long-term strategy countries of the Organization of Petroleum Exporting Countries met in Madrid for three days without Iran's and Iraq's jockeying to pump more oil for postwar reconstraints along with overproduc-

quota agreement.

Although Saudi Arabia said
Monday that it hoped the 13-nahave sent total output over 20 miltion cartel would reach "firm and clear accords" in meetings next months. month, the prospect of continuing OPEC overproduction at least until then sent oil markets into a tailspin. The losses were the heaviest in a single day since early May, when OPEC failed to agree on how to

In their first major talks, Mr. Gorbachev, left, spoke to Mr. Kohl through an interpreter Monday as a security man stood at the rear.

weapons testing, production and deploy-ment, remains deeply skeptical that eight

years of nuclear rearmament under the

Reagan administration has improved

As president, Mr. Dukakis says, he

would try to negotiate bans on under-ground nuclear explosions and ballistic-missile flight tests needed for weapons

development, and he would try to halt the

deployment of highly accurate nuclear

U.S. arms control policy-making, and

achieving these goals would disrupt the

None of these goals has been a high

But in London, some oil traders failed in weekend talks to reach an agreement on production quotas.

West Texas Intermediate, the U.S. benchmark grade of crude oil, positions between Iran and Iraq,"

Prices are still around \$1 above the 26-month lows reached in early October, when Saudi Arabia - the largest exporter - said it would not curb its surging output unless other OPEC members pumped

within their agreed quotas. OPEC's price and long-term strategy committees are scheduled to meet again in joint session on Nov. 17, before a scheduled Nov. 21 full conference of the group. Iraq has been excluded from the

current OPEC production quota of 15.06 million barrels per day for two years because of Iran's objec-tion to quota parity with its former

hon barrels per day in the last two Saudi Arabia, in a statement issued through the official news

agency, said its cabinet "expressed its hope that the coming meetings See OIL, Page 15

#### Kohl on Weapons By Robert J. McCartney Washington Past Service MOSCOW — President Mikhail S. Gorbachev urged Chancellor Helmut Kohl of West Germany on Monday to refrain from modernizing weapons in Europe and called for quick security issues, and sharply op-

progress on reducing conventional forces on the continent, Mr. Gorbachev's appeal, delivered at a Kremlin state dinner at the start of Mr. Kohl's first official visit to Moscow in five years, appeared aimed at bolstering West German resis-tance to U.S. and British pressure to agree to deploy updated versions of short-range nuclear weapons to replace ones now scheduled to be retired in the

mid-1990s. Mr. Kohl made no reference to the modernization issue in his speech. He called on the Soviet leader to scrap unilaterally some of Moscow's shortrange nuclear missiles as a first step toward negotiations to eliminate Soviet superiority in such weapons.

The exchange reflected continuing differences over security issues between the two nations during a trip designed to promote closer economic cooperation and launch a new era in Soviet-West German relations after a prolonged chill.

But West German officials hinted that they would be will-

administration's bitterly contested

"broad," or permissive, reading of the 1972 Anti-Ballistic Missile Treaty, which

the U.S. Congress and the Soviet Union

reject. That reading would allow sophisti-

cated space tests of equipment to defend

ballistic missiles. The vice president has

backed a costly program to develop such missile defenses "as fast as we can."

sharply contrasting ideas to the debate over the relationship of nuclear weapons

to national security.

esting of ballistic missiles. The price tag of the arms race goes up Mr. Bush has further supported the and up, but the product has no value."

Mr. Bush and Mr. Dukakis bring

Mr. Dukakis declared last year that

# Gorbachev Nudges

ing to delay committing them-selves to modernize short-range nuclear weapons if there were significant progress in planned East-West negotiations on reducing conventional forces.

Despite their differences over

> posing views over whether West Germany and East German might ever be unified, Mr. Kohl and Mr. Gorbachev emphasized the improved relationship between their countries. 'The ice has been broken.' Mr. Gorbachev declared after a iwo-and-a-half-hour private

talk with Mr. Kohl. Mr. Kohl said his visit opened "a new chapter, with many new pages" in the rela-

tionship. West German businessmen accompanying Mr. Kohl signed 16 contracts with Soviet officials, including one providing for construction of a high-technology nuclear reactor in the Soviet Union by a West Gerthan a dozen additional deals are to be signed during the fourday trip, including one granting the Soviets a \$1.7 billion credit

Renewing his call for building "a common European house," Mr. Gorbachev suggested that Western and Eastera Europeans should cooper-

"There is no return on the invest-

He emphasizes the high cost of build-

ing and maintaining nuclear forces, and says that deep reductions on both sides

could eventually allow the United States

to divert money into nonmilitary uses.

sured in guns and missiles alone." Mr.

"National strength cannot be mea-

Behind Mr. Dukakis's skepticism

about the need for additional nuclear

weapons is his view that the existing U.S.

arsenal is "enough to blow up the Soviet

See ARMS, Page 7

See KOHL, Page 2

ment," he said.

Dukakis said.

# Of Heroin

# Chaos in Burma Will Boost Traffic

By Michael Richardson

international Herald Tribune
BANGKOK — Burma's recent turmoil will cause a major surge in heroin exports to Europe and North America as well as other parts of Asia, Western and Thai narcotics officials have warned. Not only is the military regime of

General Saw Maung preoccupied with controlling its political opponents, these officials said, but a recent purge of the Burmese government removed the officials who

suspension of U.S. and United Nations aid, including about SS mil-tion for opium cradication.

"So we are going to see a massive naciae in production in Burma, an official said, "at a time when there is no sign that output in Laos is decreasing

This source as well as others said in interviews that growing demand for heroin from Burma and Laos, as well as for high-grade marijuana from Thailand and Laos, has creat-20 2 global industry whose traffick-

The industry, they said, has cor rupted civilian and military officials in some Asian countries and has used commercial banking channels to launder enormous amounts of money.

The scale of the drug trade from Southeast Asia has been exposed by major seizures this year. In the latest, police in Australia and Hong Kong announced Saturday that they had confiscated 43 kilograms (95 pounds) of beroin worth about \$40 million destined for the Aus-

lia's largest heroin haul.

Last month, agents in Boston seized 85 kilograms of Southeast Asian heroin smuggled from Hong Kong. Four men were arrested

found 1.26 metric tons of heroin hidden in bales of tubber at the

destine export, is enough to make 140 tons of heroin and has estab-

and \$9.4 billion with South Korea. nam. Chavalit Yodmani, a senior Thai

Treasury officials have long tried

law cited by the Treasury contains the implicit threat of congressional retaliation, because it requires the administration to report to Capitol Hill in six months on the progress of its negotiations. But beyond that, a senior department official

## U.S. Accuses **Asia Nations** On Trade By Paul Blustein

Washington Post Service

WASHINGTON - The Treasury Department, invoking a provision of the new trade law, accused South Korea and Taiwan on Monday of "manipulating" their cur-rencies to gain an unfair competitive advantage in world trade.

The action steps up pressure on the two Asian nations to let their currencies rise against the U.S. dollar, which would make their products more expensive in the United The United States has been in-

curring huge trade deficits with both countries. Last year the deficits were \$17.4 billion with Taiwan

to persuade Seoul and Taipei to revalue their currencies, and Monday's move technically involved no more than a plan to initiate bilateral negotiations with the two nations "on an expedited basis." The provision of the new trade

See BRADY, Page 7

# Humbled in War, Tehran Now Seeks Peace With Its People

By Patrick E. Tyler

NICOSIA - The Islamic revolution in Iran, humbled after nearly 10 years by the collapse of its military forces last summer and threatened by deep economic strains and public unrest, appears poised to enter a new era of accommodation with its war-weary population, its Arab neighbors and a skeptical outside

According to Iranians in Tehran inter-viewed by telephone, as well as experts on fran in the West, the change in Iran's strategic outlook represents a backlash against the brickmanship of the war years, during which Iranian society endured the killing, trauma and deprivation

"It now looks like the hardship there reached a point beyond which we could measure," said Graham Fuller, a senior political scientist at Rand Corp. and former vice chairman of the National Intelligence Council in the United States.

The decision last July by Iran's spirinal leader, Ayatollah Ruhollah Khomeini, to accept a UN-mandated cease-fire in the war with Iraq has become a threshold event in the revolution, according to these experts. The removal of the war has focused national energies for the first time on delivering the promises of the 1978-79 Islamic-based uprising: economic development and self-reliance, growth and cultural advancement under Islamic

"The war had replaced, or was a surrogate for, the revolution," a Western ana-

The collapse of the Iranian Army and Revolutionary Guards on the battlefield appears also to have broken a cycle of moontrolled and undisciplined confron-tation in which Iran, sometimes unwittingly, pursued contradictory policies. Persian Iran intimidated Arab states in the region while trying to here them away and weapons.

STUMPING IN ISRAEL - Industry Minister Ariel Sharon embracing a policeman Monday at

a campaign appearance for the Likud bloc in Jerusalem. Meanwhile, Israeli jets raided southern

Lebanon and troops captured seven guerrillas on a bostage-taking mission. World Briefs, Page 2.

A leading Iranian cleric remarked earlier in the year that the country was making enemies "uselessly" and had ef-fectively lost support among the perma-nent members of the United Nations Security Council, with the exception of

Today, the focus in Iran is on the new chapter the country appears to be nurning and how much Iranian society should reopen to the West. The clerical leadership still is grappling with how to weld seventh-century Islamic ideals onto a modern state.

"We are living at a turning point," Hashemi Rafsanjani, the speaker of the franian parliament, said at a gathering of Revolutionary Guards earlier this month. An intense debate has dominated

Iran's government and news organiza-

tions in recent weeks over whether to seek

foreign experts and foreign investment to

takes more time. A fear of outside domination and a

perceived diminution of Islamic purity are strong in this debate. "Restoring relations with the United

States is to betray the principles of the Islamic Revolution," Prime Minister Mir Hussein Moussavi, a leading radical in the government, said last month. A columnist writing in Kayhan, a ma-

jor Tehran daily, warned recently that "the idea that foreign investment would save Iran was an idea that was imposed during the Qajar and Pahlavi dynasties." His reference to the ancestral line of the late Shah Mohammed Reza Pahlavi indicates the bitter association Iranians still make between the era of the deposed shah and foreign involvement in Iranian

But other strong voices are emerging to contend that Iran must engage the mod-ern world. According to Iranians who

"They were close to the breaking point from Iraq. It also attacked Western interpolitically." rebuild the country, or whether to draw have stayed through the first revolution-only from internal resources, even if it ary decade, these voices are increasingly

President Ali Khamenei, seeking to strike a balance between foreign assistance and reliance on domestic resources, said at the Friday prayer gathering at Tehran University on Oct. 7: "We cannot prolong the issue of reconstruction for a hundred years. If we wish to act with speed, there are occasions when our domestic resources may not be adequate. In those cases, we will make use of foreign resources."

A Moslem intellectual, Mohammed Hojati Kermani, in editorials in the Tehran daily Ettelaat, has advocated a new age of Islamic modernism.

The acceptance of the Gulf War coasefire, Mr. Kermani wrote in August, reflected "the spirit of entering into a new age, the age of rationalism" and a rejection of "extreme moves, anger and riot

See GULF, Page 7

# Is Feared Drug Experts Say

have dealt with the drug trade.

Burma's anti-drug operations
were dealt a further setback by the

ing in Asian drugs is worth several billion dollars a year.

tralian market. More than 20 people have been arrested in Sydney and Hong Kong in what the police said was Austra-

In February, Thai authorities

Bangkok docks awaiting shipment to New York. U.S. agents said it was the world's largest heroin sei-The U.S. Drug Enforcement Administration estimated that about 30 percent of the heroin consumed by Americans now comes from

Burma and Laos, up from 18 per-cent in 1987. U.S. drug agents esti-mated that even with Burmese government cooperation in drug suppression, Burma and Laos produced about 1,400 tons of opium in the four-month growing season that ended in February. This output, nearly all for clan-

lished Southeast Asia as the main source of this highly addictive drug. Most heroin smuggled out of Burma and Laos passes through Thailand, although narcotics agents and intelligence sources said that in the past several years new outlets have been opened through India, China, Malaysia and Vict-

police officer who heads the Office of the Narcotics Control Board, said that demand for Southeast Asian heroin had risen as gangsters of Chinese origin took control of the New York heroin trade from the longer-established Mafia Western officials said that demand for Southeast Asian heroin

was also rising in Europe because of its purity and, therefore, its po-tential for profit. Top-grade heroin from Burma and Laos is about 97 percent pure, while West Asian heroin, although comparably priced at the source, is seldom more than 35 percent pure.

"Dealers in Europe prefer the Southeast Asian stuff because they can dilute it more, increasing their profit margins," an official ex-

#### Germans Crimp Parked Drivers

Reuters BONN - West German drivers must wear seat belts in their sars area if they are paried with the engines off, a court ruled on Monday.

A driver without a seat belt would not be entitled to health. insurance if his parked car was involved in an accident, said the court at Hamm in the state of North Rhine-West-

It said the ruing would also apply to taxi drivers, who been exempted from West Germany's strict laws requiring all travelers in a car to wear seat

# London Police Question and Free Global 'Hacker'

By John Markoff New York Times Service

The London police say they have questioned a 23-year-old man who apparently used computer networks to break into more than 200 military, corporate and university systems in Europe and the United States during the past five years.

The man was asked whether he tried to blackmail a computer manufacturer, but a spokeswoman for Scotland Yard said there was not enough evidence to pursue the matter, and the man was released. "I'm skeptical about the serious-

By Steven Greenhouse

New York Times Service
PARIS — Government officials, religious leaders, and film directors on Monday condemned an appar-

ent arson attack at a Paris movie

theater that was showing "The Last Temptation of Christ,"

The fire occurred early Sunday

morning and left 13 people hospi-

talized, one of them in serious con-

The assault was the latest and

most serious in a series of attacks

that have been made against the film in Paris, Lyon, Nice, Grenoble

The film, which seeks to show

the human side of Jesus and in-

cludes a scene in which he imagines

having sex, created a storm of con-

troversy throughout France well

Paris on Sept. 28.

before it opened in 17 theaters in

After the attack left the Cinéma

St. Michel in the Latin Quarter gutted, there was just one movie

theater left in Paris still showing

the film. The theater, the Gaumont

Champs-Elysées, was under heavy police protection and was search-

ing all moviegoers. "Last Tempta-tion" had opened in 50 theaters

"The opponents of the film have

and several other French cities.

specialist who, in a previous case, helped apprehend a West German who had gained access to several American military computers around the world.

"It sounds as if this person has gotten onto computer networks but not seriously penetrated comput-ers," Mr. Stoll said.

The man questioned. Edward Austin Singh, reportedly told the police that he had been in contact with other computer "hackers" in the United States and West Germany who use communications

in France. "They have massacred

the film's success and they have scared the public." He said he had expected the film

to attract 500,000 viewers and to

run for two or three months, but he

said it would very likely attract only about 170,000 viewers and run

Jack Lang, the minister of cul-

ture, went to the St. Michel theater

after the fire and said. "Freedom of

speech is threatened, and we must

not be intimidated by such acts."

Laurent Fabius, president of the

National Assembly, said, "Those who burn films today are the suc-

cessors of those who, not long ago,

Several ultraconservative reli-

gious groups had threatened to pre-

vent the film from being shown. In

August, the leader of one Roman Catholic group, Christian Solidari-ty, said the group's members would not hesitate to go to prison if neces-sary to stop what he called a "blas-

"Last Temptation" is adapted from a 1955 novel by the Greek

writer Nikos Kazantzakis and

seeks to show the temptations and

weaknesses of Jesus. Its critics have

been upset most with a scene in

The archbishop of Paris, Cardi-

of Universal International Pic-tures, which is distributing the film "You don't behave as Christians arms. Christ himself forbade it." well-known directors as Bertrand

with Mary Magdalene

just one month.

burned books."

outside Paris, but is now playing in which Jesus imagines having sex

largely won," said a representative nal Jean-Marie Lustiger, con-

Paris 'Temptation' Fire

Is Met With Indignation

ness of the penetration," said Clif-ford Stoll, a U.S. computer security protecting computers at military Mr. Singh's motive was to prove

that it was possible to break into the military systems, the police said, and apparently he did not attempt espionage.

Jo Clark, a police spokeswoman.

said, "The man over the period of several years has engaged in hacking operations toward various com-puter systems, including military, commercial and academic, in this country, Europe and the States."

The London police began an investigation after the man ap-proached a major computer manu-

The company paid nothing, and after it told Scotland Yard of the after it told Scotland Yard of the Aeronautics and Space Adminis-encounter the police tracked the tration, the U.S. Defense Nuclear suspect by monitoring his phone

Mr. Singh was arrested Oct. 9 while sitting at a computer terminal on the University of Surrey campus

Fire fighters worked to control the biaze that was set in a Latin Quarter movie house early Sunday.

The administrative board of the

Last Friday the police questioned him a second time in London. Scotland Yard officials said he was released with a caution

facturer. He is said to have asked the company for \$5,250 in exchange for explaining how he entered its computer network.

According to a report in The Sunday Telegraph, when the police searched Mr. Singh's apartment they found documents relating to computers at the U.S. National Agency, TRW Inc., which is a major U.S. military contractor, and at the British Defense Ministry.

The London newspaper said Sunday that police investigators had confiscated a "foot high" stack

There was no indication that classified information had been taken during the electronic break-

Monday expressed their "revulsion

against the attack against movie

# **Solidarity Sees Bleak Prospects** For Talks

WARSAW - A spokesman for the Solidarity movement said Mon-day that prospects for talks with the government on Poland's future had grown "very, very bleak," and that new delays in starting the talks were expected.

The spokesman, Janusz Onyszkiewicz, said the Polish authorities had reneged on an agreement on procedure, participation and agenda for the talks and were trying to dictate new terms.

"We will not accept dictates," he said. "The round table talks should be organized on the basis of some

He said Solidarity was still ready Januzelski, has lessened Solidarity's optimism about the outcome of the

In his statement, General Jaruzelski said that the restoration of trade union freedoms, suppressed under martial law in 1981, should await Poland's economic recovery and the carrying out of changes proposed by the Communist Party to channel dissent away from

"We reject a model of trade unions that would become a Trojan horse for the aims of political schemers," General Jaruzelski said. He spoke at a meeting of Commu nist Party activists from factories throughout Poland.

Solidarity and other groups have repeatedly said the talks on political and economic change will go nowhere unless the union's legal status is restored. "What Jaruzelski said is like put-

ting the cart before the horse," Mr. Onyszkiewicz said. "This doesn't inspire hope for the future.

"Prospects for some kind of agreement look very, very bleak," he added, "but we are ready to give Mr. Onyszkiewicz said it was un-

likely that negotiations would start this week. The talks had been

planned for Oct. 17 but were postponed amid a press campaign portraying Solidarity as a haven for inti-Communists and extremists. If the talks are not started this week, they might be delayed until the second week of November, af-

ter a visit by Prime Minister Margaret Thatcher of Britain. The Solidarity leader, Lech Walesa, has said that the government's recent campaign against Solidarity

of the talks. He indicated that he ment rejects talks. General Jaruzelski warned that

may mean that it wants to back out

he would use force if faced with serious unrest. "Force is a last resort," General

Jaruzelski said. "But my hand will not tremble if attempts emerge to destabilize or overthrow the social-



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## WORLD BRIEFS

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#### Israeli Jets Strike Camp in Lebanon RASHAYA, Lebanon (Reuters) — Israel launched a new air-raid on

targets in southern Lebanon on Monday, and its forces captured seven Palestinian guernillas who were on a mission to seize hostages. Security sources and witnesses said two jets hit a military training camp of the leftist Syrian Nationalist Social Party in the eastern Bekna Valled village of Beit Lahia, 7 kilometers (4 miles) north of Israel's self-declared

security zone.

In the southern port of Sidon, Yasser Arafat's El Fatah group said Israeli troops captured seven of its guerrillas in the security zone Monday. Major Munir Makdah, the commander of Force 17, El Fatah's military branch, said the guerrillas were heading to the northern Israeli settlement of Miskav Aam, where they planned to take military hostages.

A Papal Appeal on Sex and Marriage

VATICAN CITY (AP) — Pope John Paul II, lamenting "a world that often reduces sex to the pursuit of pleasure," urged U.S. bishops Monday to persuade couples to embrace marriage and reject abortion and contra-

In a speech to 18 visiting bishops from Michigan and Ohio, the pope said he wanted to commemorate the 20th anniversary of Pope Paul VI's encyclical *Humanae Vita*, which reaffirmed the church's ban on artificial

"We see ever more clearly today how relevant and positive it is," the pope said, speaking in English, to the delegation headed by Cardinal Edmund C. Szoka, archbishop of Detroit. "In a world that often reduces' to enter the negotiations, but a sex to the pursuit of pleasure, and in some cases to domination, the statement over the weekend by the church has a special mission to place sex in the context of conjugal love. Polish leader, General Wojciech and of generous and responsible openness to parenthood."

#### Pilot Error Cited in Ramstein Crash

BONN (AP) -- A report by an inquiry commission on Monday blamed pilot error for the collision of three Italian stunt-team jets that caused the deaths of 69 people at the U.S. Ramstein Air Base on Aug. 28.

The commission of Italian, American and West German experts said American organizers of the air show had fulfilled all safety requirements

and had even gone beyond some obligations. But the report recommended that member states of the North Atlantic Treaty Organization make a "critical re-assessment of air shows in light of this tragic accident."

"The cause of the mid-air collision between the solo pilot and two other

planes from the Italian stunt flying team Freece Tricolori has been determined to have been human error by the solo pilot," the report saids The "solo pilot" was trying to fly through a heart-shaped formation made

#### 4 Die in Colombo Political Bombing

COLOMBO (AFP) - Suspected Sinhalese militants bombed an office of the ruling party Monday, killing at least four persons and wounding 20 as the authorities announced curiews to forestall planned anti-govern-

Two men, believed to be from the Janatha Vimukti Peramuna, or People's Liberation Front, threw a grenade at a branch office of the United National Party in Colombo's Kotahena district while a meeting was on, the police said.

The attack occurred almost immediately after the government had announced the imposition of curfews of up to 28 hours in Sri Lanka's Southern and Western provinces from midnight Monday. A witness said he had seen at least three men with serious head injuries being carried into a car while dozens of others were taken to hospital with relatively minor wounds. Hospital sources said four were dead on admission.

#### Cocaine and Eastern Plane Seized

MIAMI (AP) - Federal agents seized an Eastern L-1011 jet on Monday after they found 56 pounds (25 kilograms) of cocaine in a mailbag carried on a flight from Colombia, the fourth discovery of cocaine on an Eastern plane in the last two months, Customs Service.

Eastern faces a fine of about \$890,000 and will have to improve security procedures to get the plane back from the Customs Service, which grounded it near an Eastern hangar.

The mailbag, seized Sunday, had no destination markings. The seizure brought the amount of cocaine found on Eastern planes in two months to

### TRAVEL UPDATE

#### **Politicians Criticize Indian Airlines**

NEW DELHI (NYT) - Indian Airlines, the state-run carrier operating 260 domestic and international flights a day, came under sharp attack in a parliamentary committee on Monday for reportedly compromising on safety and pilot fitness; allowing squabbling among managers, and overworking its fleet of Boeing 737s, one of which crashed last week, cilling 130 persons.

Lawmakers meeting to review the Ministry of Civil Aviation have demanded the resignation of top officials. Others have sought an end to interference from politicians. In addition, a leading consumer rights group, Common Cause, has filed a lawsuit against Indian Airlines, alleging poor maintenance and overuse of its fleet.

Indian Airlines has a monopoly in domestic air travel, and there have been frequent complaints about in-flight service, the reservations system, overbooking flight delays and slow baggage clearance. Air India, another government-run company, is the primary international carrier.

An Indian Airlines spokesman denied the allegations. "Under no

circumstances are we flouting the rules and regulations of the manufac-turers and air-worthiness authorities," said A. K. Sivanandan. He said the airline hoped the rush on its flights would ease next summer when new European Airbuses are added to the fleet. —SANJOY HAZARIKA

#### An Air Safety Index Is Urged in U.S.

WASHINGTON (AP) — Some consumer advocates have been asking the government to take its monthly reports comparing airline on-time performance another step and issue a comparison on how each airline

But the idea is complicated because the Transportation Department and its Federal Aviation Administration have yet to decide what indica-

tors give an accurate reading on safety. Earlier this year, the aviation agency hired the Flight Safety Founda-tion, a private consultant, to develop criteria that might be used to gauge safety. The consultants are going beyond raw accident statistics and rates and examining air controller errors, reports of near collisions, and runway incidents, among other things. But officials said that even if such an index were created it was unlikely that it would be used because it would be vigorously opposed by the airlines.

#### KOHL: Talks Focus on Weapons

(Continued from page 1) ate in constructing for the conti-

nent a united electric power system, transport system and information network

Appealing for a halt to arms modernization plans, he said, "We Europeans should at last behave in accordance with the logic of the new times: not to get ready for war, not to intimidate one another, not to compete in perfecting weapon-

Mr. Kohl said, "The great superiority of the Warsaw Pact in terms of short-range nuclear weapons remains a source of great concern to us and our allies."

■ Unification 'Disastrous' In an interview with the West German weekly magazine Der Spiegel, Mr. Gorbachev said it was too early to speak about the reunification of East and West Germa-

"Let us continue the process of international relations," he said.
"Let us build the 'European house,' pay more attention to this aspect worsened.

rather than indulge in dreams of a It said 80 percent of those asked

Mr. Gorbachev said "the fate of the Germans" was tied up with the fates of the rest of Europe. He wanted to make it very clear, he said, that "any attempt to demolish the borders between the two sover-eign German states" would be "unacceptable, and even disastrous."

#### **West Germans** Shrug in a Poll

BONN - Most West German's believe the Soviet Union poses no military threat and find relations with Moscow more harmonious since Mikhail S. Gorbachev took over, according to a survey by the Zweites Deutsches Fernsches (ZDF) television network:

The ZDF gave no comparative "Let us continue the process of figures but said that the number normalization, of improvement in sharing this opinion was the highest its monthly polls had recorded Ten percent of those polled and live in it, and see what hap thought relations had not changed pens. At this time, I would like to and 2 percent believed they had

future about which it is still too felt no military threat from Moscow while 19 percent did.



but as enemies of Christ," he said.

"From the Christian point of view, French Cinémathèque, a promi-

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embo Political Bon

to carry the whales.

But he said that an airlift was the least desirable option, and that it would be carried out only if rescuers failed to coax the California gray whales to open water by using air holes cut in the ice.

The Associated Press

et icebreakers churned toward

Barrow on Monday to offer

help for two trapped whales as

rescuers tried to lure them to

freedom, but biologists said

they may have to airlift them

tional Oceanic and Atmo-

spheric Administration in Se-

attle, said a net was being built

David Withrow, of the Na-

to open water.

BARROW, Alaska - Sovi-

The two whales, and a third that is believed to have died. were stranded about two weeks ago by shifting ice. It was unclear if the Soviet icebreakers could operate in the shallow water near the



Biologists measuring one of the trapped wholes, whose lengths were estimated at 27 to 35 feet.

# Bush Defends Campaign Ads

He Reiterates That Dukakis Lied About Pension Fund By David Hoffman Washington Post Service WATERBURY, Connecticut

Vice President George Bush defended his campaign advertising Monday against allegations of racial bigotry by Democrats. He also counterattacked strongly, accusing the Democratic non nee, Governor Michael S. Dukakis

of Massachusetts, of lying about the Massachusetts pension fund. Mr. Bush also opened a week of campaigning devoted to economic themes by repeating the question asked by President Ronald Reagan in 1980 and 1984: "Are you better

off today than you were four years

He raised the question as he campaigned in three New England - Connecticut, Vermont and Maine - that make up part of the Dukakis regional base. Rich Bond, the Bush deputy campaign manager, said the base was "continuing to shift out from under

Mr. Bush, who has rarely responded to Mr. Dukakis in the fall campaign, delivered a sharp retort to the charges of bigotry made Sunday by Senator Lloyd Bentsen, the Democratic vice presidential nominee, and by the Reverend Jesse L.

They accused Mr. Bush of playing on racial fears with advertise-

ments featuring pictures of William Horton Jr., a black convicted murderer who was released on a prison furlough in Massachusetts. Mr. Horton failed to return, and later raped and terrorized a white Mary-

"I stand 100 percent behind these ads," Mr. Bush said of the Horton commercials, speaking briefly to reporters. "There isn't any racism. It's absolutely ridiculous. And everybody sees this as some kind of desperation move,

basing it on one ad."
"If he really wants to talk about lies," Mr. Bush said, "let's go back to our recent debate — the American people saw it, close to 75 million I'm told - he said he didn't raid that Massachusetts pension fund. Well, that is flat-out false and he knows it."

Mr. Bush was referring to a Du-kakis statement in the debate that he did not tap the state pension fund to balance the budget; Mr. Bush had said that Mr. Dukakis took \$29 million out of the fund to offset the deficit. Mr. Bush said he wanted to "stay

chided pointed criticism of Mr. Dukakis We could face an economic disaster if the liberals take over that White House, and your choice is clear." he said. "You can vote in 1992 to correct that disaster or you can vote in 1988 to prevent it." He said that "when you all strip

away all that rhetoric, all the words, all the analysis," the question that remains is the same: "Are you better off today than you were

"When all the evidence is in,"
Mr. Bush said, "when you go past
all the sound bites and the horse race and the tank rides, the answer is a clear yes." Mr. Bush broke little new ground in the speech, but said he would

like to reduce inflation to 2 percent or less, and he renewed his vow, if elected, to convene a budget summit meeting with Congress. ■ Dukakis Strikes at Bush Mr. Dukakis, renewing his effort to get Americans to take "a hard second look" at him and Vice Presi-

dent Bush, used Mr. Bush's tax returns Monday as his latest weapon against the Republican presi-dential nominee, The New York Times reported from San Diego. Mr. Dukakis said that if a Bush positive" and returned to his proposal to set capital gains taxes at a flat 15 percent took effect, and speech on the economy, which inif Mr. Bush reported over the three following years the same capital gains he reported in 1985-87, Mr. Bush would pay \$22,000 less in

## THE HUSTINGS

#### New Jerseyans Await Dukakis Push

TRENTON, New Jersey (NYT) — State Democratic leaders are becoming increasingly anxious and angry about the presidential campaign of Governor Michael S. Dukakis in their state, or lack of one. The strong showing by Vice President George Bush in recent polls has cost the state its ranking as a important battleground for the Dukakis

forces, some party officials said. It has raised concerns about the impact of a reduced campaign effort at the top of the ticket on other candidates. Douglas Sosnik, the New Jersey director for the Dukakis campaign, denied that the state was being abandoned and said staffing and financial commitments remained intact. But Mayor Sharpe James of Newark criticized the effort, saying it had ignored minority voters and had taken them for granted. "They've canceled meeting after meeting with urban residents," he said. "People want to press the flesh, shake hands, hug the

#### For Control of Congress, Status Quo

WASHINGTON (LAT) - Democrats appear to be doing well enough in congressional races to retain control of the House of Representatives with about the same numerical advantage they have held over Republicans for the past two years. In the House now, there are 255 Democrats and 177 Republicans, with three seats vacant. The Democrats also are favored to keep their majority in the Senate.

The predictions, shared by both Democratic and Republican analysts, nderscores the power of incumbents to stay in office. Of the 432 House incumbents, 408 are seeking re-election and, based on recent trends, about 98 percent of them will win another term.

#### Senate Republicans Lose Coffer Race

WASHINGTON (NYT) — Many Republican Senate candidates this year are finding themselves in the unusual and uncomfortable position of being outspent or matched financially by their Democratic rivals.

Republican Senate contenders have historically raised more money than Democrats, particularly in competitive races. But so far this year, Democrats have taken in at least 14 percent more than Republicans. One

reason Democrats are doing better financially is that they have 15 incumbents seeking re-election, against 12 Republican incumbents. nority Youth Assistance League in gut Ozal.

a fruit tree to produce fruit. And people al-

ways had this dream of faster and better

harvests. Now DSM, one of Europe's larg-

est chemical companies, has helped realize

Station for Fruit Growers in Holland, the

researchers at DSM have developed a com-

In co-operation with the Research

this dream.

#### U.S. Experts Focus on Teen-Agers' Harsh Predicament Washington, concentrate on simply school, which has 25 students this providing emotional support and

By Joyce Murdoch

Washington Post Service
WASHINGTON — For the first time in his life, Stuart Reges seemed to be fitting in. Always outstanding academically, he suddenly was popular and dating girls.

But his new social life heightened his sense of being different from his classmates. Midway through his senior year at James Madison High School in Vienna, Virginia, he tried to kill himself.

"I was a young gay person des-perately trying to be a young non-gay person, and I couldn't accept my failure," Mr. Reges, now assis-tant chairman of Stanford University's computer science department, explained in looking back at the weekend in 1977 when he attempted suicide three times, nearly dying of strychnine poisoning.

Many homosexual teen-agers have as much difficulty as Stuart Reges did then in coping with their sexual orientation, according to mental health practitioners. The suicide attempt rate among homosexual teen-agers in the United States is extremely high — an estimated 30 to 40 percent among boys and 20 percent among girls, recent research indicates.

In interviews with health care professionals, social workers and others who work extensively with homosexual teen-agers, two words surfaced repeatedly: isolation and

Alienated from family and peers for fear of being rejected or because of being rejected, many homosex-ual adolescents believe they have nowhere to turn, the specialists said. They note that most schools and social service organizations have not acknowledged that homosexual teen-agers exist.

"When the adolescent sees himself facing a whole series of problems they feel helpless to deal with. especially if they feel isolated from others, that's a deadly combina-tion," said Dr. John Meeks, medical director of the Psychiatric Institute of Montgomery County, Maryland, and a psychiatrist who specializes in adolescents.

Gradually, adults have organized a few programs in the United States aimed at easing homosexual dolescents' transition to adult-

The programs range in philoso-phy from Harvey Milk School in New York City, which is for those homosexual teen-agers who "could not make it" in traditional high schools, to southern SHAPE, or Stop Homosexual Advocacy in seling, people can become hetero-

information to teen-agers who consider themselves homosexual or who are struggling with their sexual

Young, Hurt and Homosexual

Gary Remafedi, a pediatrician at the University of Minnesota Hospital and Clinic and the leading

'I was a young gay person desperately trying to be a young nongay person, and I couldn't accept my failure.

Stuart Reges

researcher on suicide attempts among homosexual boys, sought last year in an article in the Journal of the American Medical Association to "tally the price of 'nonexistence" for homosexual young people, who he said are rendered invisible by society.

Dr. Remafedi concluded that "adolescents who are struggling with the issue of homosexuality and who are not receiving appropriate health care services and support from family and community are in jeopardy of serious emotion-, social and physical difficulties.

"The potential cost of such problems for the individual adolescent is illness, dysfunction or death." Of the more than 1,000 young

eople counseled each year by the Hetrick-Martin Institute for the Protection of Lesbian and Gay Youth in Manhattan, 30 percent say they have attempted suicide, according to Joyce Hunter, the institute's director of social work ser-

"The major problem for the kids coming here is isolation," Ms. Hunter said. That isolation manifests itself, she said, in their "not having any role models, not having any sense of what it means to be lesbian or gay.

In 1983, the institute founded the Harvey Milk School for homosexual dropouts and truants. The

#### Arafat Lobbies in Turkey The Associated Press

It used to take four to six years for pletely new fertilising technique for north able: since we improved the drip, we've

it uses the environmentally benign

Thus the roots receive, drop by

west Europe. They call it 'fertigation'.

drip irrigation system. The drip, however,

is enriched with a special fertiliser which

drop, moisture and nutrients. In exactly

the right amounts. The results are remark-

is fully soluble in water.

ANKARA — Yasser Arafat, chairman of the Palestine Liberation Organization, arrived here Public Education," in California, Monday for a one-day visit that is which believes that through coun-expected to include talks aimed at winning support for an independent Palestinian state. Mr. Arafat But most, such as the Sexual Mi- was greeted by Prime Minister Tur-

fall, has long been criticized for segregating homosexual students.

All of the homosexual teen-agers whom Virginia Uribe counsels in Los Angeles are still in public schools. A teacher since the mid-1950s. Ms. Uribe had long seen homosexual students "treated as objects of hate or bigotry — or else as if they didn't exist." But in 1984 she became outraged, she said, when "an effeminate kid was ha-

rassed out of school." Her fury resulted in Project 10, whose name refers to the estimate that 10 percent of the nation's population is homosexual. What began as an informal lunch-time discussion group, she said, has evolved into a countywide effort, supported by the school board, to "demystify" homosexuality for students, teachers and counselors and to keep homosexual teen-agers "in school, off drugs and sexually responsible.

Project 10's most vigorous critic the Reverend Lou Sheldon of Anaheim, California, who founded SHAPE in an effort to ensure that there is not "a parade of gays and lesbians through the classroom affirming homosexuality as a positive

Having homosexual role models, he said, can put a boy with a "gen-der-orientation" problem on "the path to his death with HIV infection," a reference to the AIDS vi-

underdeveloped stage of heterosexuality," Mr. Sheldon said proper counseling could help young peo-ple who think they are homosexual

become heterosexual. Dr. Jeffrey Akman, a professor of psychiatry at the George Washington University medical school Washington, scolls at Mr. Sheldon's ideas. "It is not a generally accepted viewpoint in mainstream psychiatry that one should actually try to change a person's sexual ori-entation," he said.

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# Herald Tribune.

### The Candidates on Arms

At the cost of almost \$2 trillion, President Reagan has generally improved the quality of American military forces. But he has built a fortress on sand. The economy has been undermined by the Reagan deficits; the incoherence and waste of his defense programs have eroded the national consensus for substantial military spending.

Mr. Reagan's successor will have to can-cel \$300 billion or more in the Pentagon's spending plans for the next five years. To preside over such a bloodletting and yet protect the sinews of American strength is a task so daunting that neither candidate has dared come to grips with it.

When Mr. Reagan came into office, many Americans understood that defense spending had to increase. After the Soviet invasion of Afghanistan and the Iranian hostage crisis. Congress was willing to pay for a sustained military buildup. Even a buildup as large as Mr. Reagan chose could have been afforded -had he raised the taxes to pay for it. His defense spending peaked in 1987 at 6.6 percent of GNP, considerably below the 8.6 percent average between 1948 and 1973. What mirned Congress so sour so soon?

Neither Mr. Reagan nor his first secretary of defense, Caspar Weinberger, was ever much interested in the substance of defense. Instead of first determining national security strategy and then asking for the funds to implement it. Mr. Weinberger just demanded the money, as if big spending were the

only sign of strength that mattered. Two appalling results ensued -a chaotic rearmament plan, and scandals among the Pentagon's contractors as they rushed for the overflowing trough. The visible waste and extravagance, symbolized by \$640 toilet seats and \$435 hammers, devastated public confidence. Mr. Weinberger passed up the chance to enlist Congress in a steady, sustainable buildup. Instead he followed a crud-

er strategy: Take the money and run. Lacking a national defense strategy, the Pentagon followed a navy strategy, an air force strategy and an army strategy. Instead of cajoling the services to build appropriate weapons in efficient quantities, Mr. Weinberger let the navy build more carriers and continue to neglect minesweepers. The air force procured both the B-1 and the B-2 bombers but again neglected workhorse

planes to support troops on the ground. Mr. Weinberger doubled production of nuclear warbeads without upgrading the an-

tiquated nuclear bomb factories. Now, like his defense plans, they are falling apart.

The principal success: There has been a

dramatic improvement in the quality of troops. Some 91 percent of the army's recruits are now high school graduates, up from 70 percent during the draft era. Reenlistment rates have soared, making for more experienced personnel. But the size of U.S. forces has increased hardly at all. Larger budgets have been offset by the soaring unit cost of new weapons. By 1990, the air force will have shrunk from 38 to 35 tactical air wings, fewer than in 1980. The army is little

changed in size. Only the navy has grown.

Where did all the money go? Some contractors stole or padded billions; just last week the Sundstrand Corporation pleaded smilty to felony charges and agreed to repay \$127 million. Beyond fraud and abuse, vast sums were invested in developing new weapons for the 1990s. But these were just the down payments on a colossal purchase plan that assumed continuing increases in Pentagon spending of 2 percent after inflation. There is no chance of that, given the overhanging federal deficit and the shat-

tered consensus on defense. The next president will have to strip whole new weapons systems from the Pen tagon's plans. He must decide to cancel the navy's new Seawolf attack submarine, or the air force's new stealth fighter, or the new land-mobile Midgetman missile. This is going to be major surgery, and if Mr. Weinberger's errors are to be avoided it must be preceded this time by a thorough review of national needs and strategy.

Who is more likely to make the right decisions? George Bush gives no sign of comprehending the catastrophe his administration has created at the Pentagon. Asked what weapons he would cancel, he first named three that had already been canceled, then cited an army truck. Most troubling, he seems to have a narrow conception of national security, equating it with military spending only. Michael Dukakis, in contrast, is unencumbered by the slogans that have driven the last eight years of military spending like "the window of vulnerability" and the 600-ship navy. He at least understands what Mr. Reagan never did: that the national defense can be no stronger than the national economy. Mr. Bush may know that but he has yet to show it.

—THE NEW YORK TIMES.

# Europe: The 'Social Dimension' Looks as Fuzzy as Ever

BRUSSELS — A Great Schism has opened up in Europe over the future course of the European

Community's drive to create a gen-uine common market by 1992. The divide is between those who believe that the new single market must have a socially progressive side if it is to have widespread support, and those who say that the 1992 strategy for regaining lost competitive-ness would be strangled at birth by

a "social dimension." The attitudes of the two opposing camps have been succinctly expressed by their respective leaders. In a speech last month to the College of Europe in Bruges, Belgium, Prime Minister Margaret Thatcher had this to say about the concept of cwa social dimension to 1992: 10We emphatically do not need new reg-ulations which raise the cost of employment and make Europe's labor market less flexible and less com-

petitive with overseas suppliers." Jacques Delors, the president of the EC's executive Commission, on the other hand, is an ardent support-er of the measures that are now being referred to as "social Europe." "It would be unacceptable," he has said, "for Europe to become a source of social regression while we are trying to rediscover together the road to

prosperity and employment."

On both sides, the battle lines are being drawn. Industrialists around Europe, and especially the executives at the top of multinational corporations, are increasingly concerned at the social dimension being proposed by the Commission. Many see it heralding an unnecessary return to the troubled labor relations of the 1970s.

Zygmunt Tyszkiewicz, secretary-eneral of the Union of Industries of the European Community, the Brus-sels-based umbrella federation of European employers' organizations, has said: "Community social legislation is only acceptable if it in-creases the EC's wealth, does not decrease companies flexibility or increase administrative red tape or adversely affect EC firms' competitiveness on world markets."

The trade unions' principal worries about 1992 are that the integration of Europe's markets will lead to "social dumping." As Peter Coldrick, confederal secretary of the bishops and, last February, Pope John Paul II, in

By Giles Merritt

European Trade Union Confedera-tion, put it recently: "We are natu-rally concerned that unscrupulous employers might try to underent existing social obligations by

existing social obligations by threatening to move production to areas with lower standards."

There are three legislative proposals at the root of the social policy disagreement. First is the question of whether the planned European Company Statute should provide for new EC-wide workers' rights that in many countries would considerably increase employers' obligations. The original employers' obligations. The original idea behind the statute was to facilitate cross-frontier partnerships be-tween businesses, but now companies fear that it could be a vehicle for boosting employees' rights.

The second bone of contention is

the Commission's revival of the so-called Vredeling Directive. Named after Henk Vredeling of the Netheriands, the EC's commissioner for employment and social affairs from 1977-81, it sought to enforce on multinational corporations procedures for full disclosure of group

Law Directive, which seeks to harmonize the structure of public com-

is trying to bypass British objections by making adoption voluntary. The Commission's urging of these

measures stems from the belief that otherwise there may be a popular backlash against the single market plan. They point out that the internal activities worldwide, and consultation with employees representatives on all decisions affecting the work force. The Vredeling proposal sparked such a furor that for the past five years it has been thought dead. But it has now been exhumed.

Lastly, there is the Fifth Company I aw Directive, which seeks to har-

In Britain, the curtailing of union privileges and power has been dra-matic. In the Netherlands there has panies by introducing two-level matic. In the Netherlands there has boards in which workers representatives would occupy up to half the membership since 1983. In France,

seats on the supervisory board. It dates from 1972, and is still firmly opposed by Britam. The Commission Germany's unions have been warmed. Germany's unions have been warned by the Social Democrats that the competitive pressures of 1992 will mean longer working hours. The outlook for "social engineer-

ing" in the EC is very unclear. While there is a strong political groundswell backing Mr. Delors, Brussels insides are generally skeptical about the chances for contested social measures. Noting that during the last decade some 10 major social policy measures have been put on hold. Alan Hick of the EC's Economic and Social Committee has ruefully ob-served: "It is indeed difficult to escape the conclusion that contemporary European social policy is a paper, tiger, a figurent of the Eurocratism, imagination. Where is the action?"

## A Cross-Channel Joust With Overblown Words

By William Pfaff

P ARIS — Margaret Thatcher condemns the idea of a supranational Europe. She wants the European Community to be a commercial marketplace and nothing more. She sees danger in what she considers the socialist ideals of Brussels and of the French socialist president of the

European Commission, Jacques Delors.

A certain amount of what Prime Minister
Thatcher says these days is bluff and exaggeration
to feed the political preconceptions of that part of
the Tory party which, like Nancy Mitford's implacable Uncle Matthew, believes that "foreigners are fiends" and that Europe is composed of Hims, Frogs and Dagos. Behind that lies something seri-ous, with implications for the United States, as the era of Ronald Reagan draws to a close.

"Thatcherism" is the product of a specifically British economic tradition, that of the Manchester School, exported to the United States during the 19th century. It says that the least government is the best government, and that the invisible hand of the market regulates everything to maximum bene-fit for all. You can read the teachings of the Manchester School every day in the editorial columns of The Wall Street Journal.

influence in continental Europe, which instead been deeply influenced by Marxism and socialism on the one hand, and on the other by corporatism. Roman Catholic social thought has always emphasized corporate and cooperative social goals,

They are not ideas which have had a great

his encyclical on "The Social Concerns of the Church," reiterated such ideas, American conservative commentators and other supporters of Mr. Reagan's economic policies were greatly angered,

but had no cause to be supprised.)

This outlook dominated the postwar Christian
Democratic movements in West Germany, France and Italy. The Christian Democrats in turn were the most important single influence on the devel-

opment of the European Community.

A secular corporatism was also part of fascist thought in the 1920s and '30s. The great state corporations of modern Italy were established under the fascists. Spain and Portugal were greatly influenced by both Catholic and fascist corporatism, as well as by Marxism and anarchism

Europe itself, as a community, has been a corpo-rate undertaking. Ican Monnet's postwar plan to put the (war-making) coal and steel industries of West Germany and France under a common pub-lic anthority was the foundation of "Europe."

The community's latest corporate undertak-

ings are a series of international research enterprises in artificial intelligence, advanced electronics, space, etc., with transnational public/private direction and finance. These are providing Europe with basic research and technological applications crucial to European industrial competitivity, but come at a time when Britain, once Europe's leader in science, has abandoned or drastically reduced public funding for basic re-

search, cutting itself off from research which private business is unwilling or unable to pay for.

(Something like this is developing in the United States in such areas as superconductivity, as.
The New York Times reported recently. Because
of the lack of nonmilitary federal research funds
and the short-term profit demands of Wall Street,

commercially relevant research in superconduc-tivity is being abandoned to Japan.)

The disagreements between Mrs. Thatcher's government and the rest of Europe will likely fade as Mrs. Thatcher leaves the political scene. Polls in Britain indicate that her views are not representa-

tive of present-day British public attitudes.

Moreover, the doctrinal socialism against which she crusades is already an abandoned cause every-where except in Britam itself. The socialist governments of Spain and France have more in common with West Germany's "social market" coalition of Christian Democrats and Free Democrats than the German conservatives have with Thatcherite Brit-ain. In recent weeks Chancellor Helmat Kohl has repeatedly and pointedly spoken of Europe's need to develop the social dimension of the community, as well as European monetary cooperation - both

programs resisted by Mrs. Thatcher.
In economic and social thought, a time zone still divides Anglo-America from continental Europe. What is regrettable is that misunderstanding continues to be fed by the political impulse to put shallow thoughts into gross slogans. It is a practice that has done considerable damage already. International Herald Tribune.

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## A Vision for Lebanon

Can the PLO Be Serious?

The PLO is attempting in its fashion to er it should be conditional or unconditional,

INTERNATIONAL HERALD TRIBUNE

JOHN HAY WHITNEY, Churman 1958-1982

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Directeur de la publication: Walter N. Thuyer,

Is Lebanon finally disappearing? Its in Lebanon bear importantly on the tem-Christians last mouth rejected the new president whom Syria sought to imp see; the United States stood, uncomfortably, with Syria in result is that for the first time Lebanon has no president at all, and two half-governments, Christian and Moslem, have formed.

States to forget about Lebanon. It is that Lebanon is a pleasingly open and demo-cratic but still an artificial state that was created by the French to preserve a Western outpost in the emerging postcolonial order, and that this state simply failed to take root. Better, this argument goes, for the United States to grant the difficulties in sorting out Lebanon's feuds and in maintaining the country as an outpost of Western-style pluralism in a Moslem world. Better to let Lebanon's neighbors use it as a buffer or as

a field of proxy combat, as they choose. Fortunately, the United States has always rejected that cynical argument. The Middle East is not so long on places where cultures coexist that any of the few that remain can be yielded up in frustration. Nor is it right that Israel should be the only Lebanon's vision, and the United States cancountry in the area whose well-being is of active interest to the United States. Affairs -

translate the momentum of the uprising in

the West Bank into a political program that

goes beyond stirring Palestinians and trou-bling Israel and actually produces political gains on the ground. The key event in this effort is the meeting of the Palestine Nation-al Council, which brings together all Pales-tinian elements, now scheduled to be held in Algiers on Nov. 12. But it is still very much a constitute whether the PNC can rise place the

question whether the PNC can rise above the

terrorism, sloganizing and political frailty that have ensured the frustration of the Pal-

The difficulty is the usual one that getting

serious means making choices and threaten-

ing the broad unity of the movement. For

instance, there has been much attention

drawn to suggestions that the PNC will see the formal endorsement of a two-state solu-

tion -one state for Israelis, one for Palestin-

ians. This is, of course, precisely what the United Nations offered the Palestinians 40

years ago; the Arabs instead took a careless losing gamble on denying any state for Israel at all. Now some Palestinians are inching

back to the two-state idea, but there is resis-

tance in the ranks. "The question," a West

Banker said the other day, "is whether this

commitment should be made explicit, wheth-

estinian national movement until now.

We add that the Reagan administration has had uncommon trouble dealing with

lingers there, and the machinery of administration still turns. There has been no big new surge of violence or economic warfare. There is even a darkest-before-the-dawn theory that the Christian strongman, Major General Michel Acon, is no mere workeday warlord looking to head up a Christian ministate but a larger figure capable of delivering his community to a newly whole Lebanon rendered livable by political reform and by the withdrawal of the foreign influences now playing wantonly on it. This is a vision, but it is not give it up before the Lebanese do.

pering of the region's other conflicts.

the hope of keeping Lebanon intact. The Lebanon. The trouble arises from a fundamental ambivalence toward Syria, a comtry regarded as an unsavory but ultimate partner in a larger regional deal and as an proper. This is how Washington came to stumble in 1983 by consulting Syria too little, on the aborted Lebanese-Israeli accord, and in 1988 by consulting Syria too much. With everything, it is not time to let go in Lebanon. A certain wary official equilibrium

-THE WASHINGTON POST.

and whether or not it should be public."

Do the Palestinians know how life goes in

the real world? In the best of circumstances,

a Palestinian commitment to a two-state solution is going to meet heavy skepticism and hostility in Israel, which has powerful reason to accommodate Palestinian nation-

alism but also has powerful reason to de-

mand security and political guarantees. For

the Palestinians to imagine that they can make any headway at all in Israel, or for that

matter in the United States, by adoming a two-state formula with conditions, hesita-

tions and asterisks is absurd. Down that path

lies a meaningless unity of the Palestinian

movement and the sure loss of whatever

have caught the active sympathy of the outside world. If they do not use it, they will revert to an all too familiar condition of internal self-destructiveness and external ne-

glect. The PNC meeting is the critical mo-ment. It is the time for friends of the Palestin-

ians and all others who seek peace and

stability in the Middle East to urge the PNC

participants to stop the word games and make

THE WASHINGTON POST.

the hard choices. Anything else is a waste.

For a while but not forever, the Palestinians

potential the present moment holds.

#### Japan at a Crossroads: Which Way to a Multilateral Era? By Jim Hoagland Mark Matthews of The Baltimore Sun remind

PARIS — Japan's absurdly misnamed Showa era approaches its end as Emperor Hirohito lies dying in Tokyo. Wish the Japanese better luck the next time in choosing a characterization for the national values and aspirations to guide their new emperor. It

could be important to us all. Hirohito was to have been the emperor of the Era of Radiant Peace. But his 63-year reign brought war, a nuclear holocaust and defeat to Japan before the current prosperity. The epochal name chosen by palace advisers for an emperor can ultimately be an extremely

unreliable guide to the future.

But the choice initially helps set a tone and identify priorities for the nation. It is one of those events that changes nothing in itself but touches on everything in Japan's centralized and intellectually disciplined society.

The need to identify a theme for a new era

comes as Japan reaches a major crossroads in its relations with the rest of the world. Profound structural changes in its economy have reduced its dependence on export-propelling growth, much to the relief of its main trading partners. Now Japan is adapting its still puny political and diplomatic roles to the mighty global eco-

nomic changes it has helped produce.

For years, Japanese delegates hugged the shadows at the seven-nation industrial summits, in the United Nations and in other international bodies. They hoped to attract little attention as they quietly and efficiently went about profiting from the international trade and financial system that the United States helped organize after World War II. Bilateral contacts and bargaining overshadowed multilateral dealings for Japan.

That period is now over; its end coincides with the end of Showa. Leaving the shadows behind, Japan took the lead in offering propos-als on debt at the IMF meeting last month. The recent filing of Japan's first complaint with

Community anti-dumping regulations, was another signal in that direction.

But these steps are essentially defensive. sovereignty over to the United Nations." They spring from Japan's fears of a growing move toward "regionalism" in the world economy. Japanese officials see the EC plans for a fully integrated internal market by the end of 1992, the U.S.-Canadian free trade agreement and the U.S. trade act as potentially protection-

ist measures directed primarily against Tokyo.

Japan thus still falls short of a full and creative commitment to a new international role. (While flexing some of its previously unused interna-tional muscles. Tokyo also maintains its option to form a yen zone in its region if significant trade warfare does break out with North America and Europe.) But there is an open path to internationalism for Japan, just as the European Community provided one for West Germany.

For Japan arrives at this crossroads just as the United Nations has begun to re-establish some of the credibility and effectiveness it had in the first years after its American-based creation. A strong commitment by Japan to the United Nations, not only in funds but also in political management and leadership, would bring Japan a world political role more commensurate with its economic power. It would also give new impetus to the efforts to reform and rescue the United Nations from its sorry recent past. Japan would undoubtedly and understand-ably insist that Moscow and Washington under-write such an arrangement politically by giving their own commitments to a new and stronger

GATT in Geneva, in which it asks the multilat- United Nations. It is an idea to which the next eral trade organization to overturn European American administration should be open.

This brings us to the "M" word of the Ameriapan is also likely to take a leading role in trying to organize a consensus at the next industrial summit, in Paris in July, against unwelcome leatures of this year's U.S. trade act.

But these steps are essentially described by the promised proudly at one recent rally mot to turn one constitution. And when he sought to re-create the aura of

Winston Churchill's 1946 Iron Curtain speech in Fulton, Missouri, Mr. Bush either missed or suppressed the other key point that Churchill made in his address. In an insightful dispatch,

ed his readers that Churchill had advocated. using the United Nations as a world instre ment' to achieve understanding with the Soviets." Churchill included such multilateralism in "the sinews of peace," the title of his speech. Americans have in recent years made a habit of electing presidents who do the reverse of what they promise on foreign policy in campaigns, from Lyndon Johnson on Vietnam to Ronald Reagan in dealing with the ayatollahs. So a Bush victory might not doom the chances for an em that would emphasize the kind of multilateralism in trade, finance and diplomacy that would an-chor Japan to a rewarding world role.

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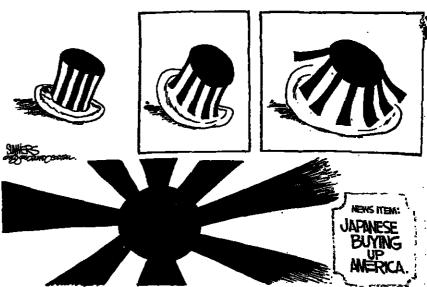
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The Washington Post.



# U.S. Budget Deficits: How They Matter and How They Don't

W ASHINGTON — A letter from a reader says: "Some of us stonebeads out here wish you [could explain] the national debt. We know it's 'bad,' but many of us fail to see the connection between the debt and our own personal income."

I confess to being weary of writing about budget deficits. It is not only that people do not know what to believe anymore — my reader, I think, probably typifies three-quar-ters of Americans — but I am not sure what to tell them. There is a mutual disengagement from this sub-ject, which may explain why the deficits have not been a decisive issue in the U.S. presidential campaign. They bore and bewilder most Americans.

The blame for this confusion bes beavily with those alarmists (not me) who have been loudly screaming for years that failure to fix the delicits would lead to economic catastrophe. Each time one of these frightening forecasts has not come true, the public has become a little more desensitized to the whole issue. The debate has focused obsessively on the possible adverse economic effects of the deficits. As long as these are not obvious, no one wants to do the dirty work of raising taxes or cutting spending.

This is understandable, but only

because the debate is totally backwards. A budget should be an instru-ment for political choice. Government programs should be popular or important enough to be supported by a roughly equal amount of taxes. The discipline of matching spending and taxes means — at least in theory that legislatures pass only programs whose popularly perceived benefits exceed the added public burden. The deficits signify that America has abandoned this useful discipline.

By Robert J. Samuelson

both liberals and conservatives find ness) of other nations, the American them convenient. There is a shared fear that, if push comes to shove, their side will lose. Conservatives fear that defense spending will be savaged and taxes raised. Liberals worry that social programs will be gutted. No one wants

The danger is less to the economy than to national self-esteem. The deficits are a sore on the body politic.

to talk about these choices, so they shift the discussion to economics. Deficits have become the 1980s' all-purpose answer to any economic problem or question. During the vice presidential debate, Lloyd Bentsen was asked if he could explain today's prosperity. Senator Bentsen pounced on that one: "If you let me write \$200 billion of hot checks every year, I could give you the illusion of prosperity, too." Wrong, Lloyd.

Yes, the deficits pumped up spend-ing. But much of the added stimulus (perhaps 75 percent between 1982 and 1986) was accounted for by the higher trade deficits. The recovery was powered mainly by the energies of a free enterprise system: businesses trying to expand profits and markets; individuals trying to better themselves. Budget deficits do not explain all economic events of the 1980s, or They are not merely Ronald Rea-gan's doing. Deficits endure because at work: inflation, the health (or sick-the real-at work: inflation, the health (or sick-

public's mood, and so much more.

Everything intermingles. For example, you might conclude from what I said above that the budget deficits caused the trade deficits. Actually, the story is more complicated. From 1981 to 1984, the trade deficit jumped nearly \$85 billion. The increase was not simply the result of higher government spending. In this period, the economy clearly had plenty of spare capacity to meet the added demands of both higher government and private spending. Unemployment averaged 8.5 percent and factory utilization only 77 percent.

The trade deficit exploded because

The trade deficit exploded because the dollar's sharp rise on foreign exchange markets made imports more competitive and U.S. exports less competitive. But, you may say, the budget deficits caused the dollar's rise. Sorry. That theory, once popular, has not stood the test of time. The budget deficits in 1984 and 1987 were about the same. But in 1987 the dollar was nearly 30 percent below its 1984 level. Just what sends exchange rates up and down is not well understood.

The continuing effort to build popular outrage against the deficits by cataloguing their economic evils is an exercise in futility. This doesn't mean that the deficits don't have effects. It is just that we don't always know what they are or when they occur. Wild exaggerations of their alleged ill effects have led to public disillusionment. It's a case of deficit burnout.

My reader is confused because the deficits are mainly a political, not an economic, problem. You should see ity, because the trade deficits have allowed us to live beyond our means. This era of easy living is ending. As the trade deficit drops, Americans will have to satisfy more of their spending from what is produced at home. Somehow the tax of the budget defi-

cit will be exacted. If we balance the budget, we will make the choices explicitly: Spending will be cut or taxes raised. If we tolerate high deficits, the choices will be made invisibly and randomly: Righer interest rates, inflation or some other mechanism will squeeze private spending to make room for government spending. Judg-ing from the presidential campaign,

neither party is eager to make the choices explicitly. They prefer to let the deficits do the dirty work. The danger is less to the economy than to national self-esteem. The budget deficits are a sore on the body politic. They symbolize indecisiveness, even a lack of political maturity. They mean that Americans cannot decide

what's important and what isn't. The public disdains the choices involved, but the longer they are avoided, the more it becomes contemptuous of na-tional leadership. The damage is not so much to the GNP as to Americans' collective sense of self-worth. The Washington Post.

#### 100, 75 AND 50 YEARS AGO

1888: Royal Divorce

PARIS — King Milan of Servia, in spite of the Consistory, in spite of the Synod, in spite of the wishes of his Ministers and in spite of the will of the nation, has at last compelled the Metropolitan Theodosius to proclaim his divorce from Queen Nathalie. The affair is ended as far as the divorce is concerned. But now he is face to face with a discontented nation

1913: Egypt Advances

CAIRO - Lord Kitchener, since his arrival here two years ago, has effected a revolution in the economic development of the country. New works in irrigation, drainage, roads, etc. are in progress everywhere. Whereas a few years ago it was not possible to automobile for more than twelve miles outside Cario, now automobilists can indulge in a pleasant drive to Alexandria, Helouan, Sakhara and other places. It can be truly said that a new

1938: Canton Ablaze

HONG KONG — With huge flames sweeping through its entire business district, Japanese-occupied Canton today [Oct. 24] resembled the Moscow that Napoleon's army captured a cen-tury and a quarter ago. To add to the terror of the blazing inferno, 800 inmates of an insane asylum were let loose in the city streets after the asyhum attendants, terrified by a series of explosions in the vicinity, fled from their posts. After a harrowing twentyfour hours the foreign colony at Sna-meen breathed easier today as the wind veered and removed the danger of fire spreading to the island concession. Foreign women and children son. Foreign women and children from Shanneen were given temporary shelter on board a British gunboat. United States Marines joined British and French Marines in patrolling the streets of Canton and halting looting of the stores. Scores of large buildings and business please are stores. and business places were destroyed by the blaze set by the Chinese when the

Japanese began pouring into the city.

## **OPINION**

Fuzzy as Et The Bush People Will All Want Jobs in as White House chief of staff. Debbi

ASHINGTON — Musin't get of the work force of the

The williand Long three thing more respectable up his sleeve.

Still, I have to think ahead. Who would I appoint to what? I sent out of the gracular to the property of the control of the

be switchable to measure when I move Nick to the Fed.

Breather is described to part to a man I trust on national security matters, but it would be a mistake to have a general at Defense, and I don't want any "second tours" at the NSC. Put him at CIA? See York Time reperior address the backed up with Long Gregg and Bob Kimmet. But what about the back of homeolitary relevant to special feed and the back of homeolitary relevant to special feed and the back of homeolitary relevant to special feed and the specia

the phart-term proba detained of his at a manufally relevant reversity mayor. Good for the superior on the superior of the phart of the tree of the particular of the particul Bill Webster may be good for the Supreme Court - he's been a judge. I'll keep Dick Thornburgh as attorney gen-eral until the first court vacancy, then section in the form of the state of the section of m we him up and make Dick Wiley authrney general. For legal counsel near minimum in British that The straight me, I'll appoint Boyden Gray.

That brings me to White House chief

Sections in Britain trans 1 to accomp of staff. Craig Fuller may make it in the second term, but I need a heavyweight there right away. John Summu would be the first governor of New Hampshire to head the White House staff since Sherman Adams. If he prefers Commerce, I'll find something else for Walter Curley. But that doesn't solve chief of staff. Dick Darman? Baker would like him there, but Dick wants OMB and would

be good with those budget details. Bob

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Teeter? Jim Pinkerton? They're more Domestic Council types. Bob Zoellick is solid and I want him in close, but the chief should be an old pro.

Like Jim Schlesinger or — come to think of it, Brent Scowcrost would be good, with Gates moving up at CIA or Ambassador Jim Lilley moving back in. This is fun. Henry Catto would

I wish I knew a terrific female economist. I'll tell them to put a talented . woman on the council. someone who can move up and take the heat in case

of a recession.

be good to put a sense of pride back in USIA. But what about assistant to the president for national security affairs? Colin Powell is there now; he's black and military, and I want him in the field on the fast track to chairman of the joint chiefs.

Rick Burt has been in training for the NSC job all his life and I don't hold ambition against him. I'll put Dennis Ross in as Rick's deputy to watch him, and to cool off the Israelis when they have compositions over John Tower

l can keep my promise about a His-panic in the cabinet with Lauro Cavazos continuing as education secretary. I also want a conservative black like Thad Garrett or Bill Allen. If Alan Keyes doesn't win the Senate race in Maryland, he'd make a fine ambassador to the United Nations.

Women. No more tokenism. Representative Lynn Martin can have just about any cabinet slot she wants, even Veterans Affairs, and I have another winner — a real manager — in Ann McLaughlin, the labor secretary; maybe I'll move Ann to head OMB or bring her

Steelman is another woman who could handle a cabinet post on the domestic side, and Margaret Tutweiler should move out of Jim Baker's shadow.

Anne Armstrong's kids are grown; maybe she's ready for Washington full time. Speechwriter Peggy Noonan wants to take care of her baby and finish her book, which means we may have to provide day care at the White House. For press secretary. Pete Teeley wants back in, but the job belongs to Sheila Tate.

I wish I knew a terrific female economist. I'll tell Mike Boskin and Larry Lindsay to pick a talented woman as the third member of the council. someone who can move up and take the heat in case of a recession.

Gee, I haven't even begun to think of ambassadorial appointments. Bob Mosacher to Britain, Jocelyn Strauss to Barbados, Jeane Kirkpatrick to Paris. And — heh — Al Haig to Bangladesh. Not a word about this to a soul; mustn't get overconfident. If anybody asks, I'm not even thinking about a cast of characters in my show. That

would be bad luck. The New York Times



#### LETTERS TO THE EDITOR

Dukakis vs. Bush: A Democrat Abroad Views the Stakes

As I have watched the 1988 presidential campaign develop over the past few weeks, I have become increasingly concerned that the outcome might be the wrong one for America. Americans cannot afford to accept the status quo, as Vice President George Bush lamely proposes. We must move onward.

Seen from abroad, the issues are clear. In order to remain the bastion of democracy. America needs a strong national defense, but also one it can afford. America needs a health-care insurance system to provide adequate coverage to all Americans, day care and improved educational opportunities for its children. It needs a growing economy founded on reduced budget deficits and equal em-ployment opportunity for all, good jobs

at good wages, and job training to bring

all Americans into the work force. America needs better and more affordable housing, clean air and water, sound agricultural and energy policies, and a trade policy that will promote free trade by reducing barriers to the importation of American goods abroad.

It needs a Supreme Court that respects constitutional rights and civil liberties. We must not allow these rights and liberties to be overturned by the political agenda of the radical, reactionary right. The Dukakis-Bentsen administration will be committed to treating Americans

abroad fairly, particulary concerning tax and citizenship laws, and to providing them with the services they need. The 1988 presidential election is the

springboard to the 21st century. The political decisions taken or neglected in the next four years and the appointments to the Supreme Court made during those years will set the pace for America and the world for many years. Seen from here, the choice is clear.

JOSEPH J. SMALLHOOVER Campaign Coordinator, Democrats Abroad, France.

Letters intended for publication should be addressed "Letters to the Editor" and contain the writer's signature, name and full address. Letters should be brief and are subject to editing. We connot be responsible for the return of unsolicited manuscripts.

# Stranger Than Fiction

By Jeremy Larner

BERKELEY, California — In 1972, I wrote a movie for Robert Red-ford and the director Michael Ritchie in which an idealistic young liberal reluctantly runs for senator in California and in the process gets so pressured that he loses himself and starts speaking the empty phrases that made him hesitate to run in the first place. At the end, when he is elected in an upset

#### MEANWHILE

victory, he takes his campaign manager aside and asks, "What do we do now? In the years since, I have never heard or seen this closing line quoted so much as it has been in the current U.S. presidential campaign. Not a week goes by without another story of how Dan Quayle, as a young man, was "inspired" by the film and stayed up late discussing how he thought he resembled Robert Redford and could succeed in politics like the movie character, Bill McKay.

I am amazed to have inspired Mr. Quayle. Inspiring such candidates was not our intention and I don't think the senator understood the movie. In that respect, he has had plenty of company. In 1972, Senator George McGovern

saw the movie and said that senators were not like Bill McKay; they were smarter and more complex. I liked his reaction. I expected senators not to like the film. But there are those who like the movie precisely because they do not find it disturb-ing — who see Bill McKay as a young man learning to do what he had to do.

Lust spring in Washington I met a senator who pumped my hand and said. "Your film tells it exactly like it is around here." The senator's cheerful identification with Bill McKay bothered me. A friend of mine on Capitol Hill explained: "That's the way most of them are now. The ones who couldn't be that way are the ones they beat. He sees 'The

Candidate' as a tribute to himself."

1'll try to make clear how its makers saw the film by comparing Dan Quayle with Bill McKay. McKay is not a guy who sits up late with dreams of pow er. When first approached by a campaign manager, played by Peter Boyle. McKay is running a rural legal assistance program of the type President Reagan tried to wipe out.

McKay is suspicious of politics, exemplified for him by his wheeling-dealing father, a former governor of California. McKay is lured to run not by ambition but by his manager's assurance that he will have a chance to tell the people what he believes because he is going to lose anyway. What the wily manager foresees is that forces larger than any candidate will eventually dictate his behavior forces such as his looks, his marketability

and what others see in him. McKay, unlike Senator Quayle, is disturbed to find his popularity growing for superficial reasons, even as he begins to enjoy the sensations of power. He fights back, struggling to break his public image by blurting out unpopular truths. But his star outshines his soul and events sweep him, blind and lost, to victory.

The problem of political success was put in a nutshell for me by the extras we gathered at the Paramount Theater in Oakland, California, to film McKay's final speech. The director had me ex-plain to them that McKay's phrases (for example, "forward into the future") were meaningless, because he thought that the extras had to be told when to laugh or clap. But when Robert Redford delivered the speech, the crowd was stirred. The speech evoked not only spontaneous applause, but tears. Mr. Redford had the grace to be frightened

by the response he drew that day.

The point of the film is the power of popular response; how little it has to do with reality or ability. It is also about how easy it is for a politician to forget that he

is not usually saying anything at all.

Sorry, Senator Quayle, you thought we were telling you how-to, when we were trying to say: Watch out. You missed the irony. Unless, in a way we never could have foreseen, you are the irony.

Mr. Larner, a novelist, won an Academy Award for his screenplay "The Can-didate." He contributed this comment to The New York Times.

#### **GENERAL NEWS**

# Multiple Flags and Infighting tilateral Eral Flavor Campaign in Pakistan

buses are being papered with the faces of candidates and drawings of the ballot symbols by which a fargely illiterate population will recognize them. There were 82 symbols to choose from, arranged alphabetically from an arranged alphabetically from an arrange of the strong of the s

wristwatch country's most feudal corners to convince the skeptics that voting can be free and fair in a country that has known more military dictators than democratic leaders in by President Mohammed Zia ulits 41 years of independence.

On Nov. 16. Pakistanis are to crash. choose a National Assembly, or turn to civilian rule.

Almost every Pakistani approached by a foreigner seems to Junejo had become too indepen-sense the importance of the event, dent for the president's liking.

Officials of the People's Party sense the importance of the event. dent for the president's liking. and many remark hopefully that a

In the face of so much popular

vying to lead Pakistan into a new economic policy of nationalization age are off to a slow start where contributed to riots in the streets. sues are concerned, many Paki-Islams and leading newspapers say. Mr. Bhutto in 1977 and refused to A leading independent paper pardon him two years later when he noted Saturday that the campaign was sentenced to death for involveso far had been noteworthy more ment in a conspiracy to murder a for its backroom infighting than political opponent, statesmanship. The paper said politicians had proved "that even when ered unstable because of the pow-

over Pakistan, a nation of 100 mil- islatures. Most of the important

phabetically from an arrow to a The Islamic Democratic Alli- try's last election, in 1971. ance, expanded at the last minute Election Commission officials, to take in the two leading factions Nusrat, and his daughter Benazir bolstered by a series of Supreme of the Pakistan Moslem League. are now playing prominent roles in Court rulings, are venturing into the country's oldest, but badly the organization, leading some Pasplintered, party, is nominally led Junejo was prime minister from minister instead of her daughter.

1985 until he was dismissed in May

The People's Party coalition

expectation, and under so many ing the Bhutto years, emergency colorful flags, the political parties legislation stifled the press and an economic policy of nationalization the Pakistan People's Party has

General Zia seized power from

Mr. Junejo's coalition is considthe once-in-two-decades elections erful regional political leaders it are held, our political leaders seem has tried to contain within it, on the also political processions, which incapable of rising to the occa- theory that only a unified front can are often a collection of bicycles At stake are 217 National As- chance to govern Pakistan again. banners and creating traffic jams.

By Barbara Crossette sembly seats 207 for Moslems and 10 set aside for non-Moslems, as is competing under one election well as seats in four provincial leg-

The Movement for the Restoralion people, new banners are flying parties are grouped into two wob-bly coalitions, the Islamic Demo-hand, has crumbled under the

Both the widow of Mr. Bhutto, by Mohammed Khan Junejo. Mr. Mrs. Bhutto could emerge as prime

The People's Party coalition partners say the Bhuttos have not Haq, who died Aug. 17 in an air kept their promise to share seats equitably, taking most places for General Zia, Pakistan's unchal- their own candidates, including parliament. The leader of its major-ity party is likely to become prime solved the lower house of the Na-men the party once criticized. In minister, and the country will re- tional Assembly in May, ending an many election districts, the Peoera of partial democracy during pie's Party and the Movement for which, some Pakistanis believe, Mr. the Restoration of Democracy are

Mr. Junejo is expected to play on and spokesmen for other parties in life of poverty must get better un- his differences with General Zia in the Movement for the Restoration der a government chosen by the the campaign, as well as on the of Democracy say the coalition was record under Zulfikar Ali Bhutto more or less formally dissolved last when he was prime minister. Dur- week in a meeting in Lahore. With

> some clear advantages as the election campaign begins: It is well organized and has not lost its populist appeal.

Campaigning in Pakistan reelection district, with national radio and television playing almost no role. Candidates address neighborhood meetings, and there are give the old Moslem League a and vans or men on foot waving

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# Henry Armstrong Is Dead at 75; He Held 3 Boxing Titles in 1930s

LOS ANGELES - Henry Armstrong, 75, the only boxer to hold heart failure Saturday in Los Ange-

greatest boxers, Mr. Armstrong of Fame when it opened in 1953 along with Joe Louis and Jack Leftist Journalist

bouts in a 15-year career that began died of prostate cancer Thursday in in 1931. He won 145, 98 by knock- New York.

month period that spanned parts of graduate of the Columbia School of 1937 and 1938 by winning three Journalism, Mr. Aronson also world titles and holding them all at the same time.

:: He knocked out Petey Sarron in the sixth round to win the featherweight title Oct. 29, 1937. He then decided to bypass the lightweight division and instead field Barney Ross for the heavier welterweight title. He won the fight

and the second of his titles on May 31, 1938.

On Aug. 17, 1938, he won the championship belts in three weight lightweight championship by scordivisions simultaneously, died of house failure Secondaria, and the secondaria of the s Ambers at Madison Square Gar-

He retired twice and made two Regarded as one of history's comebacks before he retired for good in 1945 at 32. James Aronson, 73,

NEW YORK (NYT) - James Mr. Armstrong, whose real name Aronson, 73, an editor, teacher and was Henry Jackson, fought 174 journalism critic for five decades.

In 1948, Mr. Aronson co-found- and became the first solo flier to Fifty years ago, Mr. Armstrong ed The National Guardian, a leftist cross the North Pole. weekly, with Cedric Belfrage. A worked at The New York Herald Tribune and The New York Times.

Spurgeon M. Keeny, 95, **Adviser on Relief Problems** WASHINGTON (WP) - Spurgeon M. Keeny Sr., 95, a former and journalist, following an ex-

problems, died of a stroke Thursday in Washington. Mr. Keeny began his career in relief work during World War I,

when he served with the British Army as part of a troop support team of the Young Men's Christian Association in Mesopotamia.

Sheila Scott, 61, Actress and Aviator LONDON (AP) - Sheila Scott, 61, an actress-turned-aviator who

died of lung cancer Thursday in She learned to fly in 1959 at 32

held more than 90 flying records,

Piero Fornasetti, 74, an Italian artist and designer, of heart prob-lems Oct. 9 in Milan, according to his son. Mr. Fornasetti was known for his black-and-white ceramics and furniture.

Pierre Barret, 52, a French writer consultant and adviser on interna- tended illness at his suburban Paris tional relief and rehabilitation home, his family said.

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# Car Bomb Kills 2 in S. Africa

#### **Police See Drive** To Disrupt Vote

By William Claiborne

Washington Past Service
JOHANNESBURG — In the latest of a series of terrorist attacks coinciding with campaigning for nationwide municipal elections Wednesday, a car bomb exploded Monday at a shopping center in

Witbank, east of Johannesburg, killing two persons and injuring 42. The police said that two black men died and that 23 whites and 19 blacks were injured in the bombing, which occurred in a parking lot outside a supermarket near the office of a police detective unit.

The police said that 18 cars were damaged and that windows of 40 stores were blown out.

The bombing was the 18th this month in what police have described as a campaign by the out-lawed African National Congress to disrupt the elections.

Bombings and hand-grenade at-tacks have occurred in South Africa at a rate of more than one a day since early last month, and the police said they were bracing for a spate of attacks Tuesday and Wednesday, when blacks and whites go to the polls in separate elections for municipal candidates. The government has said the

black elections are important because they will determine the future of participatory politics for blacks by identifying credible black leaders who might join proposed nego-tiations for limited power sharing for the country's black majority. On Friday, an infant was killed

and four people were injured when a limpet mine exploded at a polling booth in a black township near Springs, east of Johannesburg. On Sunday night, a woman was injured

in a grenade attack in Soweto.

Police said, meanwhile, that doctors in Cape Town operated on a suspected ANC guernila who was arrested Saturday while allegedly carrying a limpet mine toward a police station at which Law and Order Minister Adriaan Vlok was preparing to preside over opening ceremonies.

#### Flood Kills Tourist on Crete

ATHENS - At least one tourist died and five others were missing after being caught in a flash flood

Crete, the police said.

Monday in the Samaria gorge on

# Vanished in South Africa

### Police Account of Black's 'Escape' Is Questioned

- A gentle man wearing his best suit and the look of personal tragedy. Matome Bopape wondered on Sunday about the

Stanza. "I and his mother and our whole family believe we are not with him in this world," he confided. "We believe he has left this world, not in God's way but in

the police's way."

Johannes Maisha Bopape, as his son was formally christened. had been active in the anti-apartheid movement of this poor black township outside the capital, Pretoria. He was detained by the police four and a half months

By Christopher S. Wren

New York Times Service
MAMELODI. South Africa

ago under South Africa's emergency declaration, which is still in effect. Two days later, he vanished

The police say that Mr. Bopape, who would be 28 years old, escaped while being transferred at night to another prison.

whereabouts of his eldest son. Mr. Bopape's family and friends, among them a white member of Parliament, charge there are serious discrepancies in the official account and suspect that he died in police custody. But they admit they do not know what really happened, though the mystery has prompted some to draw parallels with the death in 1977 of Steve Biko, another black civil rights worker com-

memorated in the film "Cry

anew on Sunday at a memorial service in Mamelodi's brick

How could Stanza Bopape, held in manacles and leg irons, have run away from three armed

Why did it take the police three weeks to notify his family of the disappearance?

And why did the authorities not bother to visit the family home to see if he had turned up?

"Normally, they come to your home looking for you before you have escaped," said Jan van Eck, an independent member of Par-liament from Cape Town who has pressed without success for a

Stanza Bopape had been sec-retary of the Mamelodi Civic Association, a citizens' group creat-ed as a counterweight to the township's official government. Mr. Bopape's father said he

had told the minister of law and order, Adriaan Vlok, that he did not believe it. "I know a car." said Matome Bopape, who works as a clerk at an automotive factory. "When a tire is flat, it takes one person to change it."

On July 4, the South African police informed Mr. Bopape's lawyers and family that he had escaped on June 12 while the policemen escorting him to prison in Vereeniging had stopped to change a flat tire. They said Mr. Bopape reached over the front seat, picked the keys to his chains out of a policeman's jacket and

Moreover, friends said Sunday, the first place that searchers would have sought Stanza Bo-pape was in Mamelodi. "Contrary to usual police procedure, the police never came to look for Stanza at his family's home," Mr. van Eck said.

Instead, said the legislator, Mr. Coleman, the authorities waited three weeks before notifying the family of his disappear-

prompter notification would have jeopardized a police investigation into terrorist activities of the outlawed African National Congress, whose guerrillas have been blamed for some recent bombings in South Africa. It did not reveal how Mr. Bopape's case was related to that of the



of Bluefields on the Nicaraguan Atlantic coast. An Interior Ministry official said "99.5 percent" of the city was destroyed.

# 50 Die as Typhoon Strikes Philippines MANILA — A typhoon struck killed in typhoon-related incidents. the Philippines on Monday, killing about 50 people and leaving more than 47,000 homeless.

than 47,000 homeless. The winds have been measured

at 100 mph (160 kph). The typhoon, the 19th storm to The typhoon, the 19th storm to affect the Philippines this year, battered the central and southern parts as a precaution. of the archipelago over the week-

It roared in from the ocean before dawn, brushed islands along the eastern coastal regions and prepared to strike the central Luzon plain just north of Manila.

military, police and relief sources, ince on southern Mindanao Island. evacuated residents from coastal

val Base, in Central Luzon, to batten down for the approaching

Authorities suspended classes in

metropolitan Manila and told the city's eight million residents to brace for the typhoon.

Heavy rains swelled rivers and spawned flash floods that washed

out trees and crops and destroyed Initial reports from the official bridges and more than 1,000

2 Mexican Policemen Arrested in N.Y.

said floods and a small tornado in Misamis Oriental killed 15 people The Philippine Coast Guard said

Sulpicio Lines lost contact with one of its passenger ships, the Marilyn, after it reported engine trouble while sailing through the typhoon's path. The Coast Guard said the ship carried 431 passengers and 60

■ Hurricane Picks Up The government of San Salvador houses in Misamis Oriental Prov- declared a state of emergency and

areas in the path of a tropical storm-that regained strength in the Pacific on Monday after killing 111 peopleas an Atlantic hurricane, The Associated Press reported.

In Nicaragua, the storm killed at least 50 people and left 300,000 homeless as it crossed the Central American isthmus, its 125 mph winds weakening to tropical storm status along the way.

But the storm gained strength

over the warm waters of the Pacific. Forecasters gave the hurricase, which had been designated Joan, the name Miriam, and said it could become the first Atlantic hurricane to gain the same status in the Pacif-

#### ■ Political Storm?

The White House accused President Daniel Ortega Saavedra of Nicaragua on Monday of using the hurricane that devastated his country as a platform to make propaganda against U.S. support of Nicaraguan rebels, The Associated. Press reported from Washington.

In Managua, Mr. Ortega replied when asked whether the United States should send aid, "The best humanitarian aid the United States. could give us would be to stop its terrorist policies against Nicara-

Marlin Fitzwater, the chief White House spokesman, said no request for U.S. aid had been received from the Nicaraguan government and none was expected.

1 to ?

#### police officials have been arrested in New York and charged with con-The Department of Law and The Mexicans accepted \$15,000 Order has explained that

New York Times Service

NEW YORK - Two Mexican spiring to import large shipments of Mexican heroin into the United States, the authorities said.

In conversations with undercover U.S. agents and New York po-licemen, the two Mexican commanders from the state of Guerrero, which includes Acaput-co, bragged that they could ship tons of heroin across the border, the U.S. Drug Enforcement Ad-

ministration said Saturday night. The two were identified as Pedro Guillen, 39, and Margaritan Villa-

as a down payment for shipments of at least 50 kilograms (110 pounds) of heroin to New York each month, the officials said.

The two Mexican policemen said that they had years of experience in transporting drugs from their area in Mexico and that they controlled drug shipped drugs to areas drug shipments in the Guerrero rewest of the Mississippi, U.S. offigion, said the special agent in cials said.

charge of the federal drug agency in New York, Robert M. Stutman. The flow of drugs from Mexico into the Unites States has become a

major irritant in relations between the two nations. The State Department said in 1986 that Mexico was "the largest single-country source of the heroin and marijuana imported into the United States." In the past, Mexican drug traffickers and corrupt government officials who have worked with them

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A youth holding up a placard at a service for Stanza Bonane.



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# Hostage Letter **Doubted** Milan Police Cite

# Grammar Errors

By Clyde Haberman New York Times Service

ROME — A senior police offi-tal in Milan said Monday that talian investigators had questions bout whether Alann Steen, a hosage in Lebanon, had actually writen a letter carried by a Lebanese roman arrested last week.

shotographs and documents inolving American hostages that versal discovered in a false-bot-on and suitcase carried by the womn on a flight from Bernt to Milan.
The police official, Achille Serra, aised a possibility that, even if the ignature on the letter is confirmed. o be Mr. Steen's, the contents may ave been written by someone else. n explanation, he said the letter vas "filled with grammatical er-ors," which he called "an unusual

act for a college professor."
In Beirut, a Moslem extremist group holding two American hosages denied any links with the ebanese woman, who was arrested in Milan after she was found to have counterfeit U.S. money and irugs as well as pictures of Ameri-

an hostages.
The Islamic Jihad organization,
tach has been holding Terry A.
Anderson, a correspondent for The Associated Press, and Thomas sutherland, a dean at the American Iniversity in Beirut, for almost hree years, demanded that the Italan government "clarify its position and show the truth by publishing Anderson's photograph."

Italian investigators have asked he United States for help in determining the authenticity of the letter and of the other documents and photographs found on the woman, Aline Ibrahim Rizkallah.

Mr. Serra would not disclose the complete text of the letter, but he gave a summary in which Mr. Steen apposedly said that he had hoped o return home soon after his ab-luction and that he could not write nore because he was being moved round. According to the official, vho said he was paraphrasing what vas written, the American also said hat he was "happy now because I an write this letter, greet my famly, and I thank anyone who can ntervene in my behalf."

The Milan authorities said they Here continuing to investigate Aldo inghessa, an arms-deal suspect vith Italian and Swiss citizenship, vho, they assert, was supposed to eceive the materials carried by Aiss Rizkallah. He was released

■ Hostage 'Deal' Reported Moslem security sources in Bei-ut said Monday that at least four ization of our forces, complete with one. lollah group were in Tehran for Soviets the incentive to negotiate alks on secaring the release of real arms control agreements."

"We must always deal with the

ome U.S. hostages in Lebanon, tenters reported.

(Continued from Page 1)

sid, "the law is silent" on whether

In his first report to Congress

nder the new omnibus trade law, reasury Secretary Nicholas Brady

rfused to make explicit recom-

sendations about the dollar's val-

te or the size of the trade delicit

nat the United States can sustain

Mr. Brady said undervalued cur-

encies in Taiwan and South Korea

hd been a major factor in the rap-

He said a review of their curren-

ies under the Omnibus Trade and

competitiveness Act, passed this mmer, showed that within the reaning of the legislation, Taiwan

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nd Korea are considered to be count improvement."

d expansion of their trade with the

Inited States.

vithout economic dislocations.

ctual sanctions are possible.



Achille Serra, chief of the Milan anti-terrorist police, holding a photograph of Terry Anderson, an American hostage, on Monday. It was among three found in the suitease of a Lebanese woman.

# ARMS: A Sharp Choice for Voters

pointed questioning at the second debate, did not "rule out" modern-

ization of the land-based missile

force. But he said he believed that

sile, the Midgetman, on trucks was

To the frustration of many of his

advisers and supporters, Mr. Duka-kis has never offered a detailed

public explanation of why he be-

fessor and former navy undersecre-

said Mr. Dukakis simply thinks the increasing vulnerability of existing, U.S. silo-based missiles is "not a

Professor Minrray contends that

the remaining four-fifths of U.S.

retaliatory forces are based on

much-less-vulnerable bombers and submarines, so the Soviets would not dare strike the land-based mis-

Mr. Bush has not said what kind

of basing he favors for the new land-based missiles. But Dennis

Ross, a former National Security

Council aide who is the campaign's

senior foreign policy adviser, said

Mr. Bush was "leaning toward" a

During the campaign, Mr. Bush has expressed enthusiasm for nego-

tiating conventional arms reduc-

arms agreement would be pursued

rail-based MX.

tary who works with the campaig

desperate problem."

Robert Murray, a Harvard pro-

nnnecessary and too costly.

(Continued from Page 1) Union 40 times over and "far

more than enough" to deter any nor survived," he told the air force

in a 1986 letter opposing construc-tion of a supplementary military communications network designed to carry orders for nuclear strikes in a prolonged war. In 1984, he barred Massachusetts from taking part in federal planning for the relocation of millions of residents in the event of a nuclear attack. Under pressure from the Bush

campaign in September, Mr. Dukakis gave unqualified support to new nuclear weapons systems initially ordered by President Jimmy Carter, including a highly accurate submarine-launched missile, the D5; a long-range, radar-resistant air-launched cruise missile; and the

radar-evading Stealth bomber. But he has resisted conservative Democrats who want him to endorse without qualification the costly deployment of such additional land-based nuclear missiles as the Midgetman or the MX, as urged in 1983 by President Rea-gan's Commission on Strategic Forces and accepted by many

Democratic legislators.
Mr. Bush, who is less enthusiastic about drastic arms cuts than Mr. Dukakis, has made the need to continnously build new nuclear weap-

ons a major theme of his campaign. "Only a willingness to keep our arms up to date makes the Soviet Union respect America's deter- tions with the Soviets, implying rest," he said at a convention of the that reductions might take priority Veterans of Foreign Wars in An- over the completion of a new treaty officials from the pro-Iranian Hez- the testing of new systems, gives the

Soviets from a position of Iran asked the officials to "inbran them of a deal it is working at with the Americans to release the hostages," a source said.

Sources "Mr. Bush says repeatedly, cling the experience of interment with the Americans to release the hostages," a source said.

Sources "Iran asked the officials to "instrength," Mr. Bush says repeatedly, cling the experience of interment with the United States deployed missiles in

The U.S. merchandise trade defi-

The trade law requires semian-

Treasury secretary on the interna-

tional economy and exchange

rates. The report Monday was the

Mr. Brady also said the gradual

decline in the dollar - about 20

percent against 13 major currencies

since its peak in 1985 — has helped cut the trade deficit.

But he said further movement in

the dollar's value likely would not

"significantly alter the outlook for

sustained trade and current ac-

first under the law.

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be formally linked. Mr. Dukakis has said "there is an officials whose overall representament waiting to be made" on tion is weighted toward political the Strategic Arms Reduction Treaty, and that he would quickly sweep aside the hurdle created by ary, the council has begun to asthe administration's insistence on same the role of social arbiter and **BRADY:** Asians Faulted on Trade the broad reading of the ABM trea- national policy adviser.

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(Continued from Back Page)

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"In a way, it is becoming like a The Soviets have resisted signing collective Khomeini," an Iranian manipulating their exchange a START accord without assur- analyst said. "In the beginning, it ances that such tests are barred, as was just a tie breaker," he said, provided by the traditional, or referring to Ayatollah Khomeini's cit in 1988 is running at about \$138 marrow," treaty interpretation mandate that the council should break the deadlocks that often ocmil 1985, by nearly every U.S. negotiator of the treaty, and by a majority of both houses of Conbillion annually, down from the re-cord \$170 billion in 1987. nual reports to Congress from the

Mr. Bush has said he opposes this "overly restrictive" reading, but has not explained how be would obtain a START agreement

without accepting it.

Mr. Dukakis favors banning policy decisions, especially those weapons designed to kill satellites, and ultimately wants to eliminate highly accurate, multiple-warhead decisions recently was to allow the missiles, a step that would reverse merchants, who are still powerful the past 20 years of nuclear missile in Iran, to begin importing scarce engineering. He has not explained these ideas in detail.

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# PLO Urges Voters in Israel to Back 'The Peace Choice,' or Face War

neentiation."

ready for peace.

its population.

port showed Israeli voters that there is an Arab partner ready for

It remained unclear, however,

Mr. Arafat said the meeting had

"laid the basis for a new relation-

ship between Jordan and the PLO." But radical PLO factions

based in Damascus said the talks

sought to undermine the 10-month

stinian uprising in the Israeli-

On July 31, Jordan severed its 40-year administrative and legal ties with the Israeli-occupied West

In Tunis, Mr. Hassan said coor-

dination between Jordan and the

PLO was "a necessity that can't be

who has indicated that he favors an

international peace conference on the Middle East and the notion of

Mr. Shamir opposes both, while

trading territory for peace.

how far the weekend meeting had

overcome underlying hostilities be-

tween Jordan and the PLO.

of Egypt and Yasser Arafat, the idea of an international conference PLO chairman. A senior Egyptian and support a planned declaration

official said the talks in the Red Sea by the PLO next mouth of an inde-

Jordan and Egypt hailed the little distinction between the Likud talks as a breakthrough in forging a bloc of Mr. Shamir and the Labor bloc of moderate Arab opinion Party of Mr. Peres.

Egyptian officials said the talks represented a recognition by Jordan and by the PLO that they could not approach Middle Feet

He disputed suggestions that the to future peace negotiations," Reu-

with honey.

pendent state in the West Bank and

Mr. Hassan said the PLO saw

The only difference is that the

Likud wants you to drink the poi-

son directly, without anything, not

even ice," he said. "And the Labor,

they give you the poison mixed

Peres, some analysts here suggest-

ed, could hurt the Israeli foreign

minister as the PLO is widely

viewed in Israel as a terror organi

zation seeking the destruction of

movement ready for peace and aligned with moderate Arab na-

■ Israel Praises Meeting

An Israeli Foreign Ministry spokesman said Monday that the

talks appeared to represent "an

honest, real attempt on Egypt's ini-

tiative to promote the option of a Jordanian-Palestinian delegation

The spokesman said Saturday's

summit meeting in Aqaba "illus-

trates that Jordan is again assum-

ing a leading role in any effort to

That of course is a positive de-

ters reported from Jerusalem.

promote the peace process

An apparent endorsement of Mr.

By Alan Cowell New York Times Service

CAIRO - The Palestine Liberation Organization took the step Monday of trying to influence the Israeli general election, urging Jews and Israeli Arabs to vote for "the forces which represent the real peace choice" or face the prospect of war.

The PLO appeal from its head-quarters in Tunis seemed part of an Arab strategy to undername Prime Minister Yitzhak Shamir by depicting a victory for his Likud bloc as a binger of conflict.

Israeli opinion surveys have shown voters equally divided be-tween Mr. Shamir and Foreign Minister Shimon Peres.

A senior PLO official in Tunis, Khaled Hassan, said the organization had drawn up two appeals, one to Jewish voters and the other to Israel's Arab minority, urging Arab voters to participate in the Nov. 1

"By favoring the forces which represent the real peace choice," the appeal to Jewish voters read, "Israelis can contribute to the suc-cess of this opportunity and to moving the whole Middle East to-its population. vards new horizons."

"The Israeli voter has a historic Europe and then negotiated their total elimination. chance to help define the shape of his destiny," the statement contin-ued. "On Nov. 1, he is not going to Mr. - Dukakis, in response to an ordinary poll. He is going to a PLO's appeals to Israeli voters poll on the shape of the future. were designed to bolster Mr. Peres, Either he elects war or he elects

The Arab strategy took shape putting additional 10-warhead MX last weekend at a surprise meeting in Aqaba, Jordan, between King missiles on rail cars or putting a new, smaller single-warhead mis-Hussein President Hosni Mubarak moderate Arab nations back the

(Continued from page 1)

Ayatollah Khomeini himself has

lation sent "back to cottages and

acutely attuned to every new Irani-

an overture in foreign policy and

trade, the arena for measuring

Iran's future course is the domestic

scene, according to political analysts who follow developments in

pragmatic and moderate Islamic

selves collectively to take the man-

tle of leadership from Ayatollah

by Western intelligence agencies to

Council of Expediency and Discernment. Members of the council

include Mr. Rafsanjani, the speak-

er of the parliament; President

and theologians and government

Since its formation last Febru-

Islamic principles are adhered to in

day-to-day government. Now, the Council on Expediency

"is more like a troubleshooter," the

Iranian analyst said. He said that the council has begun to initiate

related to postwar reconstruction.

consumer items by using their own

hard-currency resources. This step,

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be suffering from cancer.

"in tandem" with a strategic accord Khamenei; the chief justice, Ayaunder Mr. Bush's direction, al- tollah Abdul Karim Ardebeli; Aya-

though the two treaties would not tollah Khomeini's son, Ahmad,

erics. They are positioning them-

Tehran on a daily basis.

While Western nations are

mud houses."

against obstacles, excitement and

GULF: A Humbled Iran Seeks Peace With Its People announced by President Kha- publicly rebuked by Ayatollah menei, reflects a strong focus on Khomeini, told to stop complainrebuilding domestic contentment. It was approved despite efforts by economic "radicals" in the government to maintain the government's control over imports and currency

defended these new voices in the revolution, criticizing those clergy whose views would require "civili-zation to be undone" and the popuflows in the postwar era. While the political agenda of Iran's reconstruction and postwar relations is only beginning to be policy radicals, who appeared to be gaining power after parliamentary elections last spring, now appear on the defensive, according to political observers in Tehran.

Still, the internal power struggle is intense and never far from the

There, the future of the Islamic state is being shaped, at least in part, by an ascendant group of In a sudden flare-up last month, Prime Minister Moussavi, whose control over government policy has been steadily eroded by moderates, resigned in what appeared to be a protest over his diminishing role in Khomeini, who, at 86, is reported the leadership. He was quickly and

ing and return to work. Last month, Mohsen Rafiq-

Dust, minister of the Revolutionary Guards, the powerful alternative military that was created to protect the revolution, was dismissed by parliament after receiving a blistering criticism for waste.

In a more telling rebuke of the radicals, the parliament deputies gave a minimal vote of confidence to the interior minister, Ali Akbar Mohtashemi, who previously had been touted as a rising radical chal-lenger to Mr. Rafsanjani.

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on earth is worth such a

But perhaps in the case of The Glenlivet?

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### ARTS/LEISURE

# Fresh Sea Air From Lagerfeld **At Chanel Show**

By Suzy Menkes
International Herald Tribune

PARIS — Chanel was at the heaven," and all was right with the fashion world.

Karl Lagerfeld showed Monday the collection everyone had been waiting for —one that defined the new A-line silhouette, using fluid

#### PARIS FASHION

and transparent fabrics. And he made it all look so wearable. "Just terrific," said Dawn Mello of Bergdorf Goodman. "It's so rare to see a collection that could dress the world —any age from 18 to 80. He had the right proportions, transparency and great pants and

The breeze that Karl Lagerfeld has sent through Chanel's stuffy salon blew right back to Coco's starting point in Deauville. Wide pants under short matelot jackets, long pleated skirts and navy and white legs with a tang of the sea, all

"Don't say Deauville, that is so common now," said an ebullient Lagerfeld after the show. "Let's call it Biarritz." feld's model and muse who gets all

This was a classy collection that kept its freshness right through the evening clothes by using stiff cot-ton and surf-white pique mixed with airy chiffon.

George, who was wearing a heavy fur-colored coat and heavier paint-The line was long, low-waisted, hinting at the 1920s, but looking up to the moment — this was the first Paris show to give a convincing suits in egg-yolk yellow, with a panalternative to the wide pants, which eled jacket curving into the body came out at Chanel both with sailor



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vests that bottomed low at the

the best lines, wore a standout suit of navy with double-breasted jack-et and white pique low-shing vest.

Ines also had the best of the short

and three gold buttons at the back.

tion: the first Chanel swim suits, in

navy and white spots with the sig-

nature buttons; some elegant short

The point of the collection was

that everything moved well — in-cluding the models, who were full

of funny smiles. Wide pants can

look heavy. Lagerfeld's fluted out, the widest with pleats from the

georgette — were fun.

There was a lot new in the collec-

waist below a scoop neckline.

Lagerfeld's pleated culotte skirt, left, and white chiffon dress with ruffle-pleated gloves, for Chanel.

At night, transparency was handled with great charm. White chif-wearing Rykiel sweats. The rest of fon blouses, with ruffles spraying the short sleeves, had discreet dou-The long skirts were almost all pleated and looked sporty wom with flat shoes and perky salor hats. In so de la Fressange, Lager-made into chiffon pompons.

fon blouses, with ruffles spraying the showt sleeves, had discreet double layers or inderflips. Decorations included Chanel's camellia pants, the top banded in color and decorated with danging coins.

> Prints are not Karl Lagerfeld's strength, and one awkward note in the collection was a Chanel-goespsychedelic pattern trimming suit lapels, and an equally hideous mo-saic print globbed with sequins at

of their mothers — and women red, white and blue, and at Martine designers of themselves. Sonia Ry-

ince that we might have seen more of. Anyone-for-tennis culottes — Spanish Flair at Paris Art Fair short dresses in creamy pleated genusette — ware fire

PARIS—The considerable vitality of Spanish art is currently making the 12 galleries of the Spanish contingent the focus of the 15th Foire Internationale

d'Art Contemporain (FIAC), the international fair of

contemporary art being held at the Grand Palais.

the show was based, as always, on

Jacqueline de Ribes achieved a miracle in creating an elegant and witty outfit on the French Revolution theme — a red and navy pin-afore, topped by a tricorn hat trimmed with rosettes.

We have seen all too much of the bicentennial on the Paris runways In fashion, male coutmiers think at Balenciaga, who went ape on

# Scorsese Gambles on Dostoyevsky

EW YORK - As the crew of Martin Scorsese's new film heads off to lunch, Nestor Almendros stays behind on the set and says, "He reminds me of Truffant a lot."

Almendros, the renowned cinenatographer who worked on many of François Truffaut's films, had not even been asked any questions yet, but he knows an intriguing line when he drops one. So how is Marin Scorsese like Truffant? "Their size, to begin with," he says, proving that you do not have to be tall to be a top-ranked director and that it probably helps if you en-

The film Scorsese and Almen-dros are shooting is, like the director, witty, serious and short. Still untitled, it is a 40-minute segment of "New York Stories," which will also include Manhattan tales di-rected by Woody Allen and Francis Ford Coppola, who have already filmed their sections.

Though Almendros finds that Scorsese, like Truffant, is "a jolly

person on the set," jolly seems too energetic a word to describe the Zen-like reserve that seemed to enclose the set on one recent day of shooting.

Scorsese has not slowed down since "The Last Temptation of Christ" was "thrown into the streets," as he put it, released ahead of schedule into the hands of waiting protesters. No wonder the current set feels like the calm after the storm; this time he is only tinkering

with Dostoyevsky.

This is another one of those things that I've wanted to do for a long time, since I read The Gambier in 1968," Scorsese said.

His modern romance is composed of shards from "The Gambler," from Dostoyevsky's life and from the diary of the author's onetime mistress and protege, a young writer named Apollinaria Suslova. In 1863, kiel also thought of children. Her kiel also thought of children. Her kiel also thought of children her own parade of kids, including her own should bring down the guillotine.

Sitton, who got lost in history. The Revolution is a theme on which a holiday in Paris only to be told that she loved another man. Dosparade of kids, including her own

This year 133 galleries from 16 countries are taking part (67 French, 66 others). More than 80 of these are

having one-man shows, although in some galleries this

actually means a three- or even a four-person show.

As usual, the fair is quite eclectic, presenting estab-



"This is another one of those things that I've wanted to do," says Scorsese, left, with Nick Nolte."

In the most famous of Susiova's diary entries, Dostoyevsky comes to her room at night. She asks him to sit close to her; he asks to kiss her feet; she sends him away. When he was not torturing himself with such proximity to Suslova. Dos-toyevsky gambled compulsively. But three years later, the break with Suslova was complete and he dic-tated "The Gambler" to his future wife in 26 days to meet a publisher's deadline. He poured into it all

the leftover energy from the affair. Scorsese took that story about the tangle of love, pain and art to Richard Price, the novelist and screenwriter with whom he collaborated on "The Color of Money." Price kept the love triangle but turned the Dostoyevsky figure into nel who lives with his former lover,

a young painter named Paulette.
Changing the characters from writers to painters lets the film present their work visually and use the New York art world as the setting. In this Manhaitan update, the womanizing student whom Susiova loved is a performance artist. A Dear John letter that Soslova sent to Dostoyevsky is now a Dear John message that Paulette leaves on Lionel's answering machine.

lished values and younger artists, abstract and figura-tive works in video and in oil by artists from the four A glance at the set reveals how far the film has come from its 19thcentury Russian roots. An East Vil-

lova as a platonic friend — a plan looks as disheveled as the room, guaranteed to produce misery. In the next room, a wall mirror framed by plastic cychalls defines the kitschy decor of the studio where Paulette, played by Rosanna Arquette, competes with her mentor and onetime lover. Lionel, Price says, "can't work unless he's miserably in love." By the end of the film he is so miserable that he has his own gallery show. As Scorsese describes it, the story of this relation-ship "begins at the end and goes to

> Sitting in a director's chair in and a perfect body — and growls front of that eyeball mirror, Scorsese chats while waiting for the lighting to be set up. "I grew up right around the corner, on Elizand begins painting in a supreparation." beth Street," Scorsee says. "When he was 9, my father delivered vests Through several from a company right across the changes are minute. Should the

As it happens, his father, Charlie er? Now and then Scorsese talks to Scorsese, is in the next room. He Jesse Borrego, the younger actor. will appear as an extra in a big who will eventually glare at Lione' party scene the next day. Barbara with slow-burning hostility. De Fina, Scorsese's producer, is After lunch, Nolte practice

also his wife Coppola wrote his segment, painting, which like all Lionel's "Life Without Zoe," with his work, was done by Chuck Connel daughter, Sophia. The story of a ly, a New York artist. This one is

who appeared in "Hannah and Her Sisters." The small-scale, Manha-tan-based filmmaking that is Woody Allen's trademark seems to have become the norm for "New

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York Stories." When the lighting is set shooting begins, Scorsese and pend on the loaded gestures and sly glances that reveal relationships the very end," and asks about Lionel: "How much of his work is a
refuge from pain? How much is
pain a condition of his work?"

"Balances that reveal reastorisms,
Nolte shakily pours cups of coffee,
gives one to the young man Panlette picked up the night before the
man with a ponytail, leather pains

Through several takes, the music be cued a second or so soon-

brushstrokes in front of an oversize savvy little girl, its stars include totally abstract, which allows Not to swipe at the canvas without work in nonrelative, Giancario Giannini rying much about where the pain nonrelative, Giancarlo Giannini.

Allen wrote and appears in his lands. In just a few shots, Scorses segment — a comedy with a secret finds the look he wants; Note lage warehouse has become an arttitle—along with his real-life parttuons from his canvas and smiles, a

- MICHAEL GIBSON ist's loft. Nick Nolte, as Lionel. ner, Mia Farrow, and Julie Kavner, if to say, "Take that!"

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Dostoyev

of them. He brass ?

# )TTY • HRE **(**

# Creating a Niche in the New Border-Free Market

A year ago the industry was gloomily contemplating the impending abolition of duty free within the European Community. Today, by way of contrast, it seems to have come to terms with the inevitable and is taking positive steps toward exploiting the potential of a unified Europe.

"Only 50 months to go and counting," exclaimed a recent headline in one of the duty free journals, capturing the industry's current attitude toward what will, after all, become one of the world's greatest

One liquor company that symbolizes the positive approach to 1992 is United Distillers Group, a division of Guinness. Their duty

Travelers leaving the EC account for most EC sales

free marketing director, Philip Robinson, acknowledges that duty free is a substantial part of their business and that some of it will be lost. To compensate for this they are actively building up their Asia/Pacific business. In addition, they believe that, with a little encouragement, EC residents will continue to shop in airports. "We will be introducing a host of new packaging and product presentations designed to appeal to business travelers and tourists," commented Mr. Robinson, adding: "We will maintain and develop our EC duty free business by continually seeking what the traveler requires and providing it."

Another equally enthusiastic advocate of change is the giant British American Tobacco. Its European Affairs Counselor, Bill Hill, says: The company sees nothing but benefits to be derived from the EC and we are intent on developing our sales to travelers in parallel with the indigenous sales within the commu-

Liquor companies attribute \$246-

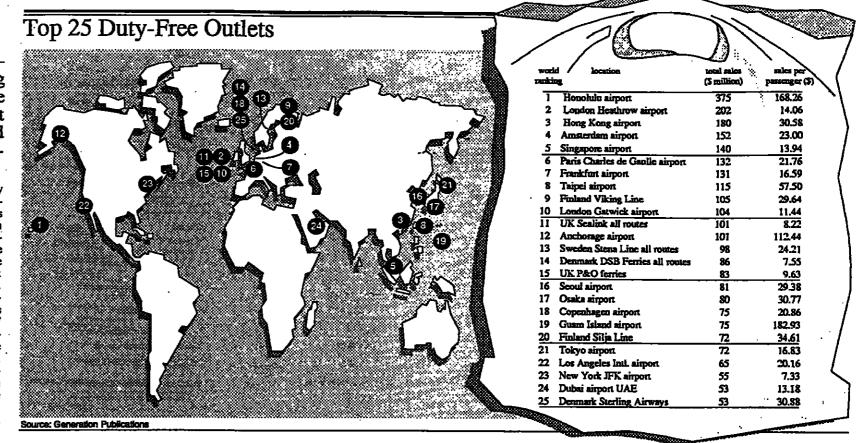
\$400 million of their profits to duty free, while the trade earns the tobacco industry some \$165 million. As over 50 percent of their sales within the EC is attributable to non-European-destination passengers, these staples of the duty free business are relatively well-cushioned against the effects of European integration.

The effects of the integrated market on travel facilities may be less simple to offset. Stena Line, one of Sweden's leading Baltic ferry operators, depends on duty and tax free sales for one third of its revenue. Britain's Bristol regional airport derives \$1.75 million of its profit from sales to EC traffic, and the huge British Airports Authority estimates they account for 50 percent of its \$150 million duty free revenues. Jim Hannah, a director of the Sealink cross-Channel ferry line, which has the highest duty free sales of any ferry operator in the world, has pointed out: "A quarter of our annual \$500 million turnover is derived from duty free sales."

Research by the United Kingdom's Duty Free Confederation has unearthed further powerful arguments in support of the industry. Ferries, for instance, earn \$270 million from duty free sales and these profits, in turn, translate into cost savings of up to 24 percent for the traveler. Similarly, on charter flights, duty free sales worth \$100 million help reduce fares by 20 per-

The confederation claims that dismantling the industry would cost over 2,000 jobs in the short term

Continued on Page IV



# Delegates Meet for Major Conference at Cannes

Over 4,000 delegates and 467 companies will be attending the conferences and exhibition stands at the giant Palais des Festivals et des Congrès in Cannes this week.

A professional exhibition mangement team in Paris has helped deal with the thousands of day to day tasks this will involve, but it was the representatives of the trade who did most of the planning and administration. At the welcoming cocktail party in the Palm Beach Casino, they earned a round of appreciative applause before joining the delegates outside for a spectacu-

lar firework display above the bay. The opening conference, organized by Duty Free News Interna-

Organized "by the trade for the trade" is the motto of the Tax Free World Exhibition, and this year's event, larger than ever, marks the culmination of a year's work by a team of dedicated executives drawn from the industry's leading international companies.

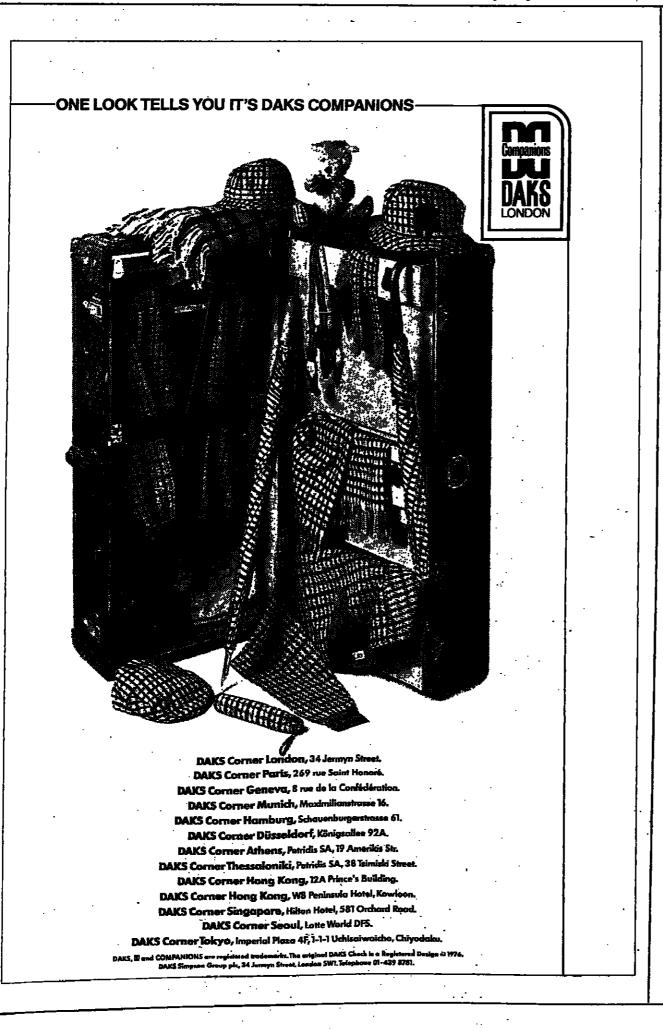
duty free and tax free business. Hot topics included customer service. the spectacular increase in premium good sales and equally phenomenal growth of the gift sector.

Because the organizers try to reflect the changing nature of the world's duty free trade, there has been an increase among exhibitors

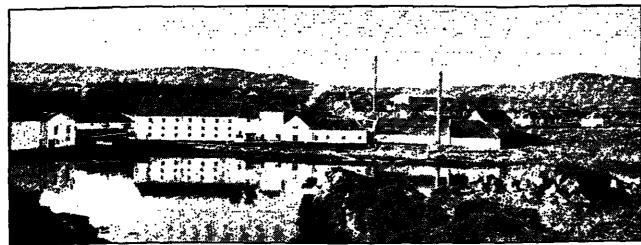
tional, focused on key trends in the of quality goods this year. Companies such as Wedgwood/Waterford, Mont Blanc, Comtesse are showing their porcelain and china, glass, writing instruments and fine leather goods. Previous exhibitors, such as Irish Distillers, have returned. New products such as a fragrance from Benetton and a range of fashion

These companies reason that, if they are to display their fine product in the world's duty free shops. then they must first show them to the trade. Where better to do that than at the world's top show?

On Thursday evening the gala dinner will bring all the delegates together to compare notes and to be entertained by a major international star. It is also the occasion on which the industry rewards its high flyers with its own "oscars." Now in their fifth year, the "Frontier Marketing Awards" are presented by the leading industry journal in rec-ognition of excellence at all levels in the world market.







The scenic Laphroaig malt whiskey distillery on Islay, a remote island in Scotland.

# Two Leading Distillers Merge

 In early 1988 two well-known names in the spirits business joined together. The result was a new company that is making its presence felt in duty free. Under the banner of James Burrough Distillers, parent company, brewers Whitbread merged Long John International

ADVERTISING SECTION

with James Burrough.
Three key brands are receiving the main thrust of this new company's dynamism. They are Beefeater Gin, Laphroaig Islay Malt Whiskey and Gordon Graham's Black Bottle

Scotch Whiskey. Already signifi-cant steps have been taken to make these brand leaders in duty free markets, especially in Europe.

Laphroaig is generally acknowledged to be the Islay malt whiskey.

Look out for the new engraved decanter in fine crystal with its companion bottle of Laphrozig 15 year

Black Bottle is introducing a new 15 year old whiskey and a new pre-sentation of the 12 year old earthen-

ware crock package, a fine gift and collector's item.

Beefeater Gin continues to justify its attractiveness to the American consumer and is selling strongly in the United Kingdom and Europe as

well as other international markets. Glenlivet Malt 10 year old whiskey has also been packaged more attractively and is well worth looking out for in duty free shops.

Above all. James Burrough Distillers is making sure that the duty free shopper gets value for money.

# Gin Fare

 What do England, Scotland and Wales have in common? The answer is that they are all contributors to one of the world's most fragrant, full-flavored spirits — Bombay Gin. This stalwart of the British empire is distilled in Cheshire in England's Northwest, using water from Wales and grain from Scotland. Add to this the essentials of juniper and some eight different botanicals and the result is a gin to delight the nose and the palate. Unusually, the distillers of Bombay place the botanicals in a copper basket through which the vapor is passed during distillation, rather than putting them into the general mix. The result is a distinctively different gin which is a popular seller in duty free shops everywhere.

Now a superlative sister product has been added. Bombay Sapphire, a London dry gin of 94 proof, has more botanicals than regular Bombay gin to give even more fragrance and smoothness. The distinctive ice blue bottle is already a hit in the US and growing fast in Canada, Australia and parts of Europe. It may soon be introduced into duty free shops but on a selective basis. If you are a gin drinker Bombay Sapphire is well worth the search.

# Designer Eyewear



 A new exhibitor at this year's Tax Free World Exhibition, Optyl of Germany, is the world's largest producer of designer sunglasses

Duty free sales are only a small part of their export activity, which already covers the United States, Japan, the Far East, France and Italy. But this progressive company is convinced that duty free plays a vital part in establishing brand awareness.

The brand name is synonymous with the light, scratch-resistant material the company originally used to develop its creative frames. Today they are also manufactured in metal and titanium. And trendsetting labels like Dior, Dunhill, Playboy, Paloma Picasso, Carrera Porsche and high-tech Boeing Carrera have helped make Optyl a name to remember.

# A Connoisseur's Cognac

 Among the world's leading cognac houses, Camus stands unique in having built the foundation of its business in the duty free market Here its premium cognacs, notably Camus Napoleon, have made the company market leader in turnover. Now Camus is rapidly entering local markets around the world.

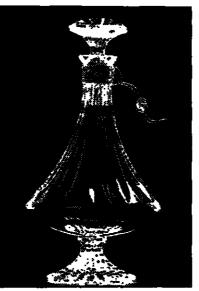
Europe leads this expansion from the duty free bridgehead with Italy and Austria well established, foilowed rapidly in 1987 by Norway, Denmark and Germany. Around January 1989 Spain and Holland will follow.

The traveling cognac connoisseur no longer has to hunt quite so hard for this king of cognacs in America or Russia. In the United States, developments are already underway in the green tint was retained in the

the Canadian and Mexican border shops, in the shops on the cruise liners and in the local markets of America and Mexico. Camus cognacs, at the top end of their range, are also selling well in Moscow's new duty free shops. Much of this success stems from the long and productive trading relationship that Camus has historically enjoyed with

Along with dynamic expansion, the packaging of the whole range has been improved. Led by the tall, elegantly fluted, clear glass bottle of Camus XO, the top-of-the-range Camus Extra followed. Now Napoleon cognac has received the same treatment. Its green/black opaque bottle has been so distinctive that new, more popular clear glass. The tall, elegant bottle will be shown for the first time at the Tax Free World Exhibition in Cannes this week. It will be in the duty free shops in early 1989 in both 70 cl. and 100 cl. sizes. The same attractive bottle shape, modeled on an old bottle found in the Camus' cellars, will also be used for Grand VSOP and Celebration brands during 1989.

For the gift presentation market, Camus has just introduced three new crystal decanter bottles made in Baccarat glass. The Camus Tradition Baccarat decanter is fluted in hand-carved crystal. Custom designed for Camus, it holds 70 cl. of Extra Vieille Reserve, a blend created 120 years ago by founder Jean Baptiste Camus. The decanter is



based on an 18th century French design and is a collectors' piece. The Camus Jubilee decanter holds 70 cl.

of a blend of cognac created in 1913 to celebrate the 50th anniversary of the founding of the House of Camus. It was launched in 1988 to mark its 125th anniversary. Also in hand-cut Baccarat crystal is the Camus Marquise with 70 cL of cognac created more than a century ago.

Ever-popular gift presentations from Camus are the porcelain books and mini-barrels in Limoges porcelain. Two new books have been introduced, one in black holding 70 cl. and the other, an ultraminiature holding just 5 cl. There are also five new mini-barrels in shades of white, gold, green and

Finally, there is Chabot armagnac from Camus. Noteworthy is the top of the line presentation in black and gold Limoges porcelain as an octagonal-sided decanter and its sister in clear, fluted glass.

# Join the Club

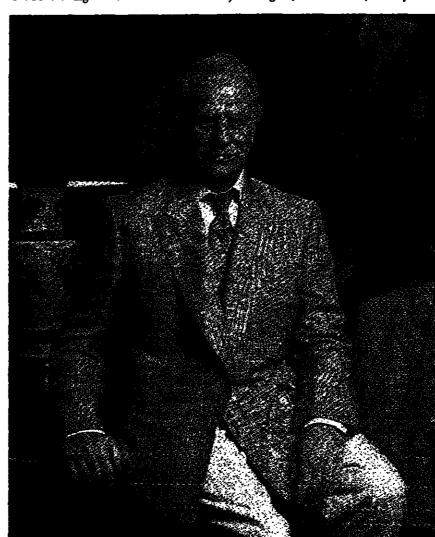
• With over 38,000 active members, the Duty Free Club has added new brands to its portfolio and new items to its extensive range of gifts. Royal Stewart, a distinctively packaged 12-year-old whiskey, brings the total of participating brands to

International Herald Tribune readers are offered a head start of 40 points if they join now. Simply purchase any one of the Club brands from any duty free shop and send your receipt and business card

The Duty Free Club Dept. HT3 Hendon Road Sunderland Tyne & Wear SR9 9XZ England



"Some of my best customers are so impressed with the Goldpfeil quality they're even switching to German cars..." Mr. Guy Greengard, Rodeo Drive, Beverly Hills.



GOLD A PFEIL

HANDCRAFTED LEATHERGOODS

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OVERTISING SECTION \*\*\*

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# DUTY • FREE

# Timesaving New Cellular Telephone

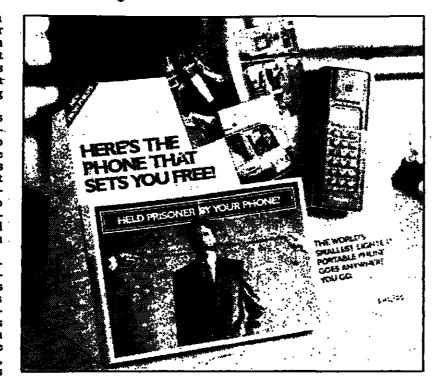
 Business men and women make some 600 million trips a year at a cost of some \$300 billion. Each day more than \$790 million is spent worldwide on business travel. This is an average of \$500 per trip even before the cost of executive working and travel time is added.

No wonder the modern business obsession is effective time management. "The need for companies to get the maximum value out of the traveling executive's time represents a bonanza for office equipment manufacturers and dealers; 7 percent of the rise on our Pocket Memo sales is directly attributable to travel," says Roger Holmes, United Kingdom marketing manager with

Philips Dictation Systems.

One of the most obvious solutions to flexibility of communication is the cellular phone. Philips Radio Communications Systems (RCS) introduced the world's smallest and lightest such phone this year. It is fully self-contained with transmitter and battery in a single unit yet weighs only 480 grams, nearly one third lighter than its nearest competitor.

It can be used both as a cordless portable phone or as a car phone and adaptations to other systems are to follow. Battery life allows up to 45 minutes of continuous conversation and it is possible to replace the battery in mid-call without in-



terruption. Among its many features are automatic redial, display of length of call and cost, transmission of data as well as voice and a 99

number memory. Paperwork occupies an estimated

22 billion European man hours a year. That's an average of 24 per-cent of an office executive's time despite today's wide availability of electronic communication in its

multiplicity of forms.

buying and under what terms. For

instance, American tourists on va-

cation can pick up their car on their

However, a two-month delay and

25-percent deposit can be expect-

ed for a particular model or a cus-

tom-made product. Hence, the need

to order in advance for pickup on

arrival in Europe. An export plate

Test drive the car on tour

and then ship it back home

issued in one country allows for

unhindered travel through almost

all of the Continent. Insurance cov-

arrival and use it to tour around.

Philips Pocket Memos provide the ideal way to draft letters and texts on the move. They act as a portable electronic notebook, with single-handed operation by a four position record/playback and tape transporter switch. An electronic index system sets a signal at the start and end of each message and the unique Philips Visual Index System, inscribed on the Mini-Cassette parallel to the time scale, indicates the duration of each message, the end of each document and special in-structions. An added bonus is a "conference" switch that permits the recording of voices within a fifteen-foot (five meter) radius using the existing microphone.

Philips Mini-Cassettes, available in both 60 and 30 minute lengths, give high quality reproduction and are best suited to the Philips line of transcription systems. These range from a desk-top unit with foot pedal operation to the Multifunctional Systems which combine both dictation and transcription in one unit and can also be used to record telephone conversations.

For the traveling executive the Remote Controlled Dictation System is a boon when crossing time zones. It provides a remote controlled full feature dictation service at all times of day or night, operated by the telephone. Special dialing codes instruct all the vital functions and the machine holds 24 cassettes. which allows for six to twelve hours of dictation complete with an electronic or visual index system.

is well organized for the smoothest of transactions.

Military personnel will also find a surprisingly large number of car showrooms near all major armed forces bases abroad. Each represents one of the world's leading brands and all offer an extensive selection and service.

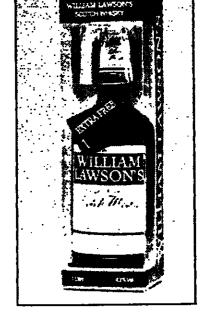
While the business is worldwide it is most developed in Europe. How will the advent of 1992 affect this booming tax free trade? In the view of Bengt-Ivor Pagrotsky, marketing support manager for Volvo Tourist and Diplomatic Sales AB, "the military and diplomatic communities will not be affected by these changes. Neither will two other large buying nationalities, the Americans and Japanese, nor other non-EC residents.

# Today's Taste in Whiskey

 Steeped in the history and mysteries of Scotland's national drink is William Lawson's, named after the man who began his career in Dundee as a whiskey merchant in 1849 but expanded into blending in 1860. Today more than 8 million bottles of William Lawson's whiskies are sold worldwide every year. Main markets where it can be found are France, Spain, Italy, Holland and Britain but Latin America is developing a taste for this fine product.

These markets have been developed with the traditional blend but knowledgeable consumers are increasingly choosing William Lawson's 12 year old. The growing popularity of single malts has also increased sales of Glen Deveron, particularly among duty free shoppers. A twenty-five-year association with the giant Martini & Rossi group ensures that William Lawson's whiskies are marketed and distributed widely and efficiently and that their promotion is among the most effective in the industry.

These fine, smooth whiskies come from William Lawson's own distillery in Banff on the east coast of Scotland. The Mac-



Duff distillery in the Spey Valley in the Scottish highlands uses the water of the nearby Deveron river to produce the basic malt whiskey used in the finest of blends and also in the pure malt

Glen Deveron.

Volvo is aggressively developing make. A tax free service may be its tax free sales and services, probably more than any other car manufacturer. At Volvo's Torsland headquarters in Sweden, one building is wholly devoted to the delivery of new cars in a showroom environment. Moreover, the customer can drive his car straight onto a test track to ensure that it functions satisfactorily. Within this complex is a section devoted to tax free sales

borg, this new facility is a welcome addition. No matter what make of car takes your fancy, if you qualify for duty and tax free exemption talk to

with a garage capacity for 40 cars at any time. As some 3,000 people a

year from all over the world collect

their cars personally from Göte-

available. Usually you will find expert staff trained in the subtleties of each country's requirements and shipping procedures. A further major factor, besides

local and national taxes, is the currency exchange rate: savings are very much dependent on the relative strength of the currency in which you are paying.

Favorable financing arrangements are usually possible. Cars are usually shipped to an agent, with whom the buyer makes collection or delivery arrangements.

Not only will you have that feeling of anticipation as you get behind the wheel of your new car but you will know you have bought it one of the leading dealers for that for less, tax free.

# Buying a Car Tax Free

Three groups of people can buy cars duty free: diplomats, military personnel and international travelers.



Volvo's new factory delivery center in Torsland, Sweden.

All are temporarily away from their home country and are staying away long enough to be exempt from paying tax and duty. More multinational companies are posting personnel abroad and more people are traveling globally, so this growing.

whether you qualify for duty free are yachts or power boats. The trade

ering the vacation period, usually in the form of an international green card, offers total coverage. This degree of buying freedom is open to very few other nationalities. African and Middle Eastern countries, for example, have very complicated and diverse regulations on

Diplomats are among the major beneficiaries of tax and duty free shopping. Some of the catalogs is-Each country has different quali- sued by specialist suppliers to the fications and while a particular diplomatic corps are as thick as dealer may offer advice, it is best to those of the largest mail-order comcheck with your embassy as to panies. Cars are no exception, nor



## A Newcomer at Cannes top quality raw material. Other dis-

 Comtesse quality has led to booming duty free sales in the Asia/Pacific region. Australia's fast-growing tourist trade has boosted sales there. Now the company is developing its European duty free trade and has, for the first time, taken a stand at the Tax Free World Exhibition.

Exclusive design and an expert eye for the finest skins and fabrics have made Comtesse a byword for fine leather goods. Their calf skin, for instance, is chosen from Southern Germany where perfect conditions and lush meadows guarantee

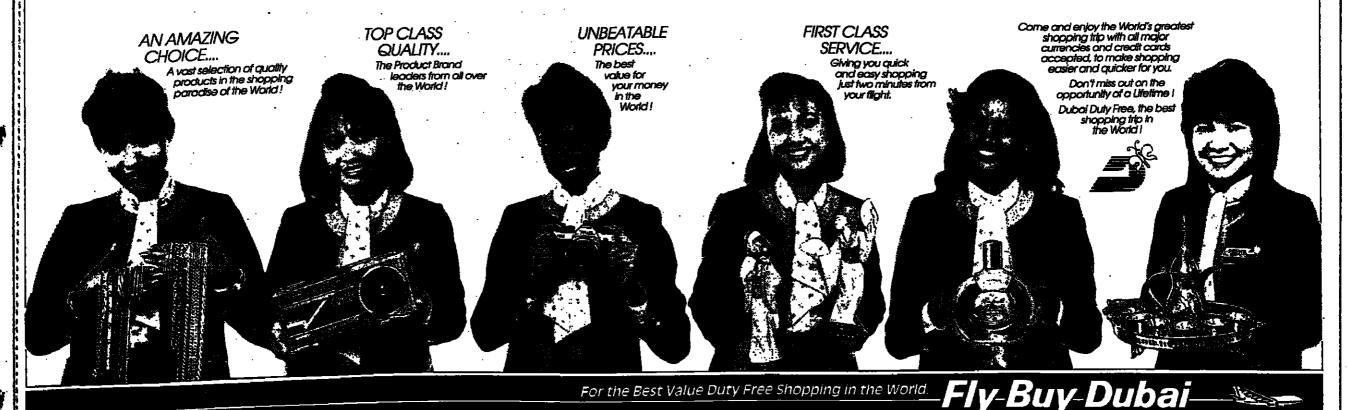
tinctive product lines with individual, natural patterning are made from ostrich and crocodile skin.

But pride of place in this German manufacturer's range of quality goods and fashion accessories is reserved for their horsehair collection. This distinctive material is semiwoven to give it a uniform texture and extraordinarily brilliant sheen. A range of handbags and associated products is offered in nine classical colors. Sporty but functional, their styling is a delight and unique in the world of luxury goods.





# The World's Greatest Shopping Trip...Dubai



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# DUTY • FREE •

# New Middle East Outlets Are Setting Sales Records

This year has seen a major exten-sion of facilities at Abu Dhabi, new shops in Dubai, restructuring of the complex in Bahrain, and a totally new parade of shopping outlets in Sharjah. Not strictly part of the Arab world (although Islamic) is the surprisingly well-stocked new duty free shop (DFS) in the Maldives, the Indian Ocean island group about two and a half hours flying time southwest of Sri Lanka.

Dubai is setting new sales records

Traditional Arab tent over newest open design complex

and Colm McLoughlin, general manager, estimates that total sales turnover by the end of the year will have increased by more than 30 percent to \$66 million. "This will undoubtedly place us in the top 20 duty free shops in the world in terms of sales revenue," says Mr. McLoughlin.

One of the most attractive new features of Dubai's shopping complex is the new perfume shop which was opened earlier this year. It has trebled in size and sales have risen from 9 to 11.5 percent. With its pink marbled floors, matching display counters and concealed lighting, it sets new standards in design and

even on tone deaf noses.

For Hine is rare.

The tax free shopping industry in the Middle East has been flourishing since Dubai International Airport opened its shopping complex five years ago. Now, with the prospects of a lasting settlement of the Iran-Iraq war and new air services in the region, many airports are preparing for an upswing in duty free shopping.

product presentation hard to find anywhere else.

Dubai, which has won several major honors since its opening, has just been nominated runner-up as the best duty free shop in the world by the readers of Business Traveller.
"We are very pleased about this," says Mr. McLoughlin, "because it is not an industry award but a response from the readers of a leading travel magazine."

Another previous award-winner is neighboring Abu Dhabi, now among the fastest growing DFS complexes in the Gulf. By the end of the year it will have 19 shopping outlets, with three new shops selling cosmetics, cassettes and compact disks as well as locally made souvenirs. According to Mohammed Mounib, operations manager, there has been such a surge in sales of souvenirs from Abu Dhabi that it was decided to have a special shop

devoted to local gifts.

winter season.

Last winter (1987/88) saw major developments boosting the tourist industry in both Dubai and Abu Dhabi as well as some other parts of the Gulf. It is estimated that around 60,000 tourists visited the United Arab Emirates alone - almost all from Europe. UAE hoteliers and European tour operators, particu-larly those in the German-speaking countries of Europe, are expecting the trend to continue in the coming

Next year's expansion plans of the Abu Dhabi DFS include three shopping outlets that will offer children's toys and garments, ladies' fashion accessories, and leatherwear and sportswear. Says Mr. Mounib: We cater to a very cosmopolitan clientele. Therefore, we believe in offering the widest choice of items.

There should be something for ev-

ryone."
Since the completion of the Abu Dhabi shop in 1984, sales turnover in the retail outlets has risen by 422 percent. Turnover by the end of this year is expected to be over Dh 100 million (US \$27 million). The average purchase per passenger has risen from \$10 in 1987 to \$13 this year. "Next month (December) we are going to open a cosmetics shop because we want to be able to give our customers the kind of service which they have come to expect," adds Mr. Mounib, who has been operations manager since the inception of the DFS complex.

With more than 2,500 square mewith more than 2,500 square meters (around 3,000 square yards) of space, the complex is arranged in an easily accessible circular layout around the inside of the satellite-shaped airport terminal building. Special attention has been given to the needs of transit passengers. the needs of transit passengers, which has led to the introduction of an "open-plan" layout for the shops. All items are displayed in an easy-to-locate manner.

The most recent new complex in this open style is the DFS at Sharjah International Airport, another member of the UAE. The 1,200square-meter (around 1,400 square yards) shopping outlets occupy just

Dubai Duty Free and Mr. Colm McLoughlin.

over half the available space. The area is covered with a modern version of a traditional Arab tent.

One of the most surprising of all duty free shops that have opened this year is in the Maldives, on the atoll adjacent to the airport. Although the growing international airport has its own tiny DFS, the main tax free shopping facility is now housed in a four-story building in the island's capital city, Male.
"Spend a while, shop in style," is

the slogan adopted by the opera-tors, Sales International (United Kingdom), who have spent more than \$1 million on the new shops. which are in traditional store layout. Sales are expected to average \$50,000 a day. Its range of stock items closely follows those of the major outlets in the UAE. Emirates airline, from Dubai, flys regularly to the island and is one of its main communication links.

# Creating a Niche in the New Border-Free Market

Continued from Page I

and place 11,500 others in jeopardy. It also adds that, for airport opera-tors, duty free revenues have lowered landing charges by 5-11 percent and helped underwrite major capital invest-

It is now clear that the framework of a single European market will be in place by December 1992 and, for better or worse, these changes will mark the beginning of the end for the international traveler's most popular perks. But the process is bound to take time, and the European industry is mounting a major campaign to protect its \$1.9 billion

Over and above those organizations that represent particular industries

such as tobacco or liquor. each country has now established its own association representing all facets of the trade. These in turn have now come to-gether to form a Europewide organization, the International Duty Free Confederation (IDFC), with a secretariat based strategically in Brussels. This is also open to the six

member states of EFTA. Another influential advocate in Brussels is the International Civil Airports Association (ICAA) European Community Bureau. Director Philippe Hamon, whose past experience as Commercial Director of British Airports Authority has made him one of Europe's leading exponents of duty free benefits, sees the possibility of continuing the trade

tion for EC residents. Failing this, or some other compensatory system, the only other alternative is to increase the fees charged to both airlines and pas-

Structurally and administratively, airport shopping centers could be adapted to cope with EC citizens who are eligible for tax or duty benefit, those traveling outside the EC who are eligible for benefit and the non-European citizens who

will continue to enjoy tax and duty free benefits. To date, no guidelines have been given by the EC Commission in Brussels but Mr. Hamon reports that constructive discussions are well advanced.

These organizations are active lobbyists in the defense and perpetuation of some form of duty and tax free shopping. The main thrust of their approach to the EC is that the equalizing of tariffs and abolition of interstate

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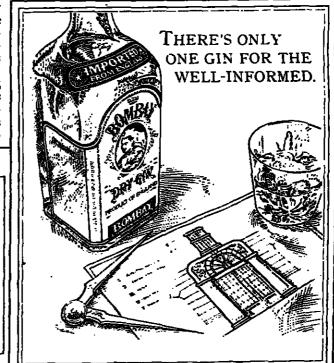
AUTO SHIPPING

**AUTOS TAX FREE** 

borders will take some time to achieve. They argue that duty and tax free shopping should remain available until the last customs officer has left the last customs post.

This Advertising Section was written by Peter R. Wenban & Associates, London-based specialists in world duty free mar-





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If living or working abroad, buying a tax-free Volvo is the convenient, troublefree way to save money. And get one of the world's great cars into the bargain. All the advantages are yours.

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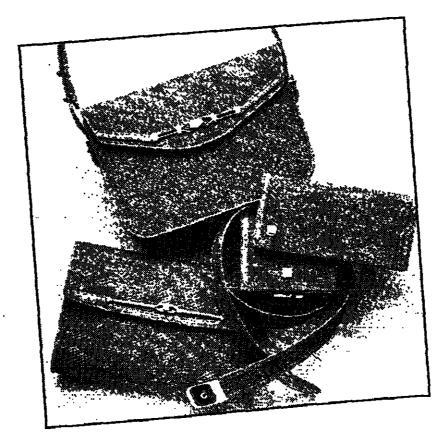
Cognac. The lustrous golden clarity. The aroma that plays melodies

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ed by Jacques & Bernard Hine themselves.



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VOLVO lourist & Diplomat Sales TUESDAYOCTOBER 25, 1988

#### INFRNATIONAL STOCK MARKETS

# Foreign Optimism Fuels Rally on Milan's Bourse

By DANIEL LIEFCREEN

ILAN — Foreign investors are the driving force of a strong rally on the Milan Bourse. They are attracted by Italy's robust economy, political stability and signs of efforts to trim the country's huge public debt, market analysts say. Besides U.S. and European institu-tions, brokers say, some Japanese investors, who generally shun the Milan Bourse, are putting some funds into the market. The Milan Bourse ladex surged to a 1988 high last week of 1,226, up 4 percent for the week. The index has gained 22 percent since Japanes It closed Monday at 1,222, week-need

ince January. It closed Monday at 1,222, unchanged.

There is a stronger element of longer-term money coming into the market," said Roberto Morelli, an analyst at County NatWest.

The Italian

in London. Many foreign investors are not acting like short-term traders. They want to get a core position in the market, not just make a quick

Parliament's curb on secret voting The Italian Parliament's move on Oct. 13 to curb use of heartened investors.

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get-cutting measures, particularly heartened foreign investors and triggered a brying wave, analysts said.

Daily bourse volume since then has been averaging 300 billion lire (\$225 million), more than triple this year's average volume.

The market hit a 1988 volume high of 410 billion lire on Oct.

18. Brokers estimate that foreign investors have been accounting for about one third of turnover.

Investors from abroad also fueled two other market rallies this year, in March and August, when the main attraction was cheap

"The difference now is we're seeing longer-term investment,"
Mr. Morelli said. The market got a boost last week from news the economy remained buoyant as gross domestic product grew at a healthy 3.1 percent rate in the second quarter, he said.

On Friday, the government said Italy posted a trade surplus in July, after a June deficit, as exports showed strong growth. And figures released on the weekend showed that the unemployment rate fell to 11.7 percent in July from 11.9 percent in April.

"The Italian economy has taken advantage of weak oil prices and the falling dollar," said Alessandro Valeri, foreign investment director at Sigeco SpA in Milan. "When foreigners are driving the rally, the economic picture is very important."

HE BANK of Italy's governor, Carlo Ciampi, said recently that management of the country's huge public debt should be easier in 1989 than this year since no major loans are due for repayment and there should be the opportunity to relax

interest rates or lengthen debt maturity.

But Lin Moran, who follows the Italian market for James Capel & Co. in London, cantioned, "The market needs to have

"The trouble with the Italian market is that it's not really a bargain now," Ms. Moran added. She added that forecasts of Italian corporate earnings growth next year are running between 12 and 15 percent, basically in line with other European coun-

"As the BCI index approaches 620, I think we'll see some more profit taking," she said. "If mutual fund redemptions start to dry-up, that could postpone the profit-taking."

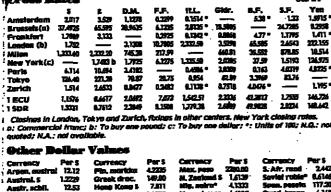
The BCI, or Comit, index closed Monday at 590.84, down

slightly from Friday's 590.97 close.

Italian mutual funds, with more than 50 trillion lire currently under management, helped ignite the bourse's 18-month bull run

Brokers say they expect mutual fund redemptions to slow this month because of the market's strong performance.

# **Currency Rates**



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Gold 46.33 40.44 46.25 46.33 46.36

# Maytag To Buy A Rival

Chicago Pacific In \$1 Billion Deal

Compiled by Our Staff From Dispatches
NEWTON, Iowa — Maytag
Corp. said Monday it had reached
agreement with directors of Chicago Pacific Corp. to acquire the maker of Hoover appliances in a transaction worth about \$1 billion.

The agreement, if approved by both companies' stockholders, would boost Maytag's profile in the international home appliance industry by giving it control of Hooses, thousand the state of ver floor-care products. Maying makes no floor-care products. Chicago Pacific stock rose sharp

ly. Its shares gained \$13.125 to close at \$56.50 on the New York Stock Exchange, while Maytag was off \$2.75 at \$23.75.

The announcement continues a trend toward consolidation in the international white-goods industry and comes as the U.S. appliances market has been sagging.

Two months ago, Whirlpool
Corp. amounced that it would ac-

quire a 53 percent stake in the ap-pliance division of NV Philips of the Netherlands for \$470 million. The acquisition of Chicago Pa-ific may even have been intended by Maytag to help it avoid being acquired by Electrolux AB of Sweden, New York arbitragers said.
Such an acquisition, they said, has been rumored for a month.

Electrolux would now have to may tage to the arbitragers noted:

Maytag plans in the next few days to launch its cash tender offer for up to 6.4 million shares, or 49 percent of shares outstanding, of Chicago Pacific, at \$60 a share.

Maytag said that each remain share of Chicago Pacific common would be converted into Maytag common at a ratio yet to be set.

The cash and stock together are

valued at about \$1 billion, Maytag said. The combined sales of the companies will exceed \$3.0 billion. The merger would make Maytag large enough to thwart a takeover.

Maytag, which is based in Newton, Iowa, is involved mainly in home appliances and vending equipment. Its appliance brands include Admiral, Hardwick, Maytag, Magic Chef and Norge. Maytag officials noted that Hoo-

ver, in addition to its floor-care products, operates 13 production facilities in eight countries that make and distribute washers, dry-ers, refrigerators, dishwashers and facilities in eight countries that make and distribute washers, dryers, refrigerators, dishwashers and microwave ovens. Chicago Pacific also makes home furniture.

The shareholding, representing the largest single block in the bank, has provoked new speculation about the intentions of the invesalso makes home furniture.

Compiled by Our Stuff From Dispatches CHICAGO — Farley Inc., par-

ent of the Fruit of the Loom under-

wear company, launched a tender offer Monday for West Point-Pep-perell Inc. that values the texule

William Farley, chairman of

Fruit of the Loom, said he planned to sell off the apparel, apparel fab-rics and industrial fabrics business-

es of West Point-Pepperell if the

unsolicited bid were to succeed.

giant at about \$1.45 billion.

# Is Bennett LeBow His Own Man?

#### N.Y. Investor **Denies Being** Drexel 'Pawn'

By Barnaby J. Feder New York Times Service NEW YORK — Bennett S.

LeBow contends that the only thing on earth that infuriates him is getting caught in New York City traffic. But the 50-year-old investor was clearly imitated not long ago when he was asked about reports that executives at American

Brands Inc. — his latest acquisi-tion target — have been calling him a "pawn" of Drexel Burn-ham Lambert Inc., the investment bank that was charged with securities violations last month by the Securities and Exchange "They do not control me in

any way, shape or form," Mr. LeBow said emphatically, as he discussed his extensive contact with Drexel, which acted as fund-raiser, adviser and investor for Brooke Partners LP, the investment partnership Mr. Le-Bow is using to push for the American Brands merger.

(A spokesman says Mr. Le-Bow was not questioned by the SEC regarding the charges against Drexel.)
It is not clear how seriously

anyone takes American Brands'

Last summer, Mr. LeBow pro-posed that Liggett Group Inc., the Durham, North Carolina, cigarette company he acquired in 1986, either buy the tobacco subsidiary of American Brands, or be acquired by it — the so-called "Pac-Man" ploy.

Then last month, a partner-

for government clearance to buy more than \$15 million in American Brands voting stock.

ship headed by Mr. LeBow filed

American Brands, a diversi-fied company based in Old



Bennett S. LeBow: Some call him a mastermind.

Greenwich, Connecticut, said it wanted no part of these deals. Its executives and the company's bankers have underscored that point by attacking Drexel's role in Mr. LeBow's attempt to accumulate shares of the compa-

If the attacks irritate Mr. Le-Bow, a sociable man who has cultivated a reputation as a specialized leveraged buyout expert, may be because his recent arrival in the big leagues of corpo-rate finance has made him more vulnerable to such gibes about

his lack of independence. Despite his assertion that he would be glad to work with any investment bank bringing him an interesting deal, he has come to rely heavily on Drexel for finance and, to a lesser extent,

The reason is simple enough: Like other leveraged buyout spe-cialists, Mr. LeBow — who has a

advice.

taste for troubled and unpopular companies — acquires compa-nies putting up minimal amounts of his own cash and borrowing heavily to complete the pur-

He usually buys what Wall Street refers to as ugly ducklings, at extremely low prices. He has never started a hostile takeover. But as his out-of-favor targets have become larger, he has moved into a domain in which Drexel has dominated the investment hanking scene — high-yield securities, known as junk

That leaves some observers wondering just how independent Mr. LeBow can remain.
The jury's still out on whether Bennett LeBow is a master-

mind of the turnaround situation and a true free-thinker," said Tom DiMayo, an independent mergers and acquisition special-

See LEBOW, Page 13

# Kraft Defense **Sparks Hopes** Of Raised Bid

NEW YORK — Shares of Kraft would negotiate with them."

ng. soared Monday after the food The dividend plan, approved

Formally rejecting Philip Mor-ris's \$90-per-share bid, Kraft said it would offer its shareholders a spe-cial dividend package worth \$110 a share. Its stock jumped \$10 to close at \$102 in trading on the New York Stock Exchange.

"It's likely that Philip Morris could raise its bid," said an arbitrager. "They'll wait until Kraft files the restructuring plan, look at the numbers and then come back." They'll probably win Kraft at \$105," said another.

Some arbitragers valued the low. Kraft package at slightly under \$105 a share. "We're putting a value on it that is more like about \$103

per share," said one. Philip Morris has declined com-

ment on the recapitalization. The Kraft restructuring would be by far the largest such operation in corporate history. Kraft said it could legally proceed without shareholder approval but because the plan involved "very significant changes in the company, it

would put the plan to a stockholder vote on a date to be decided soon. Leaving the door open to Philip Morris, John M. Richman, chair-man of Kraft, told shareholders in a letter that while Philip Morris had so far demonstrated no willing-ness to bid more, he had told the bidder that Kraft was "not foreclosing negotiations and that if they were to offer a price that re-

Inc. soared Monday after the food giant launched a \$14 billion recapitalization plan to fight off the \$11.5 billion bid from Philip Morris Cos. leading to widespread speculation that the tobacco giant would respond with an enhanced offer.

New YORK — Shares of Kraft
The dividend plan, approved anamimously by Kraft's 12 remaining directors, followed a five-and-ballion bid from Philip Morris Cos. all f-hour emergency meeting called shortly after noon Sunday at Kraft's headquarters in Glenview, Illinois.

Kraft said that one director, William O. Bourke, chairman of Reyn-olds Metals Co., resigned before the meeting because he is a big supplier to Philip Morris and want-ed to avoid any possible conflict of

Shares of food multinational soared \$32.50 last week to \$92. Be-cause that surpassed the \$90 Philip Morris bid, Wall Street was evidently expecting further develop-ments. Kraft said the increase beyoud \$90 represented "a clear

Nearly 27 million shares, or 20 percent of those outstanding, changed hands, enriching thousands of financial institutions and individual investors who were ap-parently satisfied with the enormous runup and were unwilling to

wait for further developments.
With sales of \$10.5 billion for the year that ended June 30, Kraft is the United States's fourth-largest producer of consumer goods, after Philip Morris, Procter & Gamble and RJR Nabisco.

Its audacious restructuring also became the third multibillion-dol-lar takeover development to shake up the food business within a single week. Philip Morris startled the industry last Monday with its offer for Kraft. But by Friday that \$11.5 billion offer looked a lot smaller when senior executives of RJR Nabisco Inc., the big tobacco and food company, announced that they wanted to buy their company for

All the deals would be heavily financed by banks in the U.S. and

Philip Morris waged an unproductive campaign last Friday to bring Kraft to the bargaining table. But it refused to budge from its \$90 price, even though Hamish Maxwell, Philip Morris' chairman, said repeatedly that he was "prepared to

negotiate all aspects of our offer."
In an effort to persuade Kraft to
negotiate quickly and "avoid a prolonged struggle," as he put it, Mr.
Maxwell wrote last Friday to Mr. Richman, asking for a meeting. Mr.

# French Group Takes Stake in Société Générale

By Jacques Neher Special to the Herald Tribune

PARIS - Marcean Investissement, an investment group made up of some of France's most powerful institutions, announced Mon-day that it now holds 9.16 percent of Société Générale, the third largest French bank.

In a filing with the Securities and Exchange Commission, a unit of Farley said that it expected to dis-

pose of the assets within two years of any merger and that such sales would be necessary to make payments on bank debt incurred to

Farley, one of the largest private-

share in cash for each of Pepperell's 29.4 million shares outstanding.

finance the merger.

billion francs (\$550 million) pur-érale d'Electricité before its privati-chasing the shares, most of them zation last year. Mr. Pébereau

It also added to speculative pressore on the stock, which closed 23 francs above Friday's level, to 508 francs. On a surge of buying Wednesday, the stock hit 546 francs, its highest level since the bank was privatized in June 1987, then fell back late in the week.

Marcean Investissement is head-

investors are expecting a higher of-

Mr. Farley, who heads the Chi-cago-based concern, said in a letter

to Joseph L. Lanier Jr., Pepperell's chairman and chief executive offi-

Pepperell had no immediate

fer to emerge.

ly owned conglomerates in the cer, that he hoped to move for-United States, is offering \$48 a ward on a constructive, friendly

founded Marcean after he was ousted from CGE in 1986 by the former conservative government of Prime Minister Jacques Chirac, which was put off by his ties to the previous Socialist government. Mr. Pébereau's shareholders,

however, cut across business and political lines.

"Everybody seems to be involved in Marceau," said Sosanna ed by Georges Pébereau, who was Hardy, an analyst with the Paris

The offer was not entirely unex

pected. In May, Mr. Farley had

sought government permission to

acquire up to 25 percent of Pepperell's stock. So far, he has spent \$88

million in purchasing a 9.8 percent

stake in the company.

Mr. Farley said his company had taken legal action to challenge the anti-takeover statutes in Georgia.

as well as Pepperell's "poison pill," a shareholder rights plan designed

to make an unwanted takeover prohibitively expensive.

Pepperell, which manufactures

Arrow shirts and Martex towels, acquired the rival textile maker J.P.

Stevens & Co. in April for \$1.2

Magnifique!

Marceau's French shareholders

include Compagnie Financière de Suez, the big investment bank; Paror, a subsidiary of the cosmetics group L'Oreal; the Caisse des Dépots et Consignations, an invest-ment arm of the government; and several subsidiaries of Groupe Aza, the private insurance company, according to the daily Le Monde.

Foreign investors include ITT Corp.; the British publisher Robert

#### Farley Launches \$1.4 Billion Offer for Pepperell CALLANDER FUND\* Pepperell jumped \$4.75 a share to close at \$50 on the New York Stock Exchange, an indication that The offer was not entirely

Initial commitments: U.S. \$20,000,000.

Investment advisers subfunds:

— Callander Fund Spanish: Gestemar, S.A.

— Callander Fund Asset:

Bessemer Trust, New York.

\* Umbrella Fund registered in Luxembourg, open for subscription and redemption every week.

— Custody Bank:

Banque de Luxembourg S.A.

- Placing agent:

Cerepfi

# MCorp Posts Loss, Freezes Debt Repayment The company said the moratori-nm permitted it to marshal its as-

DALLAS — MCorp, the trou-bled Texas banking institution that earlier this month sought govern-ment assistance, said Monday that it had a loss of \$517 million in the third quarter and that it was suspending debt repayments.

The company, the second biggest banking organization in Texas and the last of the ailing savings and loan associations to seek outside help, said its board had declared a moratorium on payment of pre-ferred stock dividends and of principal and interest on all parent company public and privately

MCorp said the moratorium, which affects about \$470 million in debt outstanding, was effective last Friday and would remain in place until further notice.

sets in connection with its recapitalization proposal, which is sistance from the agency.

The Texas group said it could not predict the length of the mora-torium nor could it predict when, or whether, any agreement regard-ing the recapitalization and assis-tence recapitalization and assistance proposal would be reached.

Federal regulators, who have said that a bailout of MCorp would take time, estimated this month that of 200 bank failures expected in the United States this year —up from 184 in 1987 — nearly half would be in Texas.

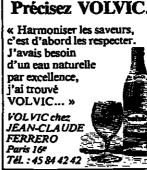
Separately, MCorp announced that its not loss in the third quarter

\$73.7 million in the same period billion, then split Stevens's assets with a rival suitor. (AP, Reuters) last year. Per share, the loss rose to \$12.26 from \$1.84. The latest result brings the bank's loss for the first nine months

to \$529 million, up from \$199 million in the same 1987 period. The preferred and common stocks of MCorp that are affected by the moratorium are the MCorp money market cumulative pre-

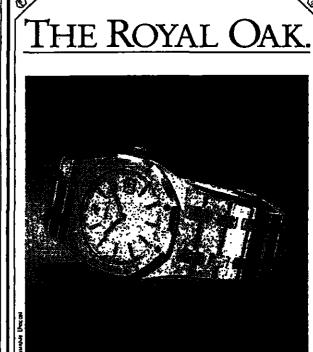
ferred stock, Series A and B, and the \$3.50 Series cumulative convertible preferred stock, as well as MCorp common stock. The company suspended dividend payments on its common stock late in 1986.

Mcorp said obligations under certain debt covenants prohibited the company from declaring divi-dends unless it achieved a return to profitability or obtained waivers.



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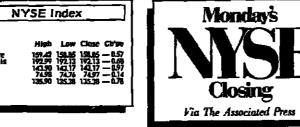
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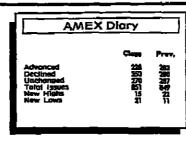
Dow Jones Bond Averages

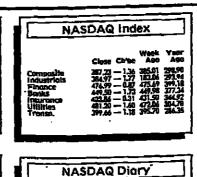
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Dow Jones Averages

Standard & Poor's Index

Tables include the nationwide prices up to the closing on Wall Street and do not reflect late trades else

# N.Y. Stocks Off in Active Trade

NEW YORK — Prices on the New York Stock Exchange closed slightly lower Monday in active trading, pressured by profit taking and plummeting oil prices.

The Dow Jones industrial average, which had risen 231 Friday, fell 13.16 to close at 2,170.34.
The index change close of prepanding shoul an

The index showed signs of rebounding about an hour before the close but lost its momentum during the last 30 minutes of trading.

Declines led advances by about an 8-5 ratio.
Volume was 170.59 million shares, down from 195.41 million traded Friday.
The NYSE composite index also fell, drop-

ping 0.57 to 158.85. The price of an average share lost 12 cents. "The market turned in a disappointing per-formance today compared with last week," said Ricky Harrington, technical analyst with Inter-

State Securities Corp. in Charlotte, North Caro-Mr. Harrington said the market had suffered in the past few weeks from fragmented leader-ship because of leveraged buyout and takeover

"There are a few things affecting the market right now," said Monte Gordon, research direc-tor of Dreyfus Corp. in New York. "One is the ability of OPEC to reach a decision on oil," said Mr. Gordon, who noted that a effect on the market.

The OPEC meeting in Madrid ended Saturday with no specific announcements of cutbacks in the 13-nation cartel's rate of produc-

Div. Yizi PE 190s High Low Gust, Chiga

tion. Two committees — pricing and long-term strategies — are scheduled to meet Nov. 17. Mr. Gordon said other market concerns inrates, a report on the gross national product scheduled for release Wednesday, and the market's ability to continue last week's upward bias.

RJR Nabisco was the most active issue, up 74 to 84. Kravis Roberts & Co., the New York investment firm, said it would begin a tender offer this week for 87 percent of RJR Nabisco's 225.3 million shares outstanding. The tender offer, valued at \$20.3 billion, or \$90 a share. tops the \$75-a-share offer that is being contem-plated by an investment group led by RJR

Kraft followed, up 10 to 102. Kraft announced Sunday that it had rejected an \$11.8 billion cash takeover bid by Philip Morris Cos. and instead is offering a dividend package to its shareholders. The new package is valued at more than \$110 a share, well above Philip Mor-ris' \$90-a-share offer.

Bank America was third on the actives list, up

Other active issues in the food and beverage sector included Pillsbury, up % to 59%. Shareholders of Grand Metropolitan Pl.C. the British hotel, food and drink group, Monday approved a proposed acquisition of Pillsbury. Last week, Pillsbury rejected a \$5.23 billion offer from Grandmet, saying the \$60-a-share offer was too

Philip Morris Cos. was up a fraction.

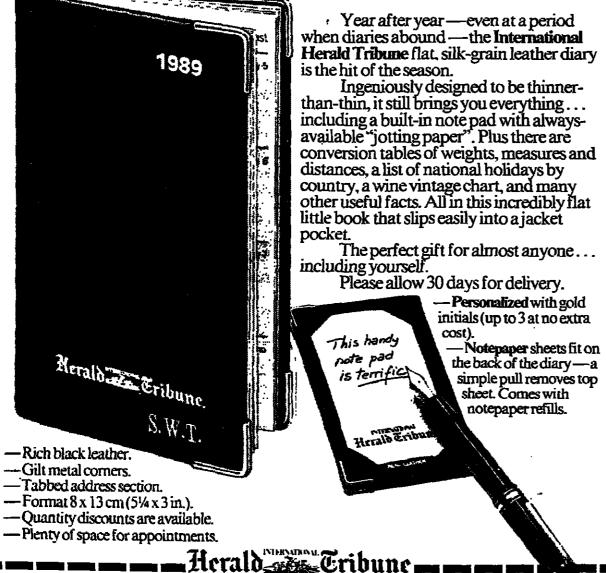
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Page 11 ADVERTISEMENT Oct 24, 1988 INTERNATIONAL FUNDS (Quotations Supplied by Funds Listed) (w) Bord
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Long-time Trib fashion editor, Hebe Dorsey went into the archives of the old Paris Herald (original name of today's Trib) and collected the great news stories of the turn of the century—along with glorious, gossipy tid-bits, records of fabulous galas, stunning fashions, gentlemen's duels and "crazy inventions."

With hundreds of excerpts of articles, delightful vignettes and 147 illustrations, this book is a vivid evocation of a period no one inventional would guert and. A great with idea.



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A major international conference cosponsored by the International Herald Tribune and Skadden, Arps, Slate, Meagher, and Flom

LONDON, NOVEMBER 10,1988

The last two years have seen a dramatic upsurge in international corporate mergers and acquisitions. As the number of such international transactions has increased, the use of hostile tactics has also begun spreading rapidly, even among European and Japanese companies. These developments present business executives and public officials with important challenges and opportunities.

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POPT ID.

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Prav. Scies 1,207

nt. 17,373 off 417 81,95 82,90 \$4,75 83,67 82,80 81,60 80,10 79,80 \$1.40 \$2.05 \$3.90 \$2.35 \$1.30 77.95 HOG5 (CME) 8,000 lbs-cent 48,05 38, 52,00 41, 51,45 40, 54,25 42, 54,00 47, 51,00 43, 47,90 42 Est. Sales 7, Prev. Day Op 42,35 46,42 45,10 49,25 49,25 49,70 48,70 45,55 7,465 673 41.32. 45.25 44.05 48.95 48.10 45.10 41,70 45,45 44,30 48,90 49,15 48,25 48,25 025 4075 4075 4025 4027 4025 4025

PORK BELLIES (CMB)
40,000 lbs.- cents per lb.
67,00 44,40 Feb 49,40 51,45
64,35 Mor 51,20 52,05
64,75 A0 Mor 51,30 51,45
64,51 40,35 July 51,37 54,37
51,25 47,00 Aug 51,37 52,75
Est, Soles 4,289 Prev. Soles 4,472
Prev. Doy Open Int. 15,776 off 256 49.20 49.22 51.37 52.35 50.30

**Currency Options** NEW LOWS 2 Brik\$From h DevonEng n LoncerCo ResidRsc n StvGohB n

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London

Commodities

Oct. 34

89-7 28-6 27-23 27-10 86-30 86-7 85-7 85-6 85-17 85-6

Moody's: base 100: Dec. 31, 1931. p-preliminary; f-final Reuters: base 100: Sep. 18, 1931. Dow Jones: base 100: Dec. 31, 1974. **Market Guide** S&P 100 Index Options

**Dividends** London Metals Paris Commodities 1,130 1,150 — 1 1,130 1,155 — 1 1,155 1,175 — 1 1,155 — — 1 1,150 — — 1 1,190 — — 1 Spot Commodities **US.Treasuries** 

> Oct. 24 7,48 7,60 7,57 Bid Offer 39-yr. bend 101 29/32 101 31/32 Source : Saloman Brothers.

7.34 8.82 8.15 Yleid 894

Prev. 1.04 1.12 1.39 213.00 6.28 6.205 473.00 117 4.6121 0.69

INTERNATIONAL **MANAGER** 

BY SHERRY BUCHANAN. IN THE IHT EVERY THURSDAY. ESSENTIAL READING FOR EXECUTIVES WORKING IN THE INTERNATIONAL **MARKETPLACE** 

Est. Soles 75.110 Prev. Soles 67.797
Prev. Day Open Int. JAA/272 up 171
BRITISH POUBD (IAMM)
Sper pound-1 point equals 80.0001
1.8720 1.494 Dec. 1.736 1.7444
1.8669 1.4520 Mer. 1.735 1.7310
1.8720 1.495 Dec. 1.736 1.7444
1.8669 1.4520 Mer. 1.735 1.7310
1.8720 1.495 Dec. 1.735 1.7310
1.8720 1.495 Dec. 8.135 SAP
Prev. Day Open Int. 32.412 up 744
CARADIAN DOLLAR (IAMA)
Sper rish 1 point equals 80.0001
1.8720 7.570 Jun 1.225 8.235
1.832 7.940 Sap 2000 2009
1.840 1.740 Nerv 1.885 1.838
Est. Soles 4.104 Prev. Soles 7.007
Prev. Day Open Int. 3.649 off 1.539
Prev. Day Open Int. 3.649 off 1.539
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| Industrials |

SP COMP. INDEX (CME)

Points and cents
281.50 252.00 Dec 282.00 282.75 281.40 281.46 --1.35
281.50 252.00 Mor 287.80 282.50 286.40 284.60 --1.30
281.45 261.80 Jun 290.53 290.53 297.30 289.35 --1.15
Est. Soles Prev. Soles 446.36
Prev. Day Dent Int. 122.716 up 560

VALUE LINE (KCBT)
points and cents
281.60 290.90 Dec 247.90 250.20 251.90 252.10 -1.95
Est. Soles Prev. Soles 147
Prev. Day Open Int. 1.2877 up 14
NYSE COMP. INDEX (NYFE)
points and cents
190.25 117.90 Dec 140.30 140.46 159.25 197.45 --85
142.39 144.25 Ahor 161.85 142.39 161.10 161.10 --80
142.30 144.25 Ahor 161.85 142.39 161.10 161.10 --80
143.00 144.60 Jun 163.25 162.35 162.35 142.65 --75
145.10 156.80 Sep 185.10 165.10 166.10 164.20 --70
Est. Soles Prev. Soles 4.182
Prev. Day Open Int. 6.277 off 12

Commodity Indexes

93.87 92.87 92.71 93.92 91.36 91.30 91.31 90.99 96.53 90.76 Est. Sole Prov. Do

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# Exxon Net Up 15% in 3d Quarter

NEW YORK — Exxon Corp., by relatively firm prices for the the world's largest oil company. said Monday its net profit rose 15.1 percent in the third quarter, to \$1.22 billion from \$1.06 billion a year earlier, despite a slight decline in revenue because of lower crude oil prices.

Revenue declined 0.2 percent to \$21.89 billion from \$21.93 billion the year before, Exxon said. The oil giant said that improved petroleum product margins and continued strength in chemicals

were the principal factors in the Earnings per share rose 24 percent, to 93 cents from 75 cents.

reflecting the company's continued purchases of its own stock. During the latest quarter, Exxon said, it bought 25.13 million shares at a cost of nearly \$1.15 billion. Purchases in the first nine months of 1988 totaled 74.26 million shares

at a cost of nearly \$3.27 billion. For the nine months, Exxon's profit rose 18 percent to \$3.88 billion, or \$2.89 a share, from \$3.29 billion, or \$2.31 a share. Revenue rose 6.5 percent to \$65.5 billion from \$61.5 billion.

The improved margins on re-

products, combined with lower costs for the crude oil that goes into them, Exxon said. Margins on re-fining and marketing had been "severely depressed" a year earlier, the company said.

Capital and exploration spending increased 2 percent to \$2.02 billion, bringing expenditures through the nine months to \$5.09 billion, up 21 percent from the 1987 period.

"A combination of relatively firm product prices and lower crude oil acquisition costs helped lift refining and marketing margins above the severely depressed levels of a year ago," the company said. "Consequently, earnings from the downstream sector showed marked improvement over 1987 third quar-

The company has cited improved refining margins for profit improvements so far this year. In the first quarter, Exxon's profit jumped 36 percent. The gain in the second quarter was 4.3 percent. In Los Angeles, meanwhile, At-lantic Richfield Co. announced a

24.1 percent increase in third-quarprofit, to \$391 million from from \$4.44 billion.

The oil group said that strong gains in chemicals and refining and marketing boosted third quarter carnings.

Per share, third-quarter earnings increased to \$2.17 from \$1.71. Acro said its average price for omestic crude oil declined to \$9.62 per barrel in the third quarter from \$14 a year ago.

Lower oil prices cut the compa-ny's third-quarter oil exploration and production earnings to \$80 million from \$235 million a year ago. But the lower oil prices also cut feedstock costs for refining and marketing, boosting earnings to \$121 million from \$30 million-Earnings at Arco's Lyondeli Pet-

rochemical Co. jumped to \$156 million from \$23 million a year ago because of higher margins and vol-umes for ethylene, which is widely used in plastics. Worldwide crude oil and natural-gas liquids production averaged 715,700 barrels per day, versus

728,800 a year earlier. Worldwide exploration expenses rose to \$131 million in the quarter, from \$96 million the year before. down from a year earlier.

#### Tokyo Brokers Expect Lower Profit for Year

TOKYO - Two of Japan's strong performance in North crating profit, up f America helped push pretax profit the previous year. Big Four securities firms, Daiwa Securities Co. and Nikup 27.8 percent for the year, to £146.3 million (\$257 million) from ko Securities Co., expect current profit for the year ended Sept. 30 to be below earlier £114.5 million. forecasts of 270 billion yen (\$2.13 billion) and 190 billion yen, company spokesmen said Monday.

year earlier. Per-share earnings rose They gave no figures on the revised estimates, but a Daiwa to 79.4 pence from 65.3 pence. spokesman said the next offi-cial estimate would be below an unofficial forecast of 240 Net after-tax profit totaled £116.3 million, up from 87.6 mil-lion, including an extraordinary debit of £21 million, compared billion yen made in August.

They said the reductions rewith £44.5 million. flected market conditions in August and September.
The other two of the four, The results were slightly better than analysts had expected. Lucas shares closed up 1.5 pence at 592 pence on the London Stock Ex-Nomura Securities Co. and

clined to comment about profit in 1987-88. According to a report in the Nihon Keizai newspaper, the current profit of the four will In the year ending July 31, the group acquired seven businesses to increase the competitiveness of its acrospace and industrial sectors. It be 18 percent to 38 percent sold 10 businesses, mainly in the

# Helps Lucas Profit Rise 28% Reuters The automotive sector, one of the leading suppliers in Britain, re-

**North American Business** 

PLC, the British aerospace and car mained the main earner, however, parts group, said Monday that a contributing £106.4 million to opstrong performance in North crating profit, up from £86 million Operating profit in aerospace businesses increased 4.7 percent for

the year, to £42.2 million from Group sales, including related companies, rose 8.2 percent to profit in North America compensated for lower operating profit in sated for lower operating profit in Britain, caused by higher expenses, the company said.

Total operating profit was rd door.

Revenue

£171.9 million, compared with Profits

Per Shore

World sales of aerospace systems were 23 percent higher for the year, reflecting a greater international presence, Lucas said. The performance of Lear Siegler Power Equipment Corp. of the United States, acquired this year, exceeded expectations, it added.

We have now positioned ourselves for the future, which offers opportunities for sustained and profitable growth," Tony Gill, the chairman. said in a statement.

#### U.S. \$400,000,000 National Westminster Finance B.V.

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**Company Results** 

Revenue and prolits or losses, in millions, are in local currencies unless otherwise indicated.

**Guaranteed Floating Rate Capital Notes 2005** 

In accordance with the provisions of the Notes, notice is hereby given, that for the six months Interest Penod from October 21, 1988 to April 21, 1989 the Notes will carry an Interest Rate of 811 ico per annum. The interest payable on the relevant interest payment date, April 21, 1989 against Coupon No. 8 will be U.S.

By: The Chase Manhattan Bank, N.A. London, Agent Bank

October 25, 1988

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# Cadbury, an Eye on Asia, Bids for Rest of Its Australia Unit BANK: French Group Takes 9%

Schweppes PLC said Monday that it would bid for the 30.3 percent stake it does not already hold in stake it does not already hold in Cadbury Schweppes Australia Ltd unbine the company and first-half 1988 sales of 490 mil-

Cadbury Schweppes executives said that full control of the subsidiary would give the British candy of total sales. and beverage maker a platform for expansion into the Asian market. David Nash, the parent company's group finance director, said,

If we can get the companies inte-

grated, then we will be well placed

to push into the Pacific and Far East." Cadbury Schweppes offered three choices: one fully paid Cadbury Schweppes share for every two in the Australian unit; 7.80 dollars cash plus one Cadbury Schweppes share for every four Australian shares; or 3.90 dollars cash for each Cadbury Schweppes Australia share.

The paper-only choice values Cadbury Schweppes Australia shares at 4.11 dollars -- an earnings multiple of 28.3. Shares in the Australian unit closed Monday at 4.12 dollars, up 52 cents from Friday's close.

Cadbory Schweppes said the bid was subject to government approv-

MELBOURNE — Cadbury cash element would be funded ference in Melbourne "This is a from existing facilities or from cash resources within the group.

Ltd., valuing the entire company at about 1.2 billion Australian dollars ion dollars, producing a 28.4 million dollars met profit. Mr. Nash (\$980 million). counted for 19 percent of Cadbury Schweppes's profit and 14 percent

ference in Melbourne. "This is a priority area, though of course Enrope is taking quite a lot of our effort"

Australasia has been a major profit center but will benefit from integration with the parent, particularly in marketing brands currently produced under license from Cadbury Schweppes PLC, Mr. Nash said. "We are in Asia in a relatively

Directors of Cadbury Schweppes Australia said they had appointed independent advisers to prepare a report on the bid, but the unit's chief executive, Frank Swan, said the bid was a positive move for the company and its employees.

Yamaichi Securities Co., de-

"I am delighted that they have the confidence in us to regard Cadbury Schweppes Australia as the vehicle for expansion into Asia," he said in a telephone interview.

## Thomson-CSF Reports 6.6% Rise in Net

to provide the bulk of net.

said financial activities continued

SGS-Thomson Microelectronics.

a semiconductor joint venture with STET SpA of Italy that was set up

in June 1987, reported pretax prof-

PARIS — Thomson-CSF, the electronics and armaments company, reported Monday that group net profit rose 6.6 percent in the first half of 1988, to 1.62 billion francs (\$266 million) from 1.52 bil-

lion a year earlier. Operating profit nearly tripled, to 987 million francs from 342 million. The company, which is 60 percent held by the state-owned Thomson SA, reported that pretax profit before exceptional items was 2.88 billion francs, up 65.5 percent

Revenue, already reported, to taled 16.09 billion francs, down 8.4 percent from 17.56 billion. Alain Hagelauer, Thomson the strong rise in operating profit, CSF's financial director, noted the Mr. Hagelauer said. Orders were

from 1.74 billion.

it, before exceptional items, of 111 million francs, compared with a 699 million franc loss for its seven operational months of 1987. But it had a first-half net loss of 531 mil-

lion francs, against 1.24 billion for Healthy order books, at about 65 billion francs, and a recent group restructuring helped account for

sharp improvement in operating profit in its industrial activities, but expected to remain at about that level throughout the year.

The group's operating profit also costs after last year's sale of its medical equipment arm CGR to of the capital grouped together" in General Electric Co. of the United the stake

Thomson-CSF's profit on financial operations rose 18 percent to 2.08 billion from 1.77 billion, Mr. Hagelauer said, helped by the strong performance of its Batif banking operation and also by lower debt-servicing costs.

Total group debt was 1.5 billion francs at the end of June, compared with 2.8 billion francs at the end of

#### (Continued from first finance page) weighted to reflect and reinforce the interests of Mr. Chirac's Gaull-

Maxwell; Banque Arabe & Internationale d'Investissement, based in Paris; Banco de Bilbao, the Spanish bank; and the Swiss bank Julien Baer.

Although Marceau's total equity is reportedly less than 2 billion francs — and those funds are in-vested elsewhere — analysts doubted that it had had difficulty borrowing the funds needed to acquire the Société Générale stake.

The big question on the Paris Bourse Monday centered on Marcean's intentions. The bank itself appeared to be in

the dark, saying the investment was made "without its knowledge." A spokesman said late Monday that Société Générale would seek was boosted by lower operating an explanation from Marcean of the "nature, origin and distribution

the stake

Some analysts were sticking with through a host of mutual funds it government-inspired plan to reorient the core shareholding of the bank to interests more friendly to

Since before the French elections in the spring, the Socialists have railed against the core shareholdgovernment, saying they were billion francs.

ist political party.

"This will counterbalance the core shareholding," said Alex Dar-wall, an analyst with Puget, a Paris broker, "and I'm sure it was done with the government's implied

> He speculated that the Marceau investment ultimately would be 'passed on' to one or several investors closely allied to the government, such as Union des Assurances de Paris, the state-owned insurance group, or the Caisse des Dépôts et Consignations.

Like UAP, said Ms. Hardy, Société Générale "is the spider at the center of the web."

If you have control of Societé Générale," she said, "you have control of so much in France.

the Marceau stake was part of a manages, has significant stakes in many media interests, such as Ca-nal Plus, the pay television system; TF1, the television channel; and the Socialist government in power. Havas, the advertising group.

Last year, the bank earned 2.38 billion francs. Banking revenues toings of several major companies taled 28.6 billion francs while funds that were privatized by the Chirac under management came to 108 taled 28.6 billion francs while funds

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# LEBOW: Specialist in Leveraged Buyouts Denies He Is a Drexel 'Pawn'

ist, who calls himself a LeBow ad mirer. "The Drexel connection has made him a lot of money. The question is whether he is becoming just another part of the Drexel opera-

Such a thought draws a laugh from Mr. LeBow's wife, Geri. This is a man who makes his own breakfast, so he can have exactly what he wants, just when he wants it," she said.

When it comes to the companies he wants, Mr. LeBow professes a fondness for technology-oriented operations such as Western Union Corp., the telecommunications company based in Saddle River, New Jersey, that was on the brink

of bankruptcy when Mr. LeBow bought control last year. But Liggett, which owns the sixth largest U.S. tobacco company, is just one of several acquisitions that suggest he is intrigued by a variety of enterprises. In the past five years, he has

in the past live years, he has acquired Brigham's, a Massachusetts ice cream chain; the U.S. gold jewelry operations of Britain's Johnson Matthey PLC; and Brooke Yachts International, the remnant of a historic English boa-tyard that was building a yacht for him when it reached the brink of

bankruptcy.

Because his targets rarely have the breakup value of such famous leveraged buyouts as Beatrice Cos. and Singer Co., he does not have the luxury of quickly selling off pieces of them to pay the debts acquired in the takeover.

Instead, he concentrates on re-storing his acquisitions to financial health by improving operations. That accomplished, the huge stock holdings he received for small

sums of cash start to soar in value,

and Wall Street, which loves a good track record, is ready to raise funds to do the next, bigger deal.
As an investor, Mr. LeBow "can spot value in situations where others have given up." said Richard S. Ressler, who recently left Drexel to open a Beverly Hills, California, office of LeBow. Weksel & Co., which manages investments for Mr. LeBow and his partners.

Mr. LeBow says he takes the

Mr. LeBow says he takes the long-term view in his deals. Western Union might take five years to look healthy, he estimates. And while his exchanges with American Brands indicate he is

to happen in a rush. In April, he retained Drexel to sell his stake in MAI Basic Four Inc., a computer company based in Tustin, California, that he bought three years ago; but he is still wait-

willing to sell Liggett, it is not likely

ing for the right deal. Mr. LeBow first learned about rescuing companies when a com-

puter operation he founded in 1961 began to founder.

The company, DSI Systems Inc., in Rockville, Maryland, went pub-lic in 1969. But it expanded too rapidly and soon plunged into fi-

overhaul its operations.
Once he had the turnaround un-

der way, he merged DSI with a rival, Conolog Corp.

Mr. LeBow moved to New Jersey, where Conolog was, so he could work at the merged opera-tion. But he discovered that day-today management tasks were not as rewarding as resurrecting DSI had

He began consulting for trou-bled companies, and by the 1980s, he was putting together small deals. His first step toward big-time investing came with his 1985 acquisition of MAI, the unprofitable computer company owned by Asher B. Edelman, a New York investor Main and Main tor. Mr. LeBow and his partners put up just \$5 million in equity. The value of the 51 percent stake still held by Mr. LeBow, his family trusts and William Weksel, his

sometime partner, now stands at about \$94 million, and he has re-ceived more than \$10 million in

Mr. LeBow produced those numbers by refocusing MAI on de-veloping applications for specific markets — hotels, for example. He also encouraged the company to borrow funds to expand through

"Ben is very supportive," said William B. Patton Jr., MAI's chief executive officer. "When we talk about an acquisition, he says, 'Do it now --- fast.

in a 1986 public stock offering. It since has made more than 30 acquisitions of software design companies and distribution centers.

In the past year, it has doubled its sales force, and, according to Mr. Patton, should meet Wall Street estimates of earnings of more than \$27 million on sales of about \$425 million in the fiscal year that ended last month.

Mr. Patton and others say that a big part of Mr. LeBow's success has been his ability to attract top-notch managers to oversee the detailed developments necessary to make his strategic vision work. "Ben is very interested in major

changes in strategic direction but has less than zero interest in dayto-day things like sales operations and product development," Mr. Patton said.

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The key day-to-day man has been Mr. Weksel, Mr. LeBow's partner in several investments. The wo men met in the late 1960s. when Mr. Weksel was chief executive of a DSI rival. When Mr. LeBow bought Information Displays Inc. in 1975, he installed Mr. Weksel as chairman

and chief executive. Information Displays was sold in 1984. But it soon went bankrupt, and the buyer sued Mr. Weksel and other officers, including Mr. Le-Bow, for fraud and misrepresenta-

(Continued from first finance page) It took Mr. LeBow more than a MAI quickly returned to profit- Mr. Weksel had violated securities Mr. Weksel consented to an in-

junction barring violations of the securities law without admitting or deaying the SEC charge, and the

civil litigation is still pending.

But neither legal tussie has prevented him from gaining a reputation as an invaluable partner for Mr. LeBow, who installed him as chairman at both MAI and Liggett.

"Weksel is a world-class crisis manager," said Paul Levy, a partner at the investment bank of Gillian, Joseph, Littlejohn & Levy, who aided Mr. LeBow in several

Mr. LeBow's contribution, said Mr. Ressler, is the ability to analyze potential acquisitions in ways that most other investors would be unwilling or unable to handle.

For example, he said, having decided that the only really important risk at Liggett grew out of lawsuits by smokers, Mr. LeBow analyzed masses of legal documents and reports before concluding that the stock market and Grand Metropolitan PLC, then Liggett's owner, were overestimating the impact of such litigation.

That analysis led Mr. LeBow to acquire Liggett, in a deal that re-quired just \$14 million from his partnerships. Now, based on the value of Liggett's shares on the New York Stock Exchange, his holdings are worth about \$215 miltion. The SEC charged in 1986 that



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Welcome to the circle.

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overseas Americans Write-in Ballot for US elections. For the first time, Americans wishing to vote by absentee ballot in the Federal elections who have not yet received their absentee ballot from their local

election officials may obtain special Write-in Ballots at any The Federal Write-in Absentee Ballot is intended to prevent disenfranchisement of duly registered voters who have made a timely request for an absentee ballot and simply failed to receive it on time.

It may be used by Americans outside the US who have properly requested an absentee ballot in their home state and whose absentee ballot request was received by local election officials at least 30 days before the November 8th elections.

In order to be counted, the write-in ballots must also meet local requirements and deadlines, which vary from state to state. For further information, contact the voting officers located at any American consulate.

Deutsche Marks

Pounds Sterling

# British Pound Falls, Aiding Dollar

NEW YORK - The British pound dropped sharply Monday, uit by plunging oil prices and fears of discouraging trade figures, providing support for the dollar.

The dollar imished mostly high-

THE LAST THE LAST

er against other major currencies, but analysts attributed the rise primarily to technical factors and said sentiment toward the U.S. currency flation and a firm bond market are was still negative.

Sterling dropped to \$1.7483 at the close from \$1.7605 at Friday's close in New York, after finishing in London slightly above its lows seem to indicate the Federal wishs he willing to

inched up to 126.975 year from However, tumbling oil prices 126.175 and to 1.5193 Swiss francs were a key factor behind the from 1.5050. The U.S. currency pound's slump. Britain is a major also gained to 6.1275 French francs

Despite the dollar's rise, "there still is a lot of bearishness around in \$1.7625 on Friday. The pound the market," said Samuel Lek, a closed at 3.1308 DM, sharply down managing director of Bear, Steams from 3.1468 DM on Priday but

"I do think the dollar in general should not be as low as it is," said Mr. Lek, adding that sharply lower trading, when sterling was under oil prices, signs of diminishing in-

Continued from first finance page)

accords to ensure the stability of the world market through abiding

by set quotas and price levels to

At the latest meeting, the Iranian

oil minister, Gholamreza Aqaza-

deh, again objected to quota parity

between Iran and Iraq but pro-

posed that both countries be al-

lowed to exclude domestic oil con-

sumption from their quotas and

instead adopt equal export quotas.

day that Iran was prepared to ac-

cept an oil export quota equal to

Iraq's but "refuses parity in pro-

duction" with Iraq.

コ

Mr. Agazadeh reiterated Mon-

secure the benefit of all."

r	_ *	
London D	ollar F	lates
Clasing	Mon	FrL
Debrische mark	1.784A	1,7795
Poved sterling	1,7520	1,7425
Japanese yes	126E	124.32
Seize franc	·1.5149	1.5845
French franc	£ 1050	10045

fundamental indications that the

against the Deutsche mark following two rounds of intervention by
the Bank of England.

Seem to attract the Poetsche mark followserve Board might be willing to
lead support to the dollar.

Jim Scalfaro, a marketing repre-

The central bank later inter- sentative of Bank of Montreal, said vened in the New York market, this seemed to have given the market said. The dollar advanced to 1.7925 quarter U.S. gross national product data due to be released Wednesday.

oil producer. In London earlier, sterling turnbled to \$1.7520 at the close, from

above the 3.1275 low for the day. The central bank was seen intervening around 3.12 DM in early trading, when sterling was under

OIL: Prices Tumble After OPEC Fails to Reach Accord

This proposal will be the basis

month's meeting of the commit-

But because the group failed to

reach a quota agreement to curb

output immediately, oil prices

could tumble to \$12 a barrel in the

Even though Subroto, the secre-

tary-general of OPEC, has said that members will freeze their current

output until the Nov. 17 gathering,

analysts said that was bad news for

prices because the group was pro-

next week or so, analysts said.

tees. OPEC sources said:

and contacts achieve firm and clear for further discussion at next

Asia, and again in the afternoon around 3.1260 DM.

The pound has lost 6 pfennig against the mark in two days, after the chancellor of the Exchequer, Nigel Lawson, said Thursday that the British trade deficit would not improve substantially until 1990.

Those remarks reminded the market that British trade figures, due Thursday, were unlikely to show any improvement.

The trade balance is forecast to show a deficit of around £1.8 billion, and the current account a £1.3 billion deficit, both unchanged from August.

Against other major currencies, the dollar closed fractionally firmer after last week's sharp losses. It advanced to 1.7868 DM from 1.7795 and to 126.85 yen from 126.32.

Expectations of a substantial rise in U.S. third quarter gross national product underpinned the dollar, dealers said, adding that the data could fuel speculation of U.S. monetary tightening and help the currency temporarily.

"We could see a retracement to or above 1.80 DM," said Peter Medlock, chief dealer of Societé Générale in London. "But medium term, I still see the dollar going towards 1.75 DM or lower."

stir up more trouble at the commit-

In Paris, a source close to OPEC

said Mr. Agazadeh had talked di-rectly with his Saudi and Kuwaiti

counterparts in Madrid on Sunday.

The Iranian minister met sepa-

rately with the Saudi oil minister

Hisham Nazer, and the Kuwaiti oil minister, Ali Khalifa al-Sabah, af-

ter the sessions held in the Spanish

The source emphasized that

"this is the first time they have held

direct talks" in more than a year.

capital by oil ministers.

tee meeting

# NABISCO: Kohlberg Kravis Offers \$20.3 Billion

(Continued from Page 1) could seek additional financing from its owners.

Nippon Life Insurance Co., one of Japan's largest insurers, owns 13 percent of Shearson. American Express Co. owns 61 percent. Both companies were expected to participate in the initial offer.

A spokesman for Kohlberg Kravis said that Wasserstein, Perella & the management buyout offer.

The phrase is generally used to convey that the bidder is prepared to raise its offer. People close to was not meant to convey that the

excess of \$110 per share." For shareholders, the Kraft deal would also have tax advantages over the Philip Morris offer. Any gain on Philip Morris's all-cash deal would be taxable, but there would be no tax on the Kraft stub or on a portion of the dividend, an advantage that Kraft sources said might be worth between \$2 and \$4 a share, depending on the price originally paid for the stock.

In an eight-page announcement of its program, Kraft said the plan envisioned bank borrowings of more than \$6.8 billion and the sale of an additional \$3 billion in junk

It said that it was already at work raising the money and that its adviser, Goldman, Sachs, was "highly confident" that it could sell the

new obligations would raise its total debt to more than \$12.4 billion. That much debt would seemingly discourage almost anyone from

RJR Nabisco officials had no immediate comment on the latest offer, said a spokeswoman at company headquarters in Atlanta. She declined to say whether there had been progress over the weekend on

employees" and, therefore, to en-

courage them to produce, it would provide them with stock options

and an employee stock ownership

Numerous aspects of the plan were apparently still being worked

out. Mr. Richman said the program

would be submitted to the board in

its final form soon and then sub-

mitted to shareholders for consid-

any, other than to say the company

would keep its main businesses and

key brands that account for 80 per-

Among its big brands are Velvecta cheeses, Miracle Whip toppings, Breyers, Scaltest and Frusen Gladje ice cream, Light n' Lively dairy products and Philadelphia

In a teaser for stockholders,

Kraft maintained that investors would "realize present value" and

continue to participate in Kraft's

future - "including some exciting

new product lines we have been

my for future generations."

cent of its profits.

cream cheese

# KRAFT: Hopes of a Larger Bid

(Continued from first finance page)

Mr. Richman told shareholders

In a statement, Henry Kravis, a
that the huge new debt level would
was "prepared to discuss all aswas "prepared to discuss all aswas "prepared to discuss all aspects" of a deal.

Philip Morris said, however, that it company would do so out of all proportion to Kraft's value.

Under Kraft's proposal, stockholders would receive \$84 a share in cash plus about \$14 in highyielding securities, known as junk bonds. Shareholders would also retain their Kraft stock, called a stub. which Kraft valued at roughly \$12 a share. Kraft said the overall dividend package would be worth "in

Kraft stressed, however, that the

Co., Morgan Stanley & Co., Drexel
Burnham Lambert Inc. and Merrill
the latest bid. On the New York Lynch & Co. were working on its Stock Exchange, shares in the company rose \$7.25 a share to close at

But unlike last week, when the Dow Jones industrial average jumped almost 44 points, partly in response to the \$17 billion offer, the market greeted the latest pro-

posal with equanimity.

Many analysis had anticipated another offer and had speculated that the proposed management buyout was a way of announcing that the company is for sale.

that the company should be sold. Our offer is a better one." Analysts said that Kohlberg Kravis's offer was more realistic although many expect the price to

lyst with Josephthal & Co., believes a final package could exceed \$100 a As for Kohlberg Kravis's decision to bid for RJR Nabisco, few were surprised.

go higher. Janet Mangano, an ana-

He noted that the plan would involve the sale of "some" Kraft businesses but did not mention would be tempted to step into this deal," said one analyst. "It makes SCES Kohlberg Kravis is the bestknown of the leveraged-buyout

"It was rumored that KKR

companies that have flourished in recent years, and it currently enjoys a huge pool of liquidity.

Mr. Kravis put the size of the company's equity pool at \$5.6 bil-lion. Kohlberg Kravis is now work-

ing on several billion dollars' worth of transactions in what is proving to be one of its busiest years ever. The firm carried out the largest leveraged buyout in U.S. history when it took the consumer prodnots giant Beatrice Cos. private in 1986 for \$6.1 billion.

developing."
"Today's situation is not of our Kohlberg Kravis recently with-drew a \$5.03 billion bid for the making," Mr. Richman told sharesupermarket operator Kroger Co. And it is currently leading a group trying to acquire the publisher Macmillan Inc. for \$2.5 billion. holders, "Rather, it is the product of current era investment policies and financial attitudes that favor short-term financial gratification Analysts, meanwhile, did not over steady, long-term growth and the need to provide a sound econorule out the possibility of another

suitor emerging for RJR Nabisco, but acknowledged that the price He said it would take years but was moving beyond the capabilities that he was confident that Kraft of most bidders. would be rebuilt to the leading po-"What party can put together a deal like this?" asked Ms. Mangano

# Company Results

Revenue and profits or losses, in millions, are in local currencies unless otherwise indicated

								_
		(6	Other Earnin	us ob	Page 1	3)		
Rem	is Co.	,		nergy		Ex:	KON	
	1000	1067	3rd Quer.			3rd Quor.	1768	744
Jrd Quar.	1700 174 M	1101	Revenue	1988	1987 558.10	Devenue	PI 830	196 21.93
Revenue	1988 276.80 10.41	1967 226.03 8.27 0.31	Net Inc.	587.50 66.83	71, 40	Pevenue	71.23C.	100
Per Share	0.37	031	Net Inc Per Share	0.51	75.40 0.80	Per Share	6.63	3.
9 Months	1988	1987	-			9 Algoriths	1998	191
Revenue	1768 798,50	1987 688.30	Colgate-i	Palmoi	ive	Revenue	1988	اڑا ڈڈ اہ
Net Inc	27.62 LQ1	21.77	ard Quar.	1988	1937	Net in:	3.380	ij
Per Share	ഥ	0.00	Revenue	7 100	1.140	Net Inc Per Shore	3.580	2.2
			Net inc	65.00 0.20	LD Pa 9			
Brute	swick		Net inc Per Share	0.68	-	Fæ		
3rd Quer.		1987	9 Months	1988	1997			
Dauania	1988 767,90	744 50	Revenue	378	3.730	3rd Quar.	1988 147,70	198
Net Inc Per Share	41.20	766.50 42.80 0.48	Net Inc	(01 10 2.70	15.60	Reverue	147,70	771
Per Share	43.20 0.50	0.48	Per Share	2.70	0.22	Net Inc Per Share	11.81	32
† Monits	1968	1987	a: krss.			9 Months	1986	100
Revenue		2.290.				Resource		A19.7
Net Inc	174.10 2.00	2.290. 135.00 1.52	Compag			Revenue	34 90	-
Per Shore	2,99	1.52	and Quar.	1955	1987	Per Share	34 90 1.54	198
			Revenue	501.60	313.50			
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3rd Quar.	1988 45.40 1.69	1087	Per snore —	1.00	1000	L MAN	C 1111 3	
Net Inc Per Shore	6.0	1987 50.60 2.02	Nonths Revenue Net inc Per Share	1788 1.406.	1987 791.93 87.30	3rd Quer.	1988 383 93 13.50	191 741 101 1.5
	1.69	2.02	Net Inc	1,406. 163,36 4,06	87.30	Revenue	13.50	10.
† Months	1 <b>968</b> 117,20	1987	Per Share	4.00	2.70	hat puote	1.93	T.
Net Inc	117.20	136.40 5.45				1 Months	1988	175
Per Share	4,69	5.45	Co	atel			E35.60	
			And Quar.	1000	1007	Net Inc Per Share	43.50	31.
Col			Revenue	1988 767.90	1987 71330 3440 044	Her Share	5.00	4.4
and Quar. Revenue Net Inc Per Share	1988 180.00 18.23	1987 168.20	Revenue Nel Inc Per Share	6. 40	34.40	<b></b>		
Revenue	180.00	168.20	Per Share		0.44	First Fid	elity B	CP
Per Shore	164	15.53 0.50	7 Months	1982 2,240.	1987	3rd Quar.	1763	171
a Managha	1000	1987	Revenue	2.240.	2.060	Net Inc Per Share	71.40 1.15	5.0
Revenue Net Inc Per Share	1988 492.20 44.04	510.40	Not Inc Por Share	225 BD	136.80 1.76	7 Months		
Net Inc	44.04	510 40 62.60 2.00	Lot Signe 6"-	50	1,10	Y ANDRONE	1988	195
Per Share		2.00	Cer	ine		Net Inc Per Share	210 10 117	1203
1987 net includ million in 9 mo	es goin	of SZ4.5			1007	wico		
munich in vinc	MINES.		가면 Quar.	1988 178.30	1987 284.00	Fat Wisconso		
			Net Inc Per Share	2070	16.70	Seed Course	1066	198
Cameron i	LOU M		Per Share	20 70 0.91	0.70	Net Inc Per Share	19 <b>58</b> 16.80	16.6
1st Quer.	1989 143.30	1988	Months •	1988	1987 822.70	Per Share	0.82	ia.
Revenue Net Inc Per Share	147.30	107 10 2,79 0.05	Revenue Net Inc Per Share	680.30	827.70	9 Months	1968 113.63 5.09	198
Per Share	0.10	0.05	Por Share	50.00 7.79	45.80 1 93	Nel Inc Per Share	11343	(a) 👯
			-Et Simie	2 49	1 72	Per Share	5.09	-
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3rd Ouer.	1988 2,740 190.00	1987 2.250		dolbin.	C191			
ard Quer. Revenue Net inc	2,740.	2.250	isi Quer.	1989 240 72140	1988 2.530. 269 90 200	Fleming C	empar	ries
Net inc	190.00	146.00	Net Inc.		269 90	3rd Quer.	1985 2,640	194
Per Share	1.57	1.47	Revenue Net Inc Per Shore	7.7	2.00	Revenue	2.640.	198 1.97 12.3
9 Months Revenue	1988 7,450.	1987 5.340. 189.00 1,82				Net Inc Per Share	942	123
Net Inc.	453.00	101 01	Deminion	Resou	rces			0.4
Net Inc Per Share	4.46	1.32	ard Quer. Revenue	1988	1987 916.00	9 Months	1988 1310 44_33	191
			Revenue	923.80 148.50	916.00	Mot Inc	2411	46.0
Central & 9	Courth 1	Noct	Net Inc Per Share	148.50 1.53	144.70	Revenue Net Inc Per Share	1.66	46.4
3rd Quar.	1988	1007	P. Managar E.		100			
Revenue Net Inc Per Share	794 (2)	1987 749,30 153,00	9 Months Personal	1988 2,500	1987 2,500.	FA	40	
Net Inc.	160.00	153,00	Revenue	347.80	340.30		~~	
Per Share	794.00 160.00 1.61	1,54	Per Share	3 60	Jás	and Quar.	1988 798.20 31.20 0.87	730 ( 730 ( 26.)
12 Months	1988	1987	Year	1988	1997	Net Inc.	31.30	26.1
Revenue Net inc Per Shore	2,510	2.430	Revenue	3,340. 432.10 4.46	3.310.	Net Inc Per Share	087	0.2
Per Share	401.00 194	406.00 3.94	Net Inc Per Shore	43, 10	440.00	7 Months	1988 2400. 9120 260	191 2.39
3HQ16	774	3.74	Per Shore	4.45	4.00	Day	2.400.	2.28
	_		Eastern G	P E	in a l	Net Inc Per Share	4730	1751 30
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3rd Quer.	1988 188.40 14.30	1987	3rd Quer.	1988 111.20 1.700	1987 125.10	1987 9-month Charge of \$127	mer in	51000
Revenue	101.40	179,40 3,63 0,17	Revenue	1.700	355.00	po d. DIE.		
Net Inc Per Shore	14,30	3.63	9 Alcottes	1000	1987	Paul II		
		2007	Revenue Net Inc Per Shore	1988 497 10	501 70	Fort H		
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It is updated twice a year. Via The Associated Press

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#### **BOOKS**

#### **LATECOMERS**

By Anita Brookner. 248 pages. £10.95. Jonathan Cape. 32 Bedford Square, London WCIB 3EL.

Reviewed by Katherine Knorr

MANY of Anita Brookner's characters speak to us from behind veils — of sadness, of loneliness, of acute self-consciousness. They seem ever disconnected from life, acted upon rather than acting. They are not empty, but withdrawn, and their uneasiness, in Brookner's beautiful prose, keeps the reader uneasy. Their pain does not scream out, but it is not muted

In her best-known book, "Hotel du Lac," which won Britain's most important literary prize, the Booker, in 1984, her heroine, Edith Hope, withdraws so scandalously far from what her friends expect of her that they pack her off to a hotel in Switzerland to come to grips with herself; she doesn't. Her mild attempts at breaking out of her sadness don't bring her happiness and in the end are

squashed by crasser but stronger people.

In "Lateromers" Brookner traces the lives of two
Germans who were sent to England as boys to escape what their parents would not escape. Their loneliness and fear in an English boarding school make them brothers and they will in a sense spend the rest of their lives together, living in the same apartment building, partners in the same successful business.

Hartmann and Fibich—they are both called Thomas, and even their wives call them by their last names—are otherwise as different as they can be.

Hartmann has married a woman even he, genially, considers utterly silly, and he enjoys food and drink and a degree of placidity. "No man is free of his own history.

Hartmann was no exception. But in the interest of damage limitation he had struck a bargain with the fates: He would, in so far as he could, employ the maximum good will at his disposal in an effort to screen out the undesirable, the inadvertent, those shocks against which the mere mortal is powerless. He would, he had long ago decided, be deliberately euphoric."

Fibich is nervous, haunted, progressively less able to deal with his lack of memories of Germany — except one, perhaps imagined, glimpse of his mother collapsing on his father's shoulder in a train station.

In the second generation things become more compli-cated. The genial Hartmann and his silly wife produce a serious, shy and, they eventually conclude, genuinely

The nervous Fibich and his plain and long suffering wife produce a turbulent lady's man: "Toto Fibich was wife produce a turbuled lany's man; 1000 Floral was so astonishingly handsome that his parents often wished for a more ordinary-looking son, one who would talk to them more easily, be less in demand, be more familiar, more humble, less of a star." It is as though the cribs had been switched at birth.

As the children grow, and as Hartmann and Fibich reach retirement age, ghosts appear or become stronger: Even silly Yvette, Hartmann's wife, has to deal with darkness in her past. Fibich, incapable of remembering and incapable of forgetting, will in a final act tell his son not to remember, not to feel guilty — but Fibich's heartfelt actions are absurdly irrelevant to the situation. This is in some ways a fuller book than "Hotel du

Lac," and its weaving of the characters' interior lives seems, to this reader at least, somewhat reminiscent of Virginia Woolf's weaving of her characters through their private hells and through the years in "The Waves." It is very beautiful and very sad, and Brookner is a very fine

# Via Agence France Presse Closing prices in local currencies, Oct. 24



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#### **CHESS**

#### By Robert Byrne

THE right way to take advantage of a tome on openings is to argue with it and win the argument.

The New York grandmaster Roman Dzindzichashvili showed how to exploit a book error in defeating the Seattle international master John Donaldson in the fifth round of the United States Open Championship, which ended Aug. 20 in Boston.
The English Opening that the game headed for with 2 c4 was a

creation of Howard Staunton and his fellow mid-19th century British masters, who were quite well aware that White was playing a Sicilian Defense with a move in hand. Indeed, it can clearly be seen after 8 d3 that a Dragon Variation Reversed has been

There is still a question whether Black should attempt to hamper White's intended queenside expansion with 9...a5. In a spirited Zwaig-Pomar game in Costa Brava in 1976, White successfully tried a sharp positional gambit with 10 Be3 Be6 11 Rc1 more material with 19 N7a6! f5 12 Na4 Na4 13 Qa4 Bf6 14 Rc5 g5 After 19 b5!, Donaldson have tried 19 Na7, but after

On 10 b4, it is possible to play 10...Nd4 because 11 Ne5? allows trouble. 11...Bf6, after which 12 f4? Nb3 13

**ACROSS** 

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results in White's losing a piece. However, in a game between Andras Adorjan and Jonathan Speelman in Hastings, 1986/7, White got a slight two-bishop advantage after 11 Bb2 Bb3 12 Qcl c5 13 bc Bc5 14 Nd4 Bd4 15 e3 Re8 16 Qd2 Bc3 17 Bc3 Bd5 18 e4 Be6 19 Rfc1.

After 14...Bc8, the position is given in the "Encyclopedia of Chess Open-ings," Vol. A, as equal by the Russian grandmaster Vladimir Bagirov - it actually came up in a game between Pal Benko and Andras Dueckstein in Sarajevo, 1967. But instead of Benko's 15 Qb3. Dzindzichashvili produced the diabolical 15 Nb5! which wins a pawn by force.

Thus, 15...Nb4? loses to 16 Qb3 N4d5 17 e4. Moreover, 15...Rf7 loses to 16 Bc6 bc 17 Na7 Be6 18 Ne6 Qe6 19 Rc1 Rd6 20 Qc2, winning another Donaldson tried 15 .. a6, but after

16 Qb3 Qf7 17 Qf7 Kf7 18 Nc7, the farther-ranging white knight had won a pawn and could not be trapped. Meanwhile White threatened to seize

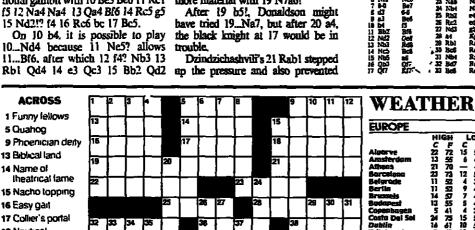


Position aftert 14... Bcs

21\_Bd8? in view of 22 Be5 Bc7 23 Bd6
Bd6 24 Rb6 Bc5 25 Rb8. Donaldson
gave up a pawn with 21\_N8d7 22
N7a6, but in a hopeless cause.
Donaldson blundered with
31\_Ra7? losing a page to 22 Bd7 31...Ra7? losing a piece to 32 Bd7 Rc2 33 Bes, and he gave up.

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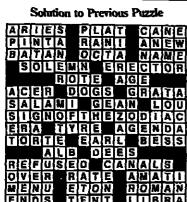
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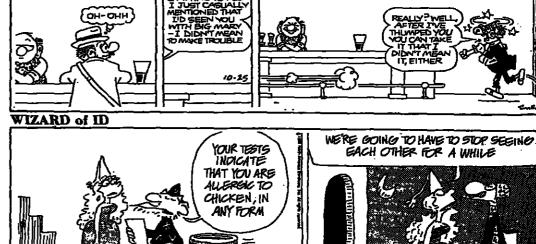
















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#### **SPORTS**

# Hershiser: A 'Normal Person' Who's Made Good

Los Angeles Times Service

OS ANGELES — The phone was wing again and there was another reporter at the door. Orel Hershiser's agent was expected any minute at his house in Pasadena to discuss endorsement offers from computer, cereal and clothing companies. Since Thursday night, Hershiser had already been on the Today show, then kidded with Johnny Carson on the Fonight Show, plus made numerous lo-

cal TV appearances.
And it was only Saturday, two days after Hershiser had mowed down the Oakland Athletics a second time and was named most valuable player of the World Series. His wife, Jamie, had been out shopping for something to wear Wednes-day to the White House, where the World

Series champion Los Angeles Dodgers in the been invited by the Reagans.
Oh yeah, I'm excited about going."
Hershiser said. "How many times do you get the chance to go to the White House? People don't realize that the people in the limelight are normal people. I mean,

wasn't the best. He once was just a normal person, and a very average pitcher. Nor was he always rich. Maybe it's

that Roman numeral at the end of his name that hints at wealth. Or the fact that his father, Orel III. retired at 51. "I grew up in middle class America,

and we became upper middle as my dad progressed in the printing business," Hershiser said. "I lived in a four-bedroom home that was about 2,500 square feet [230 square meters], in Cherry Hill, New Jersey. I pumped gas for three years in high school to earn money and cleaned the garage on Saturdays. My dad cut his own grass. The only reason my dad has been able to retire so young is because he sold out of the printing business and it turned out to be a good investment." When it was time for college, Hershiser chose a school, Bowling Green in Ohio, with fewer big-time aspirations than most. He said be did so to insure

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BASEBALL

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Rollnes, left fielder, on three-year controct.

- FOOTBALL

Notingal Feethall League CREEN BAY—Signed Don Molkowski, querferbock to two-year contract. Put Ken-neth Dayls, running bock, on injured reserve.

nem Davis, runcing book, on interest real values. KANSAS CITY—Poil Took Howard, line-backer, on injured reserve, Recalled Andy Hawkins, linebacker, from walvers.

LA, RAJDERS—Walved Altich Willis, defensive lineman, and Brian Hallaway, offen-

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NEW ORLEANS—cold state proces recise will be out for rest of season.

N.Y. GIANTS—Put Damien Jehnson, offensive suard, as influred reserve.

Activated Korf. Nelson, offensive lockie, from injured reserve. Put Roul Allegre, kick-

where did I come from? I'm just a normal person."

that he wouldn't get cut from the baseworkouts. Everything from screening my
ball team. He said he just wanted the
calls, paying the bills, arranging all our not been drafted by the right team.

"At Bowling Green, I knew I was going to be drafted, but not high," he said. "So I had already decided that I wasn't going to sign unless I was drafted by the [New York] Yankees, which is where I was born [Buffalo], or the [Philadelphia] Phillies, which is close to where I grew up in Cherry Hill, or the Dodgers, because I had heard they were a good organization. But a 17th-round pick isn't so good and I wouldn't have taken a chance with any other organization. I would have finished school and joined my dad in business."

have their own business. They were mar-ried in 1981 and she has been with him his entire baseball career. He credits her and their bond of Christianity for his success. "We are kind of a small corporation," Hershiser said. "She takes care of everything and allows me to have such a great

concentration on my game and my

Instead, Jamie and Orel pretty much

Perhaps the best thing about Orel Hershiser IV is that he can remember when he
college experience, and probably would dates as far as dinners with friends, and
have gone to work for his father had he bouncing ideas off me — what speaking engagements I should or shouldn't do.

"On one side, she's my personal secre-tary and my best friend. She knows exactly what I need and how much of it, And on the other side, she's my wife and my best friend in another relationship." Yet their lives haven't always been so rosy. The minor leagues are full of thorns, Plus. Hershiser was a relief pitcher in the

minors, and not always a great one.
"We cried so much in the minor leagues together it was unbelievable." Hershiser said. "That's such an emotional trip down there. So tough, You're making bare minimum, living in places where you can't save a cent. And when you have a bad night or a bad week, it's like your dream is gone. When you're doing good it seems so close, but then the

next day it could be gone again." At one point, he almost quit baseball.

He was pitching at the Dodgers' Double and Jamie. They have two children, Orel

touted as the next pitcher to be called up

"In the first two months of the season, I had given up only three runs," he said. "And I started forgetting about my Christianity and got a big head about everything, got real lackadaisical, "Well, that weekend, we traveled to El

Paso and to Midland, and I gave up 23 runs in two outings, and my earned-run average went from 0.06 to 8.60. "God just woke me up and said re-

member your roots, remember what's important here. It took me 215 years longer to get to the big leagues.
"Jamie was always the one who said

you can't give it up. She was my strong-hold, always behind me. If she had told me to quit, we would probably be gone. "She took care of the house and made it seem like we had a lot of money when we didn't -- she'd make the apartment nice. She didn't play the martyr role, she

A club in San Antonio, Texas, and was V, called Quinton, and Jordan Douglas,



His wife, Jamie, 'was always the one who said you can't give it up. She was my stronghold, always behind me. If she had told me to quit, we would probably be gone.'

who is one month old. Jordan was born one day before Orel's birthday. Quinton the day before Jamie's. Hershiser, never one to miss an opportunity, is making the most of his current

"When I do something, I want to do it to the fullest of my ability." he said.
"When I don't do something, I just don't

do it. "So yes, when these opportunities

come up, I want to do it all out. That's what probably makes me look like an

opportunist.
"But that's just the way I was brought up. You don't just sweep the garage, you clean the garage. You don't pick up your room, you clean your room."
But Hershiser never dreamed it could

get this good. "Who could ever even think that all this was going to happen?" he said.

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PHOENIX—Put Stump Mitchell, running book, on inactive list. Activated David Galloensive and and Tony Jeffery, running



Minnesota's defense rose to the occasion, stopping Tampa Bay's Lars Tate at the one. The Vikings intercepted by Carl Howard in the also intercepted Vinny Testaverde six times and recovered a fumble by him during a 49-20 victory. end zone.

# Marino Passes 521 Yards, Jets Win on Interceptions

MIAMI - Dan Marino passed for 521 yards late Sunday afteraoon but five interceptions, three thrown it away," Marino said. in the final 5:07 and another that rookie free safety Erik McMillan New York Jets a 44-30 victory over

the Miami Dolphins. Marino's yardage was the second best in National Football League history, with only Norm Van Brocklin of the Los Angeles Rams having thrown for more, 554 against the New York Yankees in 1951.

"It's nice to get the yards, but it doesn't mean much when you lose," Marino said. "You can throw for 900 yards, but if you throw the intercep-tions at the end, it doesn't matter." Ken O'Brien threw three touch-

star defensive end Mark Gasti- his own NFL record. neau's surprise retirement, also Redskins 20, Packers 17: In Milbehind Buffalo, while halting Miami's three-game winning streak.

The Dolphins, trailing 37-30, had a first down at the Jets' nineyard line with 51/2 minutes left. But Packer quarterback Don Maj- did not get beyond the Colts' 25-Marino's pass to Mark Duper was kowski.

NFL ROUNDUP

"It was a bad pass, I should have On the first play of Miami's next possession, Rich Miano interceptreturned for a touchdown, gave the ed a pass intended for Duper at midfield. Nine plays later, with 1:01 left, the Jets' Johnny Hector

scored on a one-yard run. Miami's Troy Stradford then dropped a deflected pass from Marino in the closing seconds that would have been a 41-yard touchdown. And McMillan intercepted a desperate heave by Marino on the next play with two seconds left.

Marino, a six-year veteran, completed 35 of 60 passes and threw for three touchdowns. He broke his down passes for the Jets, who team record for passing yards, 470, scored 24 straight points in the sec-ond quarter.

Set against the Los Angeles Raiders in 1984, and he topped the 400 mark for the eighth time, extending

played without injured linebacker waukee, Max Zendejas, who with three interceptions. He was 20 Alex Gordon, a key pass-rusher, missed with five field goal kicks of 28 for 224 yards in the first half. and with two regular offensive line-men sidelined. But they ended a playing for Washington in 1986, three-game winless streak, moving missed from 24 yards for Green into second place in the AFC East Bay with 11 seconds to go. "Believe me, I knew Max Zende-

Redskin," said Dexter Manley, the

able player in January's Super concussion.

Bowl, came back from the appendectomy that kept him out five weeks to complete 25 of 43 passes for 225 yards for the Redskins. Teammate Kelvin Bryant had 210

yards in total offense. Rams 31, Seahawks 10: In Anaheim, California, Jim Everett threw three touchdown passes for the third straight game as Los Angeles beat Seattle. Everett was 20 of 27 passing for 311 yards with no interceptions. He leads the National Conference with 19 touchdown passes, one more than he threw in the 1986 and '87 seasons combined,

but has just five interceptions.

Browns 29, Cardinals 21: In Tempe, Arizona, Bernie Kosar, back after missing six weeks with an sprained right elbow, threw for 314 yards and three touchdowns. the last a 25-yarder to Reggie Langhorne with 8:14 left, as Cleveland beat Phoenix.

Kosar, sidelined since the season-opener, was 25 of 43 passing

Colts 16, Chargers 0: In San Diego, Deam Biasucci kicked three field goals for Indianapolis and Eric Dickerson rushed for 169 yards to become the eighth NFL jas wouldn't let us down, he's a true player with more than 9,000 career rushing yards. The Chargers, shut defensive end who twice sacked out for the second time this season, vard line. The Colts, though, lost Doug Williams, the most valu- quarterback Chris Chandler to a

# Amateur Hockey Players From Canada and U.S. Are Taking On the World

By Jack Curry

New York Times Service NEW YORK - Dave Springett man-

ages a grain company in Winnipeg, Manitoba. For two weeks each winter, he is a manager of a different sort, the playing manager of an international hockey team.

ern Hockey Club. It has a special attraction for prospective players: world travel. that they would never get the opportunity to do," Springett said. "Anybody can go. I take always look like a million dollars."

He spotted a small advertisement in The Hockey News about Team Western and the first 17 guys, regardless of their ability. As long as someone has the money and is willing, they can take a great hockey holiday."

"It's a once-in-a-lifetime thing that I The next tour leaves Toronto on Jan. 6 the fantasy was over," Martin said. "I like to be a pro. It was like a fantasy," wanted to do twice," said Eric Martin of for a 12-day tour of the Netherlands, wanted something that made me feel dif
On one occasion, Martin, a goaltender Valatie, New York, who is taking his sec- France, Germany and London. There are ferent I wanted to feel like a pro." ond trip with Team Western in January. The package costs \$1,700, with most of

the money applied toward airfare and lodg- of players from western Canada, but in team. At first, he doubted whether it would manager of an international hockey team. ing. Each player is outfitted in a uniform, 1986 Springett began publicizing the team attract enough interest, but his fears were "There were about 2,000 people in the Springett, 32, has fulfilled his dream and jacket and equipment bag. There is a team in the United States. Since, six Americans soon allayed. The roster has always been place and they gave me a standing ovahas helped realize the fantasies of others bus, complete with videocassette recorders have made the trips and two others. Jerry since, in 1982, he created the Team West- to review game tapes or relax with a movie. "The team thing is really highlighted,"
Springett said. "The guys really get into that. 'It's a chance for guys to do something Most of us don't know each other before-

"about five bucks."

And how do they play?
"In United States currency," he said,

still a few openings available. Team Western was originally comprised Combs of St. Louis and Frank Korige of Detroit, are scheduled to go in January.

Martin, 34, an automobile salesman, did not start playing hockey until he was 25. made a phone call.

"I had been to hockey fantasy camps before and played with Gordie Howe so for autographs. Now I know what it is worthwhile."

was the impetus for forming the touring filled and there has been at least one trip and as many as three a year. The team has Forget about the injury, I'm playing. skated in 10 different foreign countries and

few months

Oh one occasion, Martin, a goaltender, was hit in the face with a puck during the Springett's desire to continue playing pregame warmups. He was not sure that he would feel well enough to play. The fans

made sure that he did. tion," Martin recalled. "I said to myself,

Springett said that players usually do not

expects to play in four others in the next understand the impact of their trip until few months.

"We are treated like pros," Martin said.

"I start getting phone calls after we've been back a while," he said. "They talk

promoting our games. People thought about how they can't believe where they we were a pro team so they asked us were and what they did. That makes it all

#### Canada Bans Johnson, Coach

OTTAWA, Ontario - Sprinter Ben Johnson has been banned from competition for two years and his coach, Charlie Francis, has been suspended indefinitely, the Canadian Track and Field Association announced Monday.

Association president Paul Dupre said there also will be investigations into statements by Canadian Olympic team members about the use of banned performance-enhancing drugs and the failure of two

runners to compete in their events at the Games in Seoul.

The investigations are designed to compliment a federal inquiry which will be conducted by Justice Charles Dubin, Dupre said. Johnson was stripped of his gold medal in the 100 meters after he tested positive for steroid use. His suspension from competition became effective Sept. 24, the day he tested positive for steroid use.

# SIDELINES

#### 3 U.S. Athletes Stay in South Africa

JOHANNESBURG (AP) — Three of the 14 U.S. track athletes who competed in South Africa in defiance of an international boycott have decided to stay, according to reports Monday. The other 11 left Sunday. The South African Press Association said the three were Tom Petranoll, a former javelin world record holder, middle distance runner Ray Wicksell, less than any other Yugoslav startand pole vaulter Tom Hintmans. Hintmans reportedly has obtained a work er, scoring only four points and permit and plans to remain indefinitely to work as a model; there was no indication how long Petranoff and Wicksell planned to stay.

er, scoring only four points and never really getting the chance to show his skills.

#### Pitt-Navy May Play Next in Ireland

PITTSBURGH (AP) — The University of Pittsburgh and Navy are reportedly considering playing their 1989 football game in Dublin.

Boston businessman Jim O'Brien, who is staging the Boston College-Army game in Dublin on Nov. 19, has contacted Navy and Pitt officials about the 1989 game. Reid Oslin, BC's assistant athletic director, said "a number of teams are interested" in playing in Ireland in 1989.

#### For the Record

Andrew Magee won his first PGA tournament Sunday, shooting sixunder-par 66 to take the Pensacola Open in Florida by one stroke over Bruce Lietzke, Tom Byrum and Ken Green.

Lester Piggott, the former English jockey, was paroled Monday from Highpoint Prison just over a year after being jailed for tax frand. (AFP)
Lloyd Honeyghan of Britain will defend his WBC welterweight title Jan. 28 in Las Vegas against Marlon Starling of the United States, with Mark Breland of the United States and Thomas Molinares of Colombia. fighting for the WBA title on the same card.

Mike Bossy, the only player to some at least 50 goals in nine straight
NHL seasons, retired Monday from the New York Islanders, citing velopment and organization. recurring back problems. He had not played since the 1987 playoffs. (AP)

# In Madrid, Celtics Star in Act I of NBA Subplot

By Paul Delaney

New York Times Service Boston Celtics' former coach and current vice president said of Stonights. Spanish Television also carried the ATPA places former coach and spanish basketball officials are bent on fielding a winning team winning (2.18-meter) Yugoslav center cov. ried the NBA playoffs. eted by the National Basketball Association team.

The Celtics have signed Vranko-

in getting him out of Yugoslavia and into a Celtic-green uniform. Friday night, the Celtics met Vrankovic on the court here in the opening round of the second Mc-Donald's Basketball Open tournament as Boston easily defeated the Yugoslav national team, 113-85. Afterward, Jimmy Rodgers, the Celtics' coach, exchanged handshakes and brief words with Vrankovic. But the center had spent the second half on the bench, playing

from leaving the team to join the Boston Celtics, wouldn't you try and make certain his game wasn't the best and keep him on the including Jim Clancy, Doyle Alexbench?" a Spanish reporter said. The Celtics won the four-team

over Real Madrid on Sunday night, while the Yugoslavs, the Olympic silver medalists in Seoul, beat Italian league champion Scavolini Pesaro. but again scored only four points.

These games represented one of a series of subplots in the internationalization of the NDA and alignment of th alization of the NBA, with this tournament part of its effort to better acquaint Europeans with the league. The Celtics were the first NBA team Louis Cardinals and Roy Smith of to play in Madrid, a city with a long the Minnesota Twins, who became

Through NBA International top foreign teams, was held in Mil-letic club that also supports a hugely Ltd., the league's marketing and waukee. MADRID—K.C. Jones was optimistic. "We'll get to him," the

The International Basketball Federation, the world governing body of "amateur" basketball, will decide next April whether to allow vic, but have so far been frustrated NBA professionals to play in the Olympics. While here for the tournament, Eorislay Stankovic of Yugoslavia, the federation's secretary. predicted that the organization would change the rules, and David J. Stern, the NBA commissioner,

> Both men praised this tournament as a showcase of cooperation between the two groups and said they would like next year's compe-Last year's tournament, which also matched an NBA team against

said he would welcome such a move.

tition to be in Europe, too.

The 1992 Olympic Summer

but there is a feeling here that that seat Sports Palace are sold out. was only because of the boycott by East European countries.

cess. News coverage was exceeded ciently organized as it could be on only by that accorded a simultathe high school and college levels. neous visit by Queen Elizabeth II, that it is seen more as a rich kid's with both entourages drawing enthusiastic editorials in newspapers. Larry Bird, the Celtics' superstar, appeared before several thousand

people at a two-hour autographcountry's biggest department store. Former NBA star Julius Erving.

successful soccer team, has spon-Games will be held in Barcelona, team winning the Spanish championmedal in basketball at Los Angeles, its games in the modern, 11,000

But Felipe Sevillano, basketball

writer for the newspaper Diario 16, The Celtics' visit was a huge suc- said that the sport is not as effigame and that adequate facilities are not available.

Ignacio Bazzanca, 17, an ardent basketball fan who wore his Celtic sweat shirt to the games this weeksigning session at Cortes Ingles, the end, said sports fans in Spain are divided into age groups.
"People under 25 are great bas-

ketball fans: those over favor soccer and bullfighting," he explained. "But basketball is the sport of the Real Madrid, a membership ath- future."

# show his skills. "If you were the Yugoslav coach and wanted to prevent your player Baseball: 'New Look' in Free Agents

along as a league representative, conducted a clinic before some

10,000 young enthusiasts.

NEW YORK — Twelve players,

ander, Rich Gedman and Ernie Whitt, were declared free agents tournament with a 111-96 victory Monday by arbitrator George Nicolau because of collusion by baseball owners after the 1986 season. Also given "new look" free agen-

cy were Brian Downing and Bob the Houston Astros.

Pitchers Ken Dayley of the St. their clubs failed to offer them con-

So was infielder Dave Concepafter the Cincinnati Reds on Oct. 6.

The 12 players have until Dec. 16 to accept contracts with new teams . were free agents after the 1987 seaor remain with their current clubs. Only two are signed for next season: sion II case. Morris became a free Downing is to be paid \$850,000 by the Angels and Whitt is to be paid \$800,000 by the Blue Jays.

Last Jan. 22, arbitrator Thomas Kirk Gibson was the only one to switch teams, signing a three-year, basketball tradition, if short on de- free agents two winters ago after \$4.5-million contract with the Los Angeles Dodgers.

tracts, also were given the second chance at free agency.

Nicolau, who on Aug. 31 found owners guilty in the Collusion II case, rejected the union's request cion, even though he was released that 33 other players be made free agents, including Jack Morris of the Detroit Tigers. Most of players in this group

> son and also are part of the Colluagent last winter and signed a twoyear contract with Detroit for \$3.977 million.

Tim Raines would have become a Roberts made seven players from free agent again, but Sunday he the first collusion case free agents. agreed to a three-year, \$6.3-million contract with Montreal with an option year at \$2.1 million in 1992. The Expos must decide whether to exercise the option after the 1990 season.

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# ART BUCHWALD The Baby Boomer Gap

Quayle as his running mate because Quayle represented a younger generation of voters. The people who make up this generation have been described as baby boomers — the ones who were conceived after World War II.

The question I've been noodling with is, are baby boomers ready

to fulfill the great dreams George Bush has for them?

James Grove, the president of

League, believes that the boomers, now history

ers, now hitting Buchwald their 40s, are thrilled to be finally recognized as a voting bloc. "If I asked you why is it a good idea for a baby boomer to be a heartheat away from the presidency, what would your response be?"
Grove replied, "The baby boomers took a long time growing up --

but George Bush believes that they

are now ready to run the country."

Buchwald

"Who exactly are the baby boomers? I wanted to know.

"They are a generation of children who never had to make their beds. The males didn't pick up their pants, and the females didn't

hang up their skirts."
"Why not?" "Their parents wouldn't let them. The mothers and fathers of baby boomers were very frightened

#### Dubuffet Sculpture **Inaugurated Near Paris**

Agence France-Presse PARIS - After two decades of controversy, a manymental sculp-ture by the late French artist Jean Dubuffet was inaugurated Monday

in a southern suburb of Paris. The blueprint for the "Tower of Faces," which stands 24 meters They high (nearly 80 feet), was turned down when he submitted it 21 years like." ago for installation in another part of Paris. But the tower has finally been built on an island in the Seine River in Issy-les-Moulineaux. The sculpture is covered in lumps, dents and holes, which combine to

WASHINGTON — George of their young because they became Bush said he picked Dan hysterical when criticized," Grove

"It's hard to imagine that boomers were so powerful within their own families.

"Look at Dan Quayle, who Bush says is representance of his genera-tion. Quayle's father had to help him do everything. Quayle couldn't even get through law school with-out his father carrying his hinch pail for him. Bush wants Quayle to be his liaison with the boomers because Dan knows what it is like to

"Are baby bootners yuppies?" I asked Grove. "While yuppies are baby boomers, baby boomers are not necessarily yuppies."

"Do baby boomers have a

dream? "It's the same dream everyone in

America has. We want to have our own golf carts."

"And Quayle can do this for us?" "He's 41 years old. Only one baby boomer can appreciate what another baby boomer yearns for. Bush was no fool when he selected Quayle as his running mate. Dan is his own man. He looks exactly like they do.

"Do you think that baby boomers will vote as one?"

"Definitely. Boomers see a lot of each other in supermarkets and at football games. All they really have to talk about is what a great president Dan Quayle will make if George Bush falls off his borse in

"It's hard to believe that we would send a baby boomer up against Mikhail Gorbachev." Grove assured me, "Quayle is well qualified. He has been marshal of the Indianapolis 500 for three

years in a row."

"Do baby boomers believe in Mom's apple pie?"

"If you are talking about Japanese Mom's apple pie, they do. They have never known what an American Mom's apple pie tasted

"The big question remains, however, will the boomers come out to vote on Election Day?"

"It doesn't matter. In order to prove their love just one more time, their parents will come out and

# 'Accused': A New Trial for Jodie Foster

By Carla Hall

Washington Post Service
WASHINGTON — Who is Jodie Fos-

In the time that she allows for an interview, she lets one get only within arm's length. Of course, part of letting anyone close enough means allowing one to get an answer to The Question.

One does not have to say the name or even mention what happened. The specter of the terrible event somehow hangs over the suite where Foster, in Washington to publicize her latest film, "The Accused," greets one pleasantly, and where a publicist interrupts the interview to warn one to get

off The Subject.

Open the file of newspaper clippings on Foster from 1981 and 1982 and there are headlines, all with the name "John Hinckley" in them - the man who, after he shot President Ronald Reagan, proclaimed the act a "historic deed" to prove his love to Jodie Foster.

Foster realized how indelible the link would be when she met reporters a few days after the shooting: "I knew that these were the faces," she wrote in an eloquent and angry piece for Esquire magazine in December 1982, "the uncomfortable, fascinated eyes, that I would have to meet for

the rest of my life."

Now she has little desire to analyze the effect of Hinckley on her life. "I don't talk about it." she says quietly. "I don't think about it, don't talk about it." She did, however, tell Jesse Kornbluth in a recent Vanity Fair article that, in the aftermath of the shooting, "I felt it was my God-given responsibility to endure this martyrdom, and it's a good thing I went through it, because somebody else couldn't take it." Ask her if she took some strength from the experience and she says, "You have to skip over that. You could say, 'So what do you think about strength?' I'll definitely tell you what I think about it. Well, I

admire it in people." "The big revelation I came to in this movie," she adds about a film in which she plays the victim of a gang rape, "is that on film sets, for example, I don't have to be that strong. There's nothing wrong with not being strong."
How would she describe herself?

"Funny' would be good," she says laughing. "It's just that I think everybody thinks I'm boring or serious. People ask me all these stupid serious questions so I have to answer with serious answers. I'm not

She has a lovely voice — a little busky, polished. When she wants to she can fling lots of words around. And that is exactly what she does when she gets angry. "I get really articulate."

There is probably no better known im-



Jodie Foster as the gang-rape victim in "The Accused": "You can say debumanization until you're blue in the face, but it doesn't mean anything until you see it."

age of Jodie Foster than the photograph from the film "Taxi Driver" of a stoicfaced pre-teen, a hooker's skimpy cropped top and shorts on her little girl's body, a floppy-brimmed hat on her curled blond

Probably the least known image of her was the Foster that one could see on the Yale campus most of her years there — rumpled clothes, rumpled hair, overweight. And it is a far cry from her current image, which has been displayed the past year in magazines showing her lean and muscled and wrapped in red Norma Kamali.

She tries to whittle away the indomitable image she has been handed. "I guess people don't see how immature I am," she says, sitting on a sofa, clicking a silver ballpoint pen open and closed. "I am," she insists. "I'm really immature in a lot of ways, not

shoots, it's actually a detriment to me. Because it's like, 'Oh, a tall building that's on fire — put Jodie on top. They get me to do things nobody else will do. I play Flor-ence Nightingale a lot. I always end up being recruited into getting the prop per-son back on the movie when they quit. It's a role I'm really not enjoying playing any-

One gets the impression that Jodie Foster would like to be ordinary. But there is nothing ordinary about her or her talent or her life so far. For one thing, she has acquired about two dozen film credits and, in 1985, a Yale B.A. magna cum laude. She majored in literature and wrote her thesis on the author Toni Morrison. She will be 26 next month.

She grew up in Los Angeles and home today is in Hollywood. Movies affect her in ways that I'm ashamed about. I think people think that I'm incredibly self-sufficient and, like, I can take anything. And on stead of acting, she says, "I realized that I'd

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get really mad when I saw a movie or it would make me happy for a day or whatever. But there was something that I was very passionate about." Acting, she says, "was

who lam." She started acting in television at age 3 and her film career has passed through the diverse moldings of the Disney studios, Martin Scorsese ("Taxi Driver" and "Alice Doesn't Live Here Anymore") and Adrian Lyne ("Foxes," a tawdry tale about growing up in Beverly Hills). Her most famous role is the 12-year-old prostitute in "Taxi Driver," a film she made when she was 12; it won her an Oscar nomination.

The characters she is best known for are honest and spare, and they exhibit a tough-ness and resilience, often overlaying a little-girl vulnerability — all qualities that have been ascribed to Foster.

Her performance in "The Accused" puts her as much on the line physically and emotionally as anything she has ever done. Inspired by the notorious gang rape in a Massachusetts, bar, the film is set in Washington State and deals with the aftermath of such a crime. Foster plays an underedu-cated working-class woman, called Sarah Tobias in the film, who decries the plea bargain with the rapists made by the aloof assistant district attorney, played by Kelly McGillis. Eventually moved to seek the justice Tobias fervently wants, the prosecutor invokes a little-used law to prosecute the men who cheered and encouraged the

The validity of depicting a gang rape in such detail has been questioned by some reviewers. Foster contends, "The rape sequence really pins it on the head - that no crime, especially a crime like this, that defies logic can be explained by logic, that its import or its causality can be explained by logic. You can say dehumanization until you're blue in the face, but it doesn't mean anything until you see it. And there's nothing titillating or exploitative or sensual about this rape sequence."

There has been a fair amount written about the filming of the rape -how Foster cannot really remember what it was like, how she broke the blood vessels above her eyes from crying so much in the scene as it was filmed over the course of several days. She says it was meticulously rehearsed so nothing would be left to chance. She reveals little about her preparation for the film and refuses to dissect the process of creating her character.

"You know what it is?" she explains. "I like my characters to be whole. I don't like sitting around saying. I put stones in my mouth and cotton balls in here and plugged up my ears for a week and then went to a dialect coach.' It's nobody's business. They should look at what's on screen and say that's real or that's not real."

#### **PEOPLE**

London's Royal Opera Seeking the Next Mozart

The Royal Opera House has commissioned seven composers to produce one 20-minute chamber opera each for the London International Opera Festival in May. "Por love to think that somewhere out of love to think that somewhere out or,
this there could come another Mazart," said Wiff Judd, staff producer at the Royal Opera and artistic
director of the Garden Venture
project. The composers are Michael Christie. Kenneth Chalmers. Edward Lambert, Jeremy Peyton Jones, Priti Paintal, Andrew Poppy and Peter Wiegold.

Juan Luis Cebrián, 44, the founding editor of El Pais, the leading newspaper in Spain, is leaving after 13 years to become managing director of the paper's publishing. company, Promotors de Informa-ciones S.A. Joaquin Estefania, Il-until now assistant editor of tig-paper's Sunday edition, was named the editor in chief. Cebrian was the 1986-87 president of the International Press Institute.

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Elizabeth Taylor's son, Michael Wilding, will be able to stay in the United States despite a 1974 manipuana conviction in Wales thanks juana conviction in Wales thanks to legislation passed by Congress and sponsored by Taylor's former husband, Senator John W. Warner, Republican of Virginia. The legislation says Wilding must publicize the dangers of drugs for three years. Then, if he has committed to years. Then, if he has committed to promote he will be granted resident. crimes, he will be granted residency. Wilding lives in New York with his wife, Brooke, and stars in the television serial "Guiding Light," He was born in the United States where he has lived most of his life, but held dual citizenship in Britain through his father, Michael Wikiing Sr., Taylor's second husband. At 18 he gave up his U.S. citizenship in the mistaken belief that he had to choose between the United

After five months of talks, CBS and Waiter Cronkite's agent have reached an agreement that keeps the newsman on the air at the nerwork. The pact will permit him to do other outside broadcasting projects -- but not for ABC or NBC. The former "CBS Evening News" anchor's agent, Ron Konecky, and a CBS official confirmed the agreement, which is in addition to his CBS board membership and other off-air work for the company.

States and Britain.

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